

## Cantor Fitzgerald Ireland Ltd ("Cantor") Trust Account Opening Document Advisory Service

HOW TO PROCEED

#### ACCOUNT SET UP CHECKLIST:

1. 🗌 I/We hav	ve completed the attached application form in full and signed and dated same.
2. 📃 I/We hav	ve completed the attached CRS/FATCA form and have signed and dated.
3. Please also e	enclose the following:
📃 A. Certif	ied copy* of bank statement that matches the IBAN provided on the application form.
📃 B. Certif	ied copy of Trust Deed.
	ied copy of Trustee Beneficial Ownership Register which includes details of Settlor, ctor, Trustee and Beneficial Owners.
📃 D. (i) Ce	rtified copy* of ID (Passport/Drivers Licence) - please ensure it is in date.
	o certified copies* or two originals of the bills listed below issued in the last 6 months d with the same address as noted on the application.
• Gas	s, electricity, phone or motor insurance certificate/home insurance certificate/tax certificate
• Bar	ik statement from any Irish Bank
• Soc	ial insurance document or Revenue Commissioners document
	it be stamped and certified to be a true copy of the original by Garda, Solicitor or Cantor nber of staff
E Fc	or All Trustees
E Fc	or All Settlors
E Fo	or All Protectors
E Fo	or All Authorised Persons
E Fo	or All Beneficial Owners
A list of acc cantorfitzge	eptable/unacceptable Anti Money Laundering documents can be found on our website rald.ie
4. 🗌 I/We hav	ve completed the Trustee Resolution Form in Section 6.
Post/Delivery	Return the completed application and identification to:DUBLIN:Cantor Fitzgerald Ireland Ltd, Cantor Fitzgerald House, 23 St Stephen's Green, Dublin 2LIMERICK:Cantor Fitzgerald Ireland Ltd, Crescent House, Hartstonge St., LimerickCORK:Cantor Fitzgerald Ireland Ltd, 45 South Mall, Cork
Queries/Advice	Call your Financial Advisor or your Cantor Fitzgerald Account Manager: DUBLIN: +353 1 633 3800. CORK: +353 21 422 2122. LIMERICK: +353 61 436 500 Email Queries to Client Services at <b>ireland@cantor.com</b>
www.cantorfi	tzgerald.ie

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<b>1. Trust Details</b> (PLEASE USE BLOCK CAPITALS)	
(i) Trust Details	
Name	
Brief Description of Trust Activities	
Registered Address	
	Country:
Tel	
LEI (Legal Entity Identifier)	
(ii) Personal details of the Trustee(s) or in the event the Trust directors of the corporate. (In addition, include the personal The following persons are also authorised to issue instruction	details of the protector, if one exists)
Trustee 1	Trustee 2
Name	Name
Residential	Residential Address
Address	
	Co of Residency
Co of Residency	Date of Birth DD MM YY
Date of Birth	Position
Position	Email
Email*	
*This will be the lead email for account communications. An email address	s is required to open an account. Trustee 4
Trustee 3	
Name Residential	Name     Residential
Address	Address
Co of Residency	Co of Residency
Date of Birth DD MM YY	Date of Birth DD MM YY
Position	Position
Email	Email

Please continue to next page

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CANTOR Fitzgerald

(iii) Personal details of all beneficiaries and/or potential beneficiaries of the Trust			
Beneficiary 1	Beneficiary 2		
Name	Name		
Residential Address	Residential Address		
Address			
Co of Residency			
Date of Birth	Date of Birth		
Nationality	Nationality		
PPS No	PPS No		
Email	Email		
Beneficiary 3	Beneficiary 4		
Beneficiary 3       Name	Beneficiary 4		
Name Residential	Name Residential		
Name	Name		
Name	Name		
Name Residential	Name Residential		
Name	Name		
Name Residential Address Co of Residency	Name Residential Address Co of Residency		
Name   Residential   Address   Co of Residency   Date of Birth	Name Residential Address Co of Residency Date of Birth		

2. Bank De	tails (Please use block capitals)
Bank Name	
Bank Address	
Account Name	
IBAN*	BIC XXX
*Your IBAN includes	your account number and sort code and is an international standard for identifying bank accounts across national borders. This is detailed on your bank statement.

# **Trust Account Opening Document** Account Application Form - Advisory Service



3. Investment Objectives and Risk		
A. Portfolio Individual Transaction Size What is your anticipated total portfolio size Less than €20,000	Between €20,000 and €50,000	Between €50,000 and €150,000
Between €150,000 and €500,000	Over €500,000	
Is this typical of your previous portfolio size? What is your average anticipated transaction s Less than €10,000 Over €250,000		us portfolio size € Between €50,000 and €250,000
Is this typical of your previous transaction size	Yes 🔄 No 🔄 If no, please indicate previou:	s transaction size €
<b>B. Time Horizon</b> If you have a specific investment time horizon Less than 1 year	for your account please indicate below Between 1 and 5 years	Over 5 years
<b>C. Income Requirement</b> Please state the approximate income requirem	ent, if any, from your investment with Cantor	€
D. Which of the following best describes y Capital Growth only	<b>Your investment objective</b> Mix of Income with Capital Growth	Income only
<b>E. Permitted Investment Instruments</b> Please tick which instruments you would consi If you do not select any we will assume all are		one option.
Equities	Structured Products	Investment Funds (May include derivatives)
Government Bonds	Corporate Bonds	Corporate Finance Product
Derivatives including CFDs*	Other (please specify)	
*Please note if you are directly investing in CF	Ds or Derivatives your account type will autom	atically be designated a risk taker.
F. Attitude to Risk		
(i) Which ONE of the following most accur	rately describes your investment profile?	
Very Cautious Investor* You are risk averse. Your investment prefe strategy is at the expense of potential cap *This category is not 100% capital guaranteed	rence is to maintain the security of your capita ital gain or incremental income.	l. You acknowledge that this investment
Cautious Investor You are prepared to accept low levels of ri	sk for the prospect of slightly higher returns.	
Considered Investor	eward. You accept during periods of market ri	sk potential losses may exceed by a
	olatility and fluctuations in the value of your ir ts may result in loss in excess of the initial inve	–
<b>Risk Taker</b> You are willing to accept high volatility lev	els and fluctuations in the value of your invest edictable nature of stock markets your investm	ments for the prospect of higher returns.

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ALL SECTIONS

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#### 3. Investment Objectives and Risk continued

Six months after making an investment where your capital is at risk, your investment performs poorly in line with weak financial markets. Which option described below, best suggests your possible course of action?

Sell all the investment and put the proceeds in a deposit account to prevent further loss

Sell part of the investment, purchasing a less risky investment with the proceeds to reduce further losses

Monitor the investment ahead of deciding what to do

Invest more monies to avail of weaker prices expecting recovery

Make a riskier investment to recover all losses in the expectation of recovery

#### 4. Knowledge & Experience Relevant to the <u>Decision Maker\*</u> (PLEASE USE BLOCK CAPITALS)

Warning: The following information requested in this form will be used by Cantor to carry out a suitability assessment for you. This is to enable us to act in your best interest. Please provide additional information where you feel it may be relevant.

\*Decision Maker is a person authorised on the account and appointed to make decisions on behalf of the account i.e. the account holder, beneficial owner or authorised signatory. A group of two or more natural persons are required to designate one person's Knowledge & Experience for the purposes of conducting the suitability assessment.

#### (i) Please select your previous trading experience: (You can select more than one option if applicable)

EXECUTION ONLY (no advice)	<b>ADVISORY</b> (broker advises, you decide)	<b>DISCRETIONARY/MANAGED</b> (broker agrees investment parameters with you and has discretion to transact)	NO PREVIOUS EXPERIENCE

#### (ii) Please indicate your investment experience in relation to the following Financial Instruments:

Basic: Have some knowledge but limited trading history.

**Good:** Have knowledge and have traded over a number of years.

Extensive: Have knowledge and have traded consistently over the past 5 years.

#### THESE COLUMNS ARE MANDATORY

#### **THESE COLUMNS ARE MANDATORY**

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FINANCIAL INSTRUMENTS	NONE**	BASIC	GOOD	EXTENSIVE	NUMBER OF YEARS EXPERIENCE	NUMBER OF TRADES IN THE LAST 5 YEARS (if 'zero' trades please note 0 in the box)
Equities						
Corporate Bonds						
Government Bonds						
Investment Funds						
Structured Products						
Corporate Finance/ Unquoted Investments						
Derivatives (CFD's, Options, Futures)						
Illiquid Investments (Cannot be easily accessed and/or not traded on an exchange)						

\*\*If you have selected NONE for any Financial Instruments experience, you do not need to complete NUMBER OF YEARS EXEPERIENCE and NUMBER OF TRADES IN THE LAST 5 YEARS

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4. Knowledge & Experience Relevant to the Decision Maker* continued				
(iii) If you have answered '0' for NUMBER OF TRADES IN THE LAST 5 YEARS in part (ii) above, please explain how you have attained your years experience? (If not applicable please write N/A or leave blank)				
(iv) If you have Derivatives experience	noted in part (ii) above, please answer the following:			
1. Did you use Derivatives for Hedging pur	poses? i.e. to reduce risk Yes 📃	No		
2. Did you use Derivatives for Speculative p i.e. trading financial instruments involvin	ourposes? Ing high risk, in an expectation of significant returns Yes 🦳	No		
(v) Relevant Professional Qualification	or Experience			
1. Do you have a relevant professional qua	alification? Yes 📃	No		
Please list qualification(s)				
2. Do you work as an investment manage	r/advisor? Yes	No		
3. Are you a member of a professional bo	dy? e.g. ACOI, LIA, IIB, Chartered Accountants Ireland etc. Yes	No		
5. Source of Wealth/Funds (PLEASE	E USE BLOCK CAPITALS)			
<ul> <li>(i) Please indicate how your overall weat accumulated. You can indicate more that a solution indicate more that accumulated. You can indicate more that a solution indi</li></ul>	an one option.  Cantor. You can indicate more than one option.  Bank Deposit Account Transfer from other Investment Provider Bank Current Account Retirement Fund Other: If other please specify:  e cash dividends and in Euro currency. e available) please tick here	<u>fer</u> to		
6. Research and Product Informa	ition			
Insights & Research Publications As part of our service offering, we regularly Please select the communications you wish Daily Note Weekly Trader	<ul> <li>A share key insights, research publications and updates on latest investment opport to receive:</li> <li>Monthly Talking Points Newsletter</li> <li>Corporate Finance Investments (Private Equity, EIIS Investments, Property Investments)</li> </ul>			

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Weekend Papers Summary

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#### 7. Trustee Resolution Form

#### Trustees Resolution on behalf of the

Trust.

#### **Resolutions of the Trustees**

We certify that at a meeting of the Trustees of above named Trust ('the Client'), duly convened and held on the \_\_\_\_\_ day of \_\_\_\_\_\_ 20\_\_\_, the following resolutions were duly passed.

#### • Authority to open a Securities dealing account

That an account or accounts be opened with Cantor Fitzgerald Ireland Ltd (the 'Company') at 75 Stephen's Green, Dublin 2 under the terms and conditions outlined in the foregoing Account Opening Document, the Terms and Conditions booklet and the conditions below.

The Client confirms the information provided by the nominated decision maker in section 4 is correct and understands that this is the information that will be used to determine the knowledge and experience of the client.

#### Authority to Cantor Fitzgerald Ireland Ltd

That the Company be authorised and instructed to undertake the following:

#### 1. To act on instructions on dealings with securities, etc.

Subject to the terms and conditions outlined in the attached Account Opening Document and the Terms and Conditions booklet, to act on any instructions from the persons specified in the part 1c of the Account Opening Document (or as varied from time to time) with regard to the purchase or sale of or other dealings in securities or documents of the Client or any foreign currency transaction (without prejudice to the Company's right to refuse to allow accounts become overdrawn).

#### 2. To honour orders.

To honour and comply with any orders to withdraw any or all money on any account or accounts of the Client with the Company and with instructions to deliver, dispose of or deal with any securities, deeds or documents or other property whatsoever from time to time in the Company's possession for the account or accounts of the Client whether by way of security or safe custody or otherwise provided that the instructions are received as agreed with the Company.

#### • Not to restrict Company's right to lien, etc.

The Client agrees that nothing in the arrangements between the Company and the Client shall be treated as constituting an implied agreement restricting or negating any lien, charge, pledge or right of set-off.

#### To furnish the Company with its Trust Deed

The Company will be furnished with an up to date copy of the Trust Deed of the trust.

#### • To provide list of Trustees, etc.

That the Company be furnished with a list of the names of the Trustee(s) of the trust and with specimens of their signatures (or in the case that the Trustee is a corporate, a list of directors and their specimen signatures) and that the Company be notified immediately in writing signed by the Trustee(s) of the Client of any changes which may from time to time take place in these details and be entitled to act on any such notice and that until receipt of such notice the Company may continue to treat the last list received as correct.

#### Change in Decision Maker

The Client undertakes to inform CFIL if the nominated decision maker is no longer valid (ie. is no longer a beneficial owner/authorised signatory of the client). On such an event, the client acknowledges that it is its responsibility to nominate a new decision maker for the purposes of providing the information in Section 4 for the assessment required.

#### • To communicate resolutions to the Company

That these resolutions be communicated to the Company and shall constitute the Account Opening Document to the company and shall remain in force until an amending resolution shall be passed and a copy of such resolutions certified by the Trustee of the Client shall be communicated to the Company.

#### • Statements of Account

The Client agrees that it will examine all statements supplied by the Company setting out transactions on any of its account within 30 days.

#### Entry of resolutions in minute book

We certify that the above resolutions have been duly entered in the minute book and signed by the Trustee(s) and are in accordance with the Trust Deed and are, at this date, in full force and effect.

SIGNATURE OF TRUSTEE	SIGNATURE OF TRUSTEE
Print Name	Print Name
Date Signed DD MM YY	Date Signed DD MM YY

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#### 8. Acknowledgement

In signing this document it will constitute a contract, both legally binding and enforceable. If you have any queries about any aspect of the account opening documentation please contact Cantor for clarification or, if you think it appropriate to do so, obtain independent legal advice.

The undersigned hereby acknowledges that:

- (a) I/We have carefully read, acknowledge and understand the terms of the below listed documentation which I/we have been presented with and have had an opportunity to consider. I/We hereby agree that by signing this acknowledgement that I/we will be bound by all terms and conditions contained in the following documents:
  - 1. Trust Advisory Account Opening Document
  - 2. Terms and Conditions booklet:
    - i. Terms and Conditions of Service
    - ii. Conflicts of Interest Policy
    - iii. Order Execution Policy
  - iv. Information on Financial Instruments
- (b) The service description set out in the Terms and Conditions booklet incorporates the service to be provided by Cantor to the trustee in its entirety, and for which I/we now hereby apply.
- (c) The risk profile, investment experience and restrictions provided in the Account Opening Document is a complete and accurate record of all information relevant and necessary to allow Cantor to provide an advisory service to the trustee.
- (d) I/We acknowledge that Cantor will arrange for a nominee account to be opened with Pershing Securities International Limited on behalf of the trustee.
- (e) I/We have been presented with and have had an opportunity to consider the Client Asset Key Information Document and I/we have carefully read, acknowledge and understand the arrangements Cantor have put in place for holding client assets and the risks associated with them.
- (f) I/We have been presented with a current rate card and I/we are aware that any changes to this will be updated to the Cantor Fitzgerald website for my/our reference.
- (g) Electronic Communications

By opening an account with Cantor Fitzgerald Ireland you are consenting to the electronic delivery of communications and documentation through our online portal, to which we will issue you the necessary access as part of account opening process. Within our online portal you can view your account information, transactions, documentation and communications. If you do not want documentation issued to you electronically please tick the box below:

I/We wish to receive any communications and documentation issued to my/our client portal in paper format.

Please note if you choose NOT to avail of electronic communications through our online portal charges may be incurred for paper documentation. These charges will be deducted from your account. Please see our rate card for further details. You may receive periodic documentation in paper format not related to this consent.

#### **Client Acceptance**

SIGNATURE OF TRUSTEE	SIGNATURE OF TRUSTEE
Print Name	Print Name
Date Signed DD MM YY	Date Signed DD MM YY
SIGNATURE OF PROTECTOR (if relevant)	SIGNATURE OF PROTECTOR (if relevant)
Print Name	Print Name
Date Signed DD MM YY	Date Signed DD MM YY

CANTOR FITZGERALD - DUBLIN: Cantor Fitzgerald House, 23 St Stephen's Green, Dublin 2, D02 AR55. Tel : +353 1 633 3800. Fax : +353 1 633 3856. CORK: 45 South Mall, Cork, T12 XY24. Tel: +353 21 422 2122. LIMERICK: Crescent House, Hartstonge St., Limerick, V94 K35Y. Tel: +353 61 436500.

email : ireland@cantor.com web : www.cantorfitzgerald.ie

Cantor Fitzgerald Ireland Ltd is regulated by the Central Bank of Ireland and is a member firm of Euronext Dublin and the London Stock Exchange.

### **CRS/FATCA Individual/Entity Self-Certification**



Please see our useful forms section on our website for the Common Reporting Standard "CRS" and Foreign Account Tax Compliance Act "FATCA" Appendix with further definitions and information on the below classifications

Self-Certification for FATCA and CRS (PLEASE USE BLOCK CAPITALS)	
INSTRUCTIONS ON HOW TO COMPLETE THIS FORM:         Please select the relevant account type and complete Section 1(a), 2 and 5.         Individual       Joint         Cantor PRB       Cantor PRSA	AMRF
Please select the relevant account type, and complete Section 1(b), 2, 3, 4 (if applicable) and 5.	
Corporate Trust Charity Institutional Pension (e.g. Trust Structure)	Partnership
Other type of entity (Please note legal structure):	
PLEASE NOTE: If you believe the above instruction does not apply to your account type please complete the advice.	form as per your local tax
SECTION 1: Account Details	
1(a): Personal Details Please complete if applicable to your account type, based on the instructions noted	above:
Person 1 Person 2	
Title  Mr  Mrs  Ms  Other  Title  Mr  Mrs  Ms	Miss Other
Surname Surname	
Forename(s) Forename(s)	
Residential Residential Address	
1(b): Entity Details       Please complete if applicable to your account type, based on the instructions noted about the	ove:
Countr	y:
SECTION 2: Declaration of Person or Entities Tax Residency All account types MUST com	nlete
	e, please indicate reason
<b>SECTION 3: Entity's Classification</b> Please complete if applicable to your account type, as per the in this form	structions at the start of
You are required to choose one CRS classification and one FATCA classification within this section.	
You MUST choose one of the below options: FATCA Classification GIIN (if applicable)	
Reporting Model 1 FFI	
Reporting Model 2 FFI	
(continued on following page)	



Self-Certification for FATCA and CRS (PLEASE USE BLOCK C	APITALS)
Participating FFI	
Registered Deemed Compliant (other than Reporting Model 1 FFI/Sponsored FFI or Non-Reporting IGA FFI)	
Sponsored Direct Reporting NFFE	
Direct Reporting NFFE	
Sponsored FFI	
Non-Reporting IGA	
Foreign Government	
Entity Wholly Owned by an Exempt Beneficial Owner	
501 (c) Organization	
International Organization	
Exempt Retirement fund	
Active Non-Financial Foreign Entity	
Non-Profit Organization	
Passive Non-Financial Foreign Entity (also complete Section 4 for Controlling Persons)	
Other Specify:	
If the GIIN provided above is issued in the name of your sponsor, pleas	e provide your sponsor's name and sponsor's GIIN
Name of the sponsoring Entity	
GIIN number of the sponsoring Entity	
You MUST choose one of the below options:	
CRS Classification	
Financial Institution other than investment entity (custodial institution, depository institution/specified insurance company)	
Financial Institution non-reporting according to local jurisdiction legislation where you are a resident	
Investment Entity with Tax Residence in a non-participating jurisdiction and managed by another FI	
(also complete Section 4 for Controlling Persons)	
Passive Non-Financial Entity (also complete Section 4 for Contro	lling Persons)
Active Non-Financial Entity which is a Government/Central Bank/In	ternational Organization
Active Non-Financial Entity (corporation that is publically traded or an affiliate of a publicly traded corporation)	
Active Non-Financial Entity-other	
Other investment entity	
You can find further definitions on the different classification on our C	RS/FATCA Appendix accessible at <b>cantorfitzgerald.ie</b>

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ALL RELEVANT SECTIONS



#### Self-Certification for FATCA and CRS (PLEASE USE BLOCK CAPITALS)

**SECTION 4: CRS and FATCA – Controlling Persons ("CP") Identification** Please complete this section if you have completed section 1(b) **AND** have selected an entity classification, in the previous section, that notes section 4 must be completed.

- For a Trust this includes the settlor, the trustees, the protector (if any) and any known beneficiaries
- For a Corporation or Non-Corporate entity (other than a Trust) this would include natural persons who own or control, directly or indirectly, 25% or more of the entity
- Where no natural person is identified, the senior managing official is a controlling person
- TIN or equivalent must be provided
- Refer to table below for CP types

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#### Should the below space not be sufficient, please provide information on a separate sheet.

Should Controlling Persons have more than one tax residence, please use the below space or provide information on a separate sheet.

Controlling Persons type code	Date of birth (dd/mm/yyyy)	Full residence address	Tax residence country	TIN /If TIN not available please indicate reason

\*By signing you are confirming the information to be accurate and complete.

#### **Controlling Persons Type codes:**

CP of legal person – ownership	801	CP of legal arrangement – trust – other	808
CP of legal person – other means	802	CP of legal arrangement – other – settlor-equivalent	809
CP of legal person – senior managing official	803	CP of legal arrangement – other – trustee-equivalent	810
CP of legal arrangement – trust – settlor	804	CP of legal arrangement – other – protector-equivalent	811
CP of legal arrangement – trust – trustee	805	CP of legal arrangement – other – beneficiary-equivalent	812
CP of legal arrangement – trust – protector	806	CP of legal arrangement – other – other-equivalent	813
CP of legal arrangement – trust – beneficiary	807	Unknown	UN



#### Self-Certification for FATCA and CRS (PLEASE USE BLOCK CAPITALS)

#### SECTION 5: Declaration and Undertakings All account types MUST complete

- (a) I declare that all statements made in this declaration are, to the best of my knowledge and belief, correct and complete.
- (b) I acknowledge that the information contained in this form and information regarding the Account Holder and any Reportable Account(s) may be provided to the tax authorities of the country/jurisdiction in which this account(s) is/are maintained and exchanged with tax authorities of another country/jurisdiction or countries/jurisdictions in which the Account Holder may be tax resident pursuant to intergovernmental agreements to exchange financial account information under the Common Reporting Standard (CRS) and Foreign Account Tax Compliance Act (FATCA).
- (c) I certify that I am the Account Holder (or am authorised to sign for the Account Holder) of all the account(s) to which this form relates.
- (d) If there is a change in circumstances that affects the tax residence status of the Account Holder or causes the information contained herein to become incorrect or incomplete, I understand that I am obligated to inform Cantor Fitzgerald Ireland of the change in circumstances within 30 days of its occurrence and to provide a suitably updated CRS or FATCA self-certification.

#### **Client Acceptance**

If you completed section 1(a) please ensure all beneficiaries sign below:

PERSON 1	PERSON 2 (if applicable)
Print Name	Print Name
Date Signed DD MM YY	Date Signed DD MM YY
If you completed <u>section 1(b</u> ) please ensure the relevant authorised	l signatories sign below:
AUTHORISED SIGNATORY 1	AUTHORISED SIGNATORY 2 (if applicable)
Print Name	Print Name
Date Signed DD MM YY	Date Signed DD MM YY

CANTOR FITZGERALD - DUBLIN: Cantor Fitzgerald House, 23 St Stephen's Green, Dublin 2, D02 AR55. Tel : +353 1 633 3800. Fax : +353 1 633 3856. CORK: 45 South Mall, Cork, T12 XY24. Tel: +353 21 422 2122. LIMERICK: Crescent House, Hartstonge St., Limerick, V94 K35Y. Tel: +353 61 436500.

email : ireland@cantor.com web : www.cantorfitzgerald.ie

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# CLIENT ASSETS KEY INFORMATION DOCUMENT

#### 1. Introduction

When Cantor Fitzgerald Ireland Ltd ("CFIL" or the "firm") provides investment services to you as our client under our terms of business, we have a regulatory responsibility over client assets (both funds and financial instruments) in your account with us.

#### 2. An explanation of the Regulations

The manner in which we handle your assets is governed by Part 6, Client Asset Requirements, of the Central Bank (Supervision and Enforcement) Act 2013 (Section 48(1)) (Investment Firms) Regulations 2023 (SI No. 10 of 2023) and Schedule 3 Safeguarding Client Financial Instruments and Funds, EU MiFIR 2017. In addition, the CBI has issued a Guidance Note on the Central Bank Client Assets Requirements. These documents can be found on the CBI Website at the following web address: https://www.centralbank.ie/regulation/industry-market-sectors/client-assets

The requirements require CFIL to provide retail clients with a Client Assets Key Information Document ("CAKID") with the below objectives:

- Explain the key features of the regulatory regime that applies to the safeguarding of client assets.
- Explain what constitutes client assets under that regime.
- Explain the circumstances in which that regime applies and does not apply.
- Explain the circumstances in which the investment firm will hold client assets itself, deposit client assets with a third party and deposit client assets with a third party outside the State.
- Explain the arrangements applying to the holding of client assets and the relevant risks associated with these arrangements.

Please read this document in conjunction with the firm's terms of business.

#### Key Principles of the Client Asset Regulations

The purpose of the Regulations is to regulate and safeguard the handling of client assets to enable swift and safe return of these assets to the clients. However, it is important to note that it can never fully eliminate all risks relating to client assets some of which are identified in Section 6 below.

The key principles of these Regulations require that:

- client assets are segregated from the firm's own assets through registration of client assets in designated client asset accounts with the relevant institution holding the assets.
- all client assets are clearly identified in internals records and identifiable from the firm's own assets.
- we ensure the accuracy of both our records and those of the institutions holding the assets through regular reconciliations and daily calculations.
- we inform you through our terms of business and the CAKID of our arrangements and where relevant obtain your consent to the manner in which your assets are held.
- CFIL have appropriate risk management processes and systems, including documented policies and procedures to ensure that a riskbased approach is adopted in safeguarding your assets.

Cantor Fitzgerald Ireland Ltd is regulated by the Central Bank of Ireland. Cantor Fitzgerald Ireland Ltd is a member firm of the Irish Stock Exchange and the London Stock Exchange.



#### 3. An explanation of what constitutes client assets under the Regulations

Client Assets include both

- (i) Client Funds: Any money, to which you are beneficially entitled, which we have received from you or on your behalf; unless such money relates exclusively to an activity which is not a regulated financial service. It includes cash, cheques or other payable orders, current and deposit accounts including pledged accounts you may have.
- (ii) Client Financial Instruments: Any financial instrument (for example, shares, bonds, and units held in collective investment schemes) held by us on your behalf including any held with a nominee.

The values assigned to your investments are not covered by these Regulations.

#### 4. The circumstances in which the Regulations apply and do not apply

Client assets cease to be client assets where:

- a) they are paid, or transferred, to the client whether directly or into an account with a third party or a relevant party in the name of the client (not being an account which is also in the name of the investment firm); or
- b) where they are paid, or transferred, to a third party on the written instructions of the client and are no longer under the control of CFIL. In addition, acting in accordance with the terms of an investment management agreement or the completion of an order or application form will be considered to be a request from the client to pay the client assets to the relevant third party.
- c) A cheque or other payable order received from the client is not honoured by the paying institution; and
- d) Funds are due and payable to CFIL by the client in the ordinary course of business, including fees and commissions.
- e) A decision has been made to utilise the funds for the purpose of a non-regulated investment. The point at which they are transferred to the Non-regulated asset is when they must be removed from the Client Asset Bank account.

It is important to note that the Client Asset Regulations:

#### Do apply:

- (i) For funds or financial instruments that have been received in respect of activities which are regulated financial services.
- Once a cheque or other payable order is received by the firm except where it is payable to a third party and transmitted by CFIL to that party.
- (iii) Once interest is received where it has been agreed in writing that it is payable on your client funds.

#### Do not apply:

- (i) When funds or financial instruments have been received in respect of activities which are not regulated financial services.
- (ii) Where you have transferred full ownership of funds or financial instruments to cover or secure present or future, actual or contingent or prospective obligations.
- (iii) Where we receive a cheque or other payable order from you or on your behalf payable to a third party and we transmit that to the third party.
- (iv) To funds that are due and payable to the firm in accordance with our terms of business.
- (v) Where a cheque or other payable order received from you on your behalf is not honoured by the bank.
- (vi) Where funds have been paid to you or a nominated third party (within the limited circumstances such instructions can be undertaken). Please note that payments to third parties can only be done on written instruction from you. Completion of an order or application form is considered a request to pay a third party.
- (vii) Where financial instruments are registered in your own name, and we are not providing safe custody.



Product / Service	In scope of Client Asset Requirements
Wealth Management	Yes
Custody of Client Financial Instruments	Yes
Holding of Client Funds	Yes
Administration of Pension Accounts	No
Investment in Private Equity and Direct Property	No – These assets are not deemed 'transferrable securities' as defined in MiFID and are therefore not regulated and must be held separate from client assets
Holding of cash relating to Private Equity and Direct Property Investments	No – this 'other money' as defined in the CAR is associated with an activity that is deemed unregulated.

# 5. An explanation of the circumstances in which the firm will hold clients assets, hold client assets with a third party and hold client assets in another jurisdiction

Client assets are never held directly by CFIL except where they have been received as part of the settlement process or held while in transit to the client or custodian.

Cantor Fitzgerald have entered into an agreement ("the Pershing Agreement") with Pershing Securities International Limited ("PSIL", "Custodian")), Riverside Two, Sir John Rogerson's Quay, Grand Canal Dock, Dublin 2, D02 KV60, www.pershing.ie on behalf of ourselves and each of our clients whereby PSIL has agreed to provide clearing and settlement, safe custody, and other associated services for clients whom Cantor introduces to them. PSIL are regulated by the Central Bank of Ireland and are bound by the Client Asset Requirements.

All client asset accounts are clearly designated as "Client Asset Accounts" in both the internal records of PSIL and the records of any of the institutions holding the assets.

Those assets must be identifiable from CFIL's or PSIL's own assets.

#### 5.1 Client Funds:

Funds received are lodged to an omnibus Client Asset Account with an eligible bank or credit institution. This means that a number of clients' funds are held in the same client asset account with the bank or credit institution. However, PSIL maintain detailed records identifying the amount being held for each client within the omnibus account. We refer to section 6 regarding the risks associated with omnibus accounts.

The funds are lodged to an account in the same currency as they are received unless PSIL do not have a client asset account in that currency, and it would be unduly burdensome to open one. Amounts are converted at the rates prevailing when lodged to the Client Asset Account.

When funds, which include 'other money' not qualifying as client funds, is deposited to PSIL's Client Asset Account the 'other money' is promptly transferred post confirmation of same to a non-client asset bank account.

Our preference is to receive funds by way of electronic transfer from clients. To facilitate this, details of PSIL's client asset bank account is provided to you.

#### **5.2** Client Financial Instruments

Where you have elected to use the safe custody services of PSIL, you consent that your investments will not be registered in your own name. Documents of title to your investments shall be held in physical or dematerialised form by PSIL or an Eligible Third Party.

Your investments will be held in a safe custody account designated as a client asset account and will be registered either in the name of



- (i) A nominee company owned by PSIL,
- (ii) A member of PSIL's group,
- (iii) An exchange which is a regulated market, or
- (iv) An Eligible Third Party, in accordance with the CBI Client Asset Requirements. PSIL will exercise due skill, care and diligence in the selection, appointment and periodic review of any Eligible Third Party and the arrangements for holding and safekeeping of your investments, but PSIL shall not be responsible for any acts, omissions or default of any such Eligible Third Party save where such a default is caused by fraud, wilful default or negligence on the part of PSIL or its nominee company.

In some instances, due to the characteristics of a particular financial instrument it is not possible for PSIL to hold the assets within the Irish jurisdiction. In such cases they will be held with a custodian in the relevant jurisdiction. It is important to note that where assets are held outside this jurisdiction:

- (i) The Client Asset Requirements applicable may differ to those applicable within this state.
- (ii) The Investor Compensation scheme in operation in Ireland will not apply to any default by the foreign custodian.

PSIL hold client assets on an omnibus nominee basis. Under this structure, the share register of the companies in which the underlying investors hold shares (investment companies) will show one entry for the nominee company. This entry will be the aggregate of all the individual investors' holdings. We refer to section 6 regarding the risks associated with omnibus accounts and where assets are held outside Ireland or the European Economic Area (EEA) as described above.

PSIL are obliged to keep a detailed breakdown of each individual investor's holding. The total of these holdings must equate to the aggregate on the investment company register.

The firm does not provide safe custody arrangements for the holding of share certificates in clients' own names. Where the firm receives share certificates either from clients or on behalf of clients as a result of share transactions, the firm immediately passes them to the client or relevant settlement agent. In such cases the firm maintains a log of all receipts and dispatch of share certificates.

## 6. The arrangements applying to the holding of client assets and the relevant risks associated with these arrangements

Your assets are held by PSIL in a specifically designated Client Asset Account within the institutions outlined above.

Transactions in respect of your assets may only be undertaken by the institution based on an instruction from Cantor Fitzgerald Ireland Limited. The principal risks associated with holding your assets in this manner include exposures relating to:

- Loss of Client Financial instrument and /or Client Funds (The Assets): the risk that those charged with safeguarding client assets fail to ensure clients assets are only released when authorized by the fund manager or agent on behalf of the underlying investor.
- Administrative risk: the risk that due to administrative errors, accurate records are not maintained detailing correct shareholdings of the underlying investors.
- Default Risk: the risk that the owner of the nominee company goes into liquidation, or the custodian goes into liquidation.
- Corporate Actions Risk: the risk that corporate actions are missed by the custodians.
- Negligence or the perpetuation of a fraud by persons employed by either this firm or the institution holding the assets.
- Misappropriation of your assets.
- Risks associated with omnibus accounts: Under an omnibus arrangement, client assets are held along with investments belonging to other clients. The risks associated with this arrangement are: a) This involves a possibility where assets held for one client are temporarily used to meet the settlement obligations of another client; b) In the event of an irreconcilable shortfall, clients may not receive their full entitlement and may share in the shortfall in proportion to their original share, or on some other basis in accordance with the applicable law; c) When your investments are pooled, you may not receive the same treatment or options when there is a corporate action or other event as you would if the investment were held in a separately designated account with a nominee company or custodian, or held in your own name. For example, following an allocation or share issue that favours the small investor, your allocation may be less than it otherwise would have been if your investments had been registered in your own name.
- Risks associated with investments held by sub custodians outside Ireland or the EEA: Investing in overseas securities may give rise to different settlement, legal and regulatory requirements from those in Ireland or the EEA and different practices for the separate identification of investments. This means that your protection may be less should a default occur on the part of the custodian or sub-



custodian. In certain jurisdictions where different laws/regulations apply, your investments will not necessarily be separately identifiable and may be subject to third party claims made against the relevant custodian or sub-custodian.

• "Un-invested money" (i.e. money not immediately required to settle an investment transaction) will not attract credit interest but may attract cash handling charges. Negative cash balances on your account may attract debit interest.

Cantor Fitzgerald Ireland Limited endeavours to minimise these risks by confirming that PSIL do the following:

- Undertake risk assessments, as set out below, of institutions with whom your assets are held.
- Have written confirmation, in line with the Requirements, from these institutions that your assets will be segregated from the firm's
  own assets and will be held in separately designated Client Asset Accounts.
- Undertaking regular reconciliations of their records with those of the institutions and following up any differences in a timely manner.
- Undertaking daily calculations of the client funds held for clients as per their records with the client funds resource that should be held with the bank or credit institution.
- Ensuring instructions on your account are passed to the institutions by appropriately authorised members of staff.
- Ensuring financial instruments are registered and designated as outlined above.
- Ensuring adequate oversight of your assets is maintained by them through appropriate documented procedures and controls to minimise the risk of loss for clients.

PSIL, in selecting relevant institutions to hold client assets on behalf of this firm's clients undertake an assessment, at least biannually, covering:

- (i) The institution's credit rating (where available)
- (ii) Known service levels for the institution (where we have past experience with the institution)
- (iii) Whether the institution is independent of the firm.
- (iv) What clients' rights would be in the event of insolvency of the institution.

Where the institution is not in the jurisdiction, a similar assessment is undertaken. Particular attention is paid to establishing the relevant guidelines and compensation scheme.

Once an institution has been selected to hold client assets, a facilities letter confirming specified details, as set out in the Requirements, will be obtained from the institution. No client assets will be lodged prior to receipt of the facilities letter.

#### 7. Unregulated activity

Assets held in connection with an activity that is not a regulated financial service:

- a. Are held separately from client assets.
- b. Will not be protected as client assets; and
- c. Will not be covered under the Investor Compensation Scheme.

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