

Weekly Trader

Upcoming Market Opportunities and Events

CANTOR
Fitzgerald

Monday, 04th February 2019

Key Themes This Week

The Week Ahead

January has been a strong month for markets with broad gains in the aftermath of a dreadful December, with this month's gain being the biggest January since 1987. In the US, the **S&P 500**, **NASDAQ** and **Dow Jones** all posted gains of 8.12%, 9.52% and 7.57% respectively. In Europe, markets also had a positive month but lagged the US. The **STOXX 50** returned 6.16%, while the **DAX**, **CAC**, **ISEQ** and **UKX** returned 5.65%, 6.83%, 5.95% and 4.46%. This week focus will continue to follow earnings as the US companies cool off and European names begin to report. European data and particularly UK data will be the focus this week as Prime Minister May looks to garner concessions on the backstop in Brussels. Also, President Trump is set to give his State of the Union address as the market looks for some insight on Trade policy and possibility of a further Gov't shutdown.

Earnings season is in full swing, with 46% of the S&P having reported. Amongst the names already reported are the banks, the technology sector and some of the industrial bellwethers. Thus far, earnings season has delivered strong numbers. 70% of companies have reported a positive earnings surprise and 62% of companies have reported revenue surprise. Q4 is on track to deliver 12.4% earnings growth revised higher from 12.2%, which would be the fifth straight quarter to deliver double digit earnings growth. While performance in Q4 has been encouraging and company's are moving higher on positive earnings surprise, Q1 guidance has been weak. Of reported name, 33 S&P 500 companies have issued negative EPS guidance and 9 S&P 500 companies have issued positive EPS guidance. Factset's EPS estimate has declined by 4.1% (vs a 5 year average of 1.6%). Q1 earnings growth has now turned negative (-0.8%) with expectations on Q2 and Q3 in the low single digits. This week we have **Alphabet**, **Disney**, **Humana**, **Twitter** and **Kellogg** in the US. In Europe, we look to a range of **European Banks**, **Ryanair**, **DCC**, **TOTAL** and **Nestle**.

Mrs May has a big week in the UK as she attempts to secure concessions on the Irish backstop. In commentary over the weekend, Mrs May is determined to deliver Brexit by March 29th, however, the EU and Ireland have remained steadfast in their opposition to renegotiating the withdrawal agreement. Brexit continues to weigh on UK economic activity as Nissan announced that it no longer intends to manufacture its latest X-Trail model in its Sunderland factory in a blow to a staunch Leave constituency. Slower economic activity and Brexit uncertainty has left Governor of the Bank of England, Mark Carney, with little options. The BoE meet this week with no change to current rates expected. Comment on the impact of Brexit on the UK's economy will be watched.

In the US, President Trump is expected to give his annual State of the Union address on Tuesday. Markets will be watching for any insight into the Presidents view on Chinese negotiations and where we can expect trade policy to go. Mr Trump will likely be pointing the finger at the Democrats for the recent Gov't shutdown. We expect Border Security will be a key component of his speech as he attempts to secure funding to progress his Wall.

On the data front, next week is relatively quiet. The US has prints on Factory Orders, PMI, and Balance of Trade. In Europe, we have European Commission economic forecasts which will be watched closely. We will also be watching European PPI and PMI, as well as German Construction PMI and Balance of Trade data points. Thursday sees a raft of economic data from the UK with a Bank of England interest rate decision.

This week we cover of on Alphabet, Hugo Boss, Asset Managers, Vinci, and Cairn Homes. We also cover Ryanair's results this morning.

Major Markets Last Week

	Value	Change	% Move
Dow	25064	326.69	1.32%
S&P	2707	41.77	1.57%
Nasdaq	7264	99.00	1.38%

UK Index	7042	294.84	4.37%
DAX	11178	-32.81	-0.29%
ISEQ	5819	-24.40	-0.42%

Nikkei	20884	234.77	1.14%
H.Seng	27990	413.25	1.50%
STOXX600	360	5.31	1.50%

Brent Oil	63.16	3.23	5.39%
Crude Oil	55.4	3.41	6.56%
Gold	1311	7.72	0.59%

Silver	15.7716	0.03	0.18%
Copper	276.4	8.40	3.13%
CRB Index	412.94	1.32	0.32%

Euro/USD	1.1447	0.00	0.17%
Euro/GBP	0.8769	0.01	-0.98%
GBP/USD	1.3053	-0.01	-0.84%

	Value	Change
German 10 Year	0.167	-0.04
UK 10 Year	1.242	-0.02
US 10 Year	2.6984	-0.05

Irish 10 Year	0.893	-0.04
Spain 10 Year	1.233	0.01
Italy 10 Year	2.737	0.07

BoE	0.75	0.00
ECB	0.00	0.00
Fed	2.50	0.00

All data sourced from Bloomberg

Opportunities this week

CFI Research Team

Ryanair - Management restructuring a positive

Closing Price: €11.40

News

Ryanair released their Q3 2019 financial results this morning, reporting their first Q3 loss since 2014. Post downgrading FY 2019 profit forecasts to €1bn-€1.1bn (excluding Lauda) in January, the loss is not a surprise.

Q3 2019 group revenue of €1.53bn was modestly ahead of expectations driven by a 7.6% increase in passengers handled to 32.7m, ancillary revenue increased by 26.4% (driven by new luggage fees, priority boarding etc) and weighed down by a 6% decline in average fare price to €29.82.

Higher operating costs continue to be a headwind for both Ryanair and the industry with fuel costs per passenger increasing by 23% over the period and ex-fuel cost per passenger increasing by 6.3% per passenger. The delivery of new B737 MAX aircraft from April onwards will start to drive down the costs per passenger.

Regarding guidance, fuel costs will remain a headwind as we enter next financial year and the outlook for fares will be dependent on the pace of consolidation. Management continue to guide for €1- €1.1bn but this excludes Laudamotion which is now 100% owned so on a reported basis Ryanair is likely to report FY 2019 PAT of €875m - €975m, similar to 2015 profitability. Consensus currently expects €995m which would imply that earnings revisions may continue to trend down in short term. Brexit also remains a headwind in the short term.

Ryanair has announced a board restructuring which will see David Bonderman and Kryan McLaughlin exit in 2020 with Stan McCarthy expected to become Chairman. Michael O' Leary will step down as Ryanair DAC CEO and become group CEO, overseeing the four airlines now held within the group.

Comment

While our 12 month fair value for Ryanair is €14.20, its shares may underperform in the short term as earnings trend down, Brexit uncertainty weighs and growing concerns about industry competition with the low cost leader now operating at a loss.

Sell side expectations have now been re-based with expectations now that Ryanair will not return to FY 2018 profitability until 2022. An increase in cap-ex to purchase additional planes is weighing on free cash flow and managements appetite to buy back shares in the short term. Given management bought back stock aggressively at much higher levels, it further highlights how management was caught significantly offside by the labour dispute and the impact it has had on earnings.

The change of personal at Ryanair DAC should be a positive and help ease further strike fears. Retaining Michael O'Leary as group CEO should ease investor concerns but pilots are likely to feel that they have won this battle given the breakdown in communication between Michael and the pilots. Key for shareholders though is that management, pilots and staff leave this dispute behind them and return to focus on growth, profits and job security.

Average fare and yield monitoring is becoming increasingly irrelevant with baggage fees now being included in ancillary revenue. We note that total revenue per passenger increased by 1.5% to €47.

Longer term, key is that Ryanair maintains a strong balance sheet, competition fades, fares rise and shareholders start to benefit as higher fares drop down into net income margin.

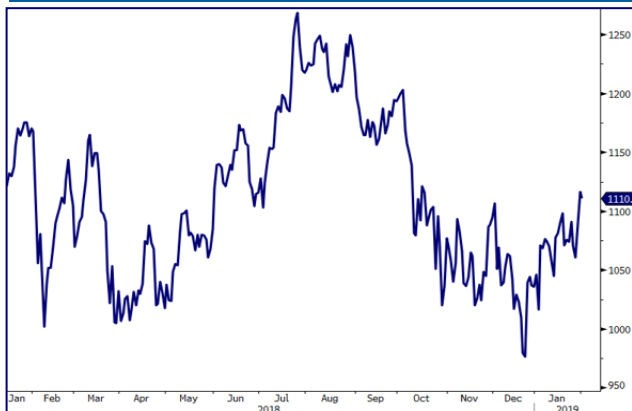
Darren McKinley, CFA | Senior Equity Analyst

Opportunities this week

CFI Research Team

Alphabet

Closing Price: \$1,110.75



- After strong advertising revenue from Facebook last week, Alphabet (Google) offers an attractive opportunity ahead of its results on Monday after market.
- Fundamental business remains strong, delivering growth
- Historical over the last three years, the business has delivered c.19% CAGR in both revenue and EPS
- Consensus growth expectations in the mid-teens on both revenue and EPS
- Ad revenues (c. 86%) retain secular tailwind to support growth despite regulatory concerns
- Other revenues (c. 14%) offer higher growth rates and upside potential
 - Waymo – Autonomous Vehicles
 - Hardware – Smartphones, Google Nest, Home (SmartSpeakers) and Chromecast TV
 - Other Bets – Development products
- Continued increase in Traffic Acquisition Costs (TAC) squeezing operating leverage
- Increased regulatory burned triggering CapEx spend
- Failure for other Revenues to deliver growth
- High beta name subject to global growth concerns
- Valuations have rebounded from lows but remain attractive at 19.5x relative to history
- Trading at resistance level \$1,116 (200 DMA), strong earnings should see it break above toward next level c. \$1,200. Consensus price target at \$1,359, c. 22% upside from current levels.
- Support at both the 100 DMA and 50 DMA at \$1086 and \$1056.

Key Metrics	2018e	2019e	2020e
Revenue (\$'Mn)	109530	130081	152563
EPS (\$)	54.19	56.05	66.61
Price/ Earnings	20.49x	19.81x	16.67x
Div Yield	0.00%	0.00%	0.00%

Source: All data & charts from Bloomberg & CFI

Total Return	1 Mth	3 Mth	YTD
GOOG US	7.26%	3.16%	7.26%

Source: All data & charts from Bloomberg & CFI

Hugo Boss

Closing Price: €64.12



- Hugo Boss is a leading player within the premium apparel segment offering men and women's options for business, casual, athleisure and evening wear. The company has two clear brands BOSS and HUGO.
- Mark Langer is Hugo Boss CEO since 2016, post performing the CFO function from 2010. Management are based at the company headquarters in Metzingen in Germany. Senior management have recently purchased €750,000 worth of shares.
- Hugo Boss is a €4.5bn consumer discretionary company that generated €2.8bn in revenue in 2018 and €491m in EBITDA. Post two years of declining earnings, the company returned to growth in 2018 reporting 6% earnings growth which was better than expected. Consensus expects earnings to grow by 10% in 2019 driven by online sales and Asia.
- Hugo Boss stock has declined by 45% from its high reported in Q1 2015 and now trades on 16x 2019 earnings, a significant discount to other listed branded companies.
- Hugo Boss has a very strong balance sheet (0.05x net debt/ EBITDA) and offers a 4.5% dividend yield. The shares declined as initial investments in emerging markets weighed on profits but have recently returned to growth.
- We like Hugo Boss post reporting the fastest sales growth in 4 years and its growth prospects in China and the US.
- We would look to Buy Hugo Boss below €63 looking for short term gains toward €69 and 12 month gains toward €75.

Key Metrics	2018e	2019e	2020e
Revenue (€'Mn)	2785.6	2921.4	3056.8
EPS (€)	3.53	3.94	4.36
Price/ Earnings	18.07x	16.17x	14.64x
Div Yield	4.27%	4.62%	5.09%

Source: All data & charts from Bloomberg & CFI

Total Return	1 Mth	3 Mth	YTD
BOSS GY	18.92%	1.49%	18.92%

Source: All data & charts from Bloomberg & CFI

Opportunities this week

CFI Research Team

Asset Managers

Closing Price: \$416.81



- Consolidation in the sector is common with these large cap companies regularly making bolt on acquisitions with Invesco acquiring Oppenheimer for \$5.7bn and Schroders winning the £80bn Lloyds mandate. Blackrock's most recent results reported a stabilisation in their average asset management fee.
- Despite the sell-off in H2 2018 which weighed on AUM, Blackrock reported a 20% increase in earnings in 2018 and sell side analysts have now revised down earnings expectations for 2019 to reflect the sell off in year end. Blackrock is the largest asset management company in the world with significant exposure to North America, equities and ETF's. At 15x earnings and with a 3.2% dividend yield, they are a low risk play on an improvement in asset values. In 2018, they bought back \$3.6bn in stock.
- Invesco is the geared player within equity markets trading at 8x earnings and 0.7x book value. They offer an 6.5% dividend yield.
- Schroders is our preferred play given that 45% of company is owned by its founders, trades at lower end of its range and growth outlook has been boosted by \$80bn Lloyds contract. Their balance sheet is very strong supporting its 4.3% dividend yield. H1 2018 results reported an 8% increase in AUM to £450bn (which will be bolstered by the new \$80bn contract) and net income increased by 11% . The group is well capitalised and driving growth via EM, North America and new products

Key Metrics	2018e	2019e	2020e
Revenue (\$Mn)	13441	14289	14938
EPS (\$)	26.20	28.74	30.24
Price/ Earnings	15.9x	14.5x	13.78x
Div Yield	3.18%	3.40%	3.70%

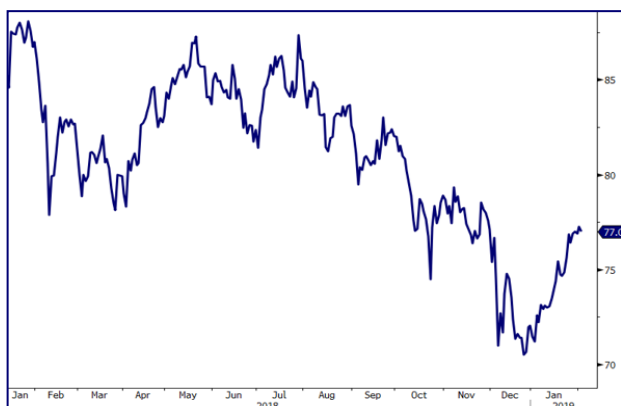
Source: All data & charts from Bloomberg & CFI

Total Return	1 Mth	3 Mth	YTD
BLK US	6.11%	1.31%	6.11%

Source: All data & charts from Bloomberg & CFI

Vinci

Closing Price: €77.24



- One of the best infrastructure companies globally with growth potential above peers.
- Attractive characteristics which should benefit in this environment
 - Defensive growth mix which is less correlated to equities
 - Diversified through both its contracting (Energies, Eurovia and Construction) and concessions (transport infrastructure)
 - Affected by rising/higher real rates which remain negative. ECB softer policy set to continue with the base very low.
 - Possess ability to pass through inflation.
 - FY19 Dividend yield of 3.73%
 - 10.5% average annual EPS growth for the next 3 years
- Reports FY18 results on Wednesday 06/02/2019.
 - Expectations of 7.2% revenue growth and 8.4% EPS growth
 - "Yellow Jackets" will have an impact on concessions revenue in Q4. However this is a short term headwind.
 - Guidance will be a key focus. Expect management to guide for continued like for like revenue growth and earning increases
- Recent acquisition of a 50.01% stake in Gatwick Airport is a positive as management take advantage of Brexit uncertainty. However net debt/EBITDA will increase to 3x.
- Despite the acquisition it still has the ability to take advantage of a privatisation in Aeroports de Paris (AdP). The privatisation is likely to be delayed further by political and social unrest in France, giving more time for Vinci to analyse a potential bid.
- Consensus price target of €94.23, implies 22.2% upside.
- Looking for it to break above €78.50/€79.50

Key Metrics	2018e	2019e	2020e
Revenue (\$Mn)	43134	45052	46454
EPS (\$)	5.30	5.77	6.29
Price/ Earnings	14.49x	13.3x	12.21x
Div Yield	3.42%	3.74%	4.11%

Source: All data & charts from Bloomberg & CFI

Total Return	1 Mth	3 Mth	YTD
DG FP	7.25%	-2.08%	7.25%

Source: All data & charts from Bloomberg & CFI

Opportunities this week

CFI Research Team

Cairn Homes

Closing Price: €1.29



- Dublin residential market undersupplied by c.15,000 units per annum. Significant pent up demand with 150,000 couples renting accommodation at rents that are significantly higher than mortgage repayments. Recent FDI announcement supports demand.
- Irish mortgage lending (BIRG) up 30% YoY in H1 2018. First time buyer grant retained in 2019 budget. Central Banks rules on loan to income ratios should reduce the risk of a future price shock.
- New homes continue to see house price inflation of 4-6% per annum which is supportive of a sustainable business model in new home building. High up front costs for apartment complexes adds to supply restraint.
- Cairn Homes is Irelands largest home builder having secured a very attractive land bank biased toward affordable homes (Lucan, Adamstown, Clonee) along Dublin train lines and premium homes in good city locations (Drumcondra, Rathfarnham, Donnybrook). Their 180 acre landbank in Clonburriss was recently rezoned as a Strategic development zone.
- Management expect sales to ramp up from 800 units this year, 1,100 in 2019 and to 1,400 units by 2020. This will be a key driver of revenue, earnings and cash flow growth.
- Management expect to generate €350m of free cash flow over the next three years which could be used to pay a dividend and buy back stock. Management are currently reviewing shareholder structure to permit capital returns.
- Cairn Homes shares have corrected by 30% over the last year to trade on 10x 2020 earnings and 0.75x adjusted book value.

Key Metrics	2018e	2019e	2020e
Revenue (€'Mn)	354.8	472.0	529.8
EPS (€)	0.05	0.09	0.11
Price/ Earnings	26.44x	15.24x	12.11x
Div Yield	0.00%	3.32%	5.25%

Source: All data & charts from Bloomberg & CFI

Total Return	1 Mth	3 Mth	YTD
CRN ID	19.67%	-8.90%	19.67%

Source: All data & charts from Bloomberg & CFI

Cantor Core Portfolio - In Detail



Cantor Core Portfolio

Date: 01/02/2019

Performance YTD	%
Portfolio	6.5%
Benchmark	7.2%
Relative Performance	-0.7%
P/E Ratio	16.76x
Dividend Yield	2.5%
ESMA Rating	6
Beta	1.10

Sectors Weights	Portfolio	Benchmark	+ / -
Consumer Discretionary	10%	12%	
Consumer Staples	7%	8%	
Energy	5%	10%	
Financials	10%	17%	
Health Care	10%	10%	
Industrials	17%	9%	
Information Technology	14%	16%	
Telecommunication Services	8%	7%	
Utilities	0%	4%	
Materials	14%	4%	
Real Estate	0%	2%	
Emerging Markets	5%	0%	

FX	Portfolio	Benchmark
EUR	39%	37%
GBP	15%	15%
USD	41%	40%
CHF	0%	8%

Currency YTD %		
GBP	-2.59%	
USD	0.13%	

Benchmark

Weighted Average Contribution

Index	Currency	PE	Outlook	Weighting	Total Return Local	Weekly Return	Price	Total Contribution
STOXX Europe 600	EUR	16	Neutral	60%	6.7%	0.8%	360	4.0%
S&P 500	USD	18	Neutral	40%	8.0%	0.4%	2707	3.2%
Total				100%				7.20%

Core Portfolio

Weighted Average Contribution

Stock	Currency	Yield*	Hold /Sold	Sector	Weighting	Total Return Local	Weekly Return	Price	Total Contribution
Alphabet Inc	USD	0.0	H	Communication Services	4%	5.1%	0.1%	1119	0.3%
Verizon Communications Inc	USD	0.0	H	Communication Services	4%	-2.9%	-0.2%	54.55	-0.1%
Ryanair Holdings Plc*	EUR	0.0	H	Consumer Discretionary	4%	2.6%	0.3%	11.40	0.3%
Dalata Hotel Group Plc*	EUR	1.8	H	Consumer Discretionary	2%	20.4%	0.2%	5.79	0.9%
Amazon.Com Inc	USD	0.0	H	Consumer Discretionary	4%	11.2%	-0.1%	1626	0.3%
Glanbia Plc*	EUR	1.5	H	Consumer Staples	2%	2.6%	-0.1%	16.40	0.1%
Walgreens Boots Alliance Inc	USD	2.5	H	Consumer Staples	5%	4.8%	0.0%	71.88	0.3%
Royal Dutch Shell Plc	GBp	6.1	H	Energy	5%	-2.3%	0.2%	23.85	0.2%
Lloyds Banking Group Plc*	GBp	5.7	H	Financials	2%	12.5%	0.0%	0.58	0.6%
Allianz Se	EUR	4.7	H	Financials	4%	5.9%	0.0%	186.16	0.3%
AlB Group Plc	EUR	4.0	H	Financials	4%	8.7%	-0.1%	3.98	0.3%
Unitedhealth Group Inc	USD	1.3	H	Health Care	5%	8.5%	0.0%	268.72	0.4%
Pfizer Inc	USD	3.5	H	Health Care	5%	-4.7%	0.2%	42.88	-0.1%
Vinci Sa	EUR	3.4	H	Industrials	4%	6.9%	0.1%	77.24	0.3%
Kingspan Group Plc	EUR	1.1	H	Industrials	4%	-1.4%	-0.1%	36.78	-0.1%
DCC Plc*	GBp	2.1	H	Industrials	4%	7.4%	-0.1%	63.00	0.3%
Caterpillar Inc	USD	2.7	H	Industrials	5%	3.0%	-0.2%	130.91	0.2%
SAP Se*	EUR	1.8	H	Information Technology	5%	2.2%	-0.1%	90.79	0.2%
Paypal Holdings Inc	USD	0.0	H	Information Technology	4%	9.9%	-0.2%	90.01	0.3%
Microsoft Corp*	USD	1.7	H	Information Technology	5%	4.7%	-0.2%	102.78	0.0%
Smurfit Kappa Group Plc	EUR	3.6	H	Materials	5%	14.6%	0.2%	25.18	0.4%
CRH Plc	EUR	2.8	H	Materials	5%	9.4%	0.2%	25.64	0.5%
Rio Tinto Plc	GBp	5.6	H	Materials	4%	10.8%	0.4%	42.30	0.6%
JPMorgan Emerging Markets Trust	GBp	1.4	H	Emerging Markets	5%	4.2%	0.0%	8.94	0.0%
Total					100%				6.47%

*Red Denotes a Sell

*Green Denotes Additions

*Stock has been reweighted

Yields are based on the mean of analyst forecast

All data taken from Bloomberg up until 18/01/2019.

Warning : Past performance is not a reliable guide to future performance

Warning : The value of your investment may go down as well as up.

*Red Denotes Deletions

*Green Denotes Additions

*Yields are based on the mean of analyst forecast

From the News - Monday's Headlines

- **Global** Venezuela's Guaido Wants China to See Maduro Is Bad for Business
- **US** Fed's Kashkari Says Powell 'Coming Around' to Wait-and-See View
- **Europe** European Champions May Yet Rise From the Siemens-Alstom Rubble
- **UK** Nissan Deals Brexit Blow to Britain as May Starts Work on Plan B
- **Ireland** Ireland Won't Take Part in Hard Border Process

This Weeks Market Events

Monday	Tuesday	Wednesday	Thursday	Friday
Corporate	Corporate	Corporate	Corporate	Corporate
Ryanair Alphabet Gilead Sciences	DCC BP Ocado ADM Intesa Sanpaolo Disney	Nordea Vinci ING Group BNP Paribas Nestle Humana GlaxoSmithKline	TOTAL Daimler Vestas Wind System UniCredit Zurich Insurance Twitter Kellogg	Hermes Int Air France-KLM Philips 66 L'Oreal SSE
Economic	Economic	Economic	Economic	Economic
EA PPI US Factory Orders	JP Nikki Services PMI EA PMI Data GB New Car Sales EA Retail Sales US PMI Data	DE Construction PMI US Balance of Trade	GB House Price Index GB BOE Decision	DE Balance of Trade CA Employment

Upcoming Events

11/02/2019 N/a

12/02/2019 Kering, Molson Coors

13/02/2019 Lufthansa, Hibernia, Tullow Oil, Smurfit Kappa

14/02/2019 Credit Suisse, Airbus, Commerzbank, AIG, Coca Cola, Credit Agricole, Vulcan Materials,

15/02/2019 RBS, Deere, PepsiCo, Allianz

11/02/2019 GB Balance of Trade, GB GDP, US GDP

12/02/2019 CN Vehicle Sales, CN FDI

13/02/2019 GB Inflation Data, EA Industrial Production, US Inflation Data

14/02/2019 CN Balance of Trade, DE GDP, EA GDP, US PPI, US Durable Goods

15/02/2019 CN Inflation Data, JP Capacity Utilisation, GB Retail Sales, US Retail Sales

All data sourced from Bloomberg

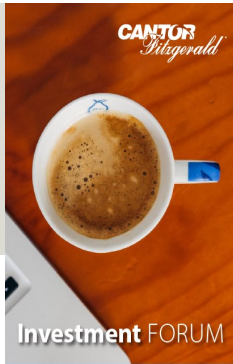
Cantor Publications & Resources



Daily Note

Each day we produce a market commentary outlining critical economic and company developments. We leverage off our global network of analysts and investment professionals to provide clients with critical insights from our local teams first thing in the morning.

[Click Here](#)



Investment Forum

Through our investment Forum we bring you the latest market news, investment insights and a series of informative articles from our experts.

[Click Here](#)

Regulatory Information

Issuer Descriptions: (Source: Bloomberg)

AIB Group: AIB Group plc attracts deposits and offers commercial banking services.

Allianz: Allianz through its subsidiaries, provides insurance and financial services.

Alphabet: Alphabet provides web-based search, advertisement, maps, software applications, mobile operating systems, consumer content and other software services.

Amazon: Amazon is an online retailer that offers a wide range of products.

Caterpillar Inc.: Caterpillar designs, manufactures, and markets construction, mining, and forestry machinery.

CRH: CRH is a global building materials group.

Dalata Hotel Group: Dalata Hotel Group owns and operates as a chain of hotels.

DCC: DCC is a sales, marketing, distribution and business support services company.

Glanbia: Glanbia plc is an international dairy, consumer foods, and nutritional products company. The Company conducts operations primarily in Ireland, the United Kingdom, and the United States

Kingspan: Kingspan is a global market player in high performance insulation and building envelope technologies.

Lloyds: Lloyds offers a range of banking and financial services including retail banking, mortgages, pensions, asset management, insurance services, corporate banking and treasury services

Microsoft: Microsoft Corporation develops, manufactures, licenses, sells, and supports software products.

PayPal: PayPal operates a technology platform that enables digital and mobile payments on behalf of customers and merchants

Pfizer: Pfizer Inc. operates as a pharmaceutical company. The Company offers medicines, vaccines, medical devices, and consumer healthcare products for oncology, inflammation, cardiovascular, and other therapeutic areas

Rio Tinto plc: Rio Tinto is an international mining company.

Royal Dutch Shell: Royal Dutch Shell explores, produces, and refines petroleum

Ryanair: Ryanair Holdings plc provides low fare passenger airline services to destinations in Europe.

SAP: SAP is a software corporation that makes enterprise software

Smurfit Kappa: Smurfit Kappa manufactures paper packaging products

UnitedHealth Group: UnitedHealth owns and manages organized health systems in the United States and internationally

Verizon: Verizon Communications Inc. is an integrated telecommunications company that provides wire line voice and data services, wireless services, internet services, and published directory information.

VINCI SA: VINCI is a global player in concessions and construction with expertise in building, civil, hydraulic, and electrical engineering

Walgreens Boots Alliance: Walgreens Boots Alliance operates retail drugstores that offer a wide variety of prescription and non-prescription drugs as well as general goods.

Cairn Homes PLC: Cairn Homes provides construction services. The Company design and build homes. Cairn Homes operates in Ireland.

Hugo Boss :Hugo Boss AG designs, produces, and markets brand name clothing

BlackRock: BlackRock is an American global investment management corporation

None of the above recommendations have been disclosed to the relevant issuer prior to dissemination of this Research.

Alphabet : Alphabet Inc is a member of our core portfolio and we have an Outperform rating on the stock since 07/01/2013

Hugo Boss: We initiated coverage on the 28/01/2018 with an Outperform Rating

Ryanair: Ryanair Holdings Plc is a member of our core portfolio and we have an Outperform rating on the stock since 01/01/2013

Vinci: Vinci Sa is a member of our core portfolio and we have an Outperform rating on the stock since 25/08/2017

Cairn Homes PLC: We initiated an Outperform rating on the 30/11/2018



Dublin: 75 St. Stephen's Green, Dublin 2. Tel: +353 1 633 3633.

email : ireland@cantor.com **web :** www.cantorfitzgerald.ie



Twitter : @cantorIreland



Linkedin : Cantor Fitzgerald Ireland

Regulatory Information

All regulatory disclosures pertaining to valuation methodologies and historical records of the above recommendations can be found on the Cantor Fitzgerald Ireland website here:

http://www.cantorfitzgerald.ie/research_disclosures.php

Cantor Fitzgerald Ireland Limited ("Cantor Ireland") is regulated by the Central Bank of Ireland. Cantor Fitzgerald Ireland Ltd is a member firm of the Irish Stock Exchange and the London Stock Exchange.

This communication has been prepared by and is the sole responsibility of Cantor Fitzgerald Ireland Limited of 75 St Stephens Green, Dublin 2, which is an authorised person for the purposes of the European Communities (Markets in Financial Instruments) Regulations 2007 (as amended) in Ireland or the Financial Services and Markets Act 2000 in the United Kingdom.

This material is approved for distribution in Ireland by Cantor Fitzgerald Ireland Ltd. It is intended for Irish retail clients only and is not intended for distribution to, or use by, any person in any country where such distribution or use would be contrary to local law or regulation. Cantor Fitzgerald Ireland Ltd ("CFIL") is regulated by the Central Bank of Ireland. Cantor Fitzgerald Ireland Ltd is a member firm of the Irish Stock Exchange and the London Stock Exchange.

Where CFIL wishes to make this and other Cantor Fitzgerald research available to Retail clients, such information is provided without liability and in accordance with our terms and conditions that are available on the CFIL website.

No report is intended to and does not constitute a personal recommendation or investment advice nor does it provide the sole basis for any evaluation of the securities that may be the subject matter of the report. Specifically, the information contained in this report should not be taken as an offer or solicitation of investment advice, or to encourage the purchase or sale of any particular security. Not all recommendations are necessarily suitable for all investors and CFIL recommend that specific advice should always be sought prior to investment, based on the particular circumstances of the investor either from your CFIL investment adviser or another investment adviser.

Where CFIL wishes to make this and other Cantor Fitzgerald research available to Retail clients, such information is provided without liability and in accordance with our terms and conditions that are available on the CFIL website.

CFIL takes all responsibility to ensure that reasonable efforts are made to present accurate information but CFIL gives no warranty or guarantee as to, and do not accept responsibility for, the correctness, completeness, timeliness or accuracy of the information provided or its transmission. This is entirely at the risk of the recipient of the report. Nor shall CFIL, its subsidiaries, affiliates or parent company or any of their employees, directors or agents, be liable to for any losses, damages, costs, claims, demands or expenses of any kind whatsoever, whether direct or indirect, suffered or incurred in consequence of any use of, or reliance upon, the information. Any person acting on the information contained in this report does so entirely at his or her own risk.

All estimates, views and opinions included in this research note constitute Cantor Ireland's judgment as of the date of the note but may be subject to change without notice. Changes to assumptions may have a material impact on any recommendations made herein.

Unless specifically indicated to the contrary this note has not been disclosed to the covered issuer(s) in advance of publication.

Past performance is not a reliable guide to future performance. The value of your investment may go down as well as up. Investments denominated in foreign currencies are subject to fluctuations in exchange rates, which may have an adverse effect on the value of the investments, sale proceeds, and on dividend or interest income. The income you get from your investment may go down as well as up. Figures quoted are estimates only; they are not a reliable guide to the future performance of this investment.

Conflicts of Interest & Share Ownership Policy

It is noted that research analysts' compensation is impacted upon by overall firm profitability and accordingly may be affected to some extent by revenues arising other Cantor Ireland business units including Fund Management and Stock broking. Revenues in these business units may derive in part from the recommendations or views in this report. Notwithstanding, Cantor Ireland is satisfied that the objectivity of views and recommendations contained in this note has not been compromised. Nonetheless Cantor Ireland is satisfied that the impartiality of research, views and recommendations remains assured.

Our conflicts of interest management policy is available at the following link;

<https://cantorfitzgerald.ie/client-services/mifid/>



Dublin: 75 St. Stephen's Green, Dublin 2. Tel: +353 1 633 3633.

email : ireland@cantor.com **web :** www.cantorfitzgerald.ie



Twitter : @cantorIreland



LinkedIn : Cantor Fitzgerald Ireland