

May 2018

Investment JOURNAL

FEATURED THIS MONTH:

Core Equity Portfolio: The investment case for our preferred names

Stockwatch: Our views on CRH and Ryanair

Core Funds Range: Latest updates on our range of investment funds, ETFs & trusts

Ethical Investing: Green Effects providing sustainable investment returns

Trading Calls: We see value in AIG, Datalex, Rio Tinto and Prudential

Corporate Interview: John Mullins, Founder and CEO of Amarengo

Cantor Fitzgerald

A global presence with local expertise



Cantor Fitzgerald Ireland is part of leading global financial services firm Cantor Fitzgerald. With a proud history of stockbroking and servicing our clients in Ireland since 1995, Cantor Fitzgerald Ireland provides a full suite of investment services, primarily in personalised share dealing, pensions and wealth management, debt capital markets and corporate finance. We are recognised as a primary dealer in government bonds. Our clients include private individuals and corporate entities, financial institutions, investment funds, credit unions and charities.

Cantor Fitzgerald, a leading global financial services group at the forefront of financial and technological innovation has been a proven and resilient leader for over 70 years. Cantor is a preeminent investment bank serving more than 7,000 institutional clients around the world, recognised for its strengths in fixed income and equity capital markets.

At Cantor Fitzgerald Ireland we pull together the expertise and experience of analysts and investment professionals from across three continents. An office network that spans from New York to Hong Kong provides us with a uniquely global perspective on the investment goals of our clients, which we service through our local offices in Dublin, Cork and Limerick.

www.cantorfitzgerald.ie

CONTENTS

Welcome	4
Asset Allocation	5
Asset Allocation	6
Core Portfolio	9
Chart of the Month	12
Investment Opportunities	13
Stock Watch	
CRH	14
Ryanair	15
Core Investment Funds	16
Core ETFs & Trusts	18
Trading Calls	20
Green Effects Fund	21
Structural Product	24
Latest News	25
Market Round-Up	26
Corporate Finance News	28
Corporate Interview: John Mullins, Founder and CEO of Amarenco	29
Company News	31
Performance Data	33
Investment Returns	34
Long Term Investment Returns	35
Bond Returns	36

WELCOME...



William Heffernan,
Investment Analyst

“The market can remain irrational longer than you stay solvent”. John Maynard Keynes’ was renowned for his dry wit but also for his succinct idioms. He would have enjoyed markets in 2018 so far. An extraordinary January (where markets were up 7%) that was followed by an early February sell-off, which in turn was followed a late Feb-early March recovery. Since that we have had a late March sell-off, an early April recovery and late April sell-off. Or more succinctly – the Return of Volatility!

Sell in May, Groundhog Day?

The traditional mantra of “Sell in May, Go Away” has often guided investors thinking around this time of the year. 2018 is a little different. With the S&P 500 flat and European markets not faring much better, some investors may be wondering why they didn’t sell in January. A fairly strong Q1 earnings season in both Europe (+9%) and the US (+18%), with Tech in particular performing strongly, has failed to see the overall market re-test recent highs. The major moves last month came in the bond market (with the US 10 year yield moving up past 3%) and oil price rising, which in turn has seen a lot of inflation expectation indicators move up as well. The decent market performance in the second half of May was helped by solid earnings. But a sharp decline in trade related utterances from Mr Trump and other White House officials undoubtedly played a part. We believe the reason the market has failed to move onto to previous highs is due to the uncertainty regarding the tariffs issue. The US is continuing to negotiate with China and despatched a senior delegation to the region at the end of April. For us we have some big dates coming up this month. On June 1st individual countries’ exemptions from US metals tariffs will expire. May 22nd is the final day for US businesses to submit comments on tariffs. After that the White House has 180 days in which to decide whether or not to proceed. If they are to proceed we would expect the US to do so within a much shorter time frame, perhaps 30 days.

“My Formula for Success? Rise Early, Work Hard & Strike Oil”

The above truism from John Paul Getty is still applicable in modern times. People and nations have made fortunes and lost them in oil. Saudi Arabia found this out to their cost between 2014 and early 2016, when oil dropped from \$106 a barrel to \$29. This placed severe strain on the

Saudi economy, in particular on its very generous welfare system. Placed in an untenable situation, the Saudis engineered an OPEC production cut in November 2016, which recently was extended until the end of 2018. Initially the market remained sceptical due to the size of the oil glut and OPEC’s member’s renowned tendency to cheat in similar deals. However, this time was different with compliance strictly observed by all members. Slowly the oil market has come back into balance and WTI crude is now pricing at €67.79 a barrel. The Saudis have stated their goal is to get back to \$80-\$100 and they have been aided in this regard by the appointment of John Bolton, noted hawk, as the new US National Security Advisor along with the recent missile strike in Syria. Oil had moved up to \$69.3 but faced resistance at this multi-year high. At the same time we have seen a 25% increase in US rig count in Q1, increasing US inventories and significant hedging by US shale producers at these price levels (which normally is a harbinger of a production ramp-up). While oil may trade up to \$80 a barrel in the immediate near term, we believe that an increase in US production should act as a natural hedge against further rises in the second half of 2018.

William Heffernan,
May 2018

Asset Allocation

May 2018



Asset Allocation	6
Core Portfolio	9
Chart of the Month	12

ASSET ALLOCATION



David Beaton,
Chief Investment
Officer

How we're positioned

Our current asset allocation is reflective of our outlook across the various asset classes, detailed below. It is based on a medium risk investor of middle age.

In a year that to date has been marked with a significant increase in market volatility, April proved to be somewhat less volatile, but no less significant in events which over the next number of quarters could prove significant for broader financial markets.

For the month global equity markets achieved average gains of 2% in euro terms however there was disparate regional performances with European markets gaining on average 3% however US markets underperformed with average gains of 0.3%.

This positive trend in markets was achieved against a backdrop of diminished geo-political risks over Syria but more crucially, a pause in trade hostilities between the US and China which had destabilised markets toward the end of March. While the de-escalation in the war of words between the two nations was a welcome development and provided some much needed calm to the situation, it is worth remembering that the US will not make a final decision on its proposed tariffs until June 1st. Any confirmation of the implementation of the outlined tariffs will result in renewed trade tensions and will potentially result in renewed market volatility.

One of the most interesting features in US equity markets during April was the reaction to the ongoing first-quarter earnings season. While expectations for year-on-year quarterly earnings had been for 17.3% growth, at the time of writing the growth rate stood at 18.3%. Counterintuitively, against this stronger than expected rate of earnings growth, US equity markets are trading lower since the start of the earnings season.

The reason for this disparity is explained by a factor which we highlighted in our April Journal when we advised that 'forward guidance statements from CEO's in-light of the uncertain global trading environment as well as the outlook for further central bank monetary tightening' should be closely monitored. In this regard, cautious comments from the US banks on loan growth as well as comments from the CEO's of Caterpillar and United Technologies that their first-quarter earnings would likely be the high water mark for 2018 earnings highlight our observation.

Also impacting the US equity markets relative underperformance during the month was the renewed move higher in US bond yields with the US 10 Year yield touching the psychological 3% level as the debate continued about whether the US Federal Reserve would increase interest rates by a further two or three times this year on top of the last 0.25% increase in March.

This move higher in rates in response to Quantitative Tightening (or balance sheet shrinkage) by the Fed, coupled with the risk of reduced earnings growth forecasts for 2018 were the main headwinds for US equities during April.

This move higher in US rates to 3% from 2.75% at the start of the month was reflected in European rates with the German 10 Year yield reaching 0.64% from 0.50% at the start of April. However, strong earnings from European companies coupled with a modest weakening in the euro relative to the US dollar contributed to the European equity outperformance during the month.

For the month ahead the main focus for markets will continue to be on the ongoing earnings season and for any further signs of cautious outlook statements, but also on any further upward move in US bond yields which could act as a headwind for the US equity market in particular but also for global equities. Equally, a renewed focus on possible trade issues between the US and China towards the end of the month will be watched closely, particularly against the back-drop of a softening in global economic data.

Our Views

Equities

While the increase in volatility within equity markets during February and March abated somewhat during April as rhetoric over trade between the US and China eased somewhat and the risk of an escalation in geo-political risks over Syria failed to materialise, equity markets remain sensitive to a range of issues. Included amongst these are US first-quarter earnings, central bank monetary policy and rising global bond yields, and the potential of a resurgence of trade war concerns later in May.

As outlined above, while the rate of growth for US first-quarter earnings at 18.3% has been a full percentage point ahead of original estimates, commentary on the outlook for further earnings from a number of CEO's has been somewhat disappointing.

Equally, the move higher in US bond yields above the critical 3% level has served to focus investor attention on the monetary tightening strategy being deployed by the US Federal Reserve as it seeks to normalise monetary policy while at the same time reducing the size of its balance sheet.

While a gradual pace of rate increases has been well flagged to the markets by the Fed, any signs of a more aggressive pace of tightening (4 increases in 2018 compared to market consensus for 3) will see bond yields move higher, and critically for equity markets could see a move higher in in sub-investment grade and high yield credit spreads. While the move higher in these spreads has been relatively modest thus far, any move higher in spreads could indicate further downward pressure for equity markets.

European equities outperformed during the month as first-quarter earnings to-date have exceeded expectations. Equally, the more modest valuations ascribed to European equities relative to their US counterparts places reduced pressure on the need for European earnings to significantly exceed current growth expectations of 9% for the first-quarter.

While mindful of the move higher in bond yields during the month, we continue to believe that further upside moves will be contained given the still relatively benign inflation environment. While oil prices have increased over the last few months, this move in itself will not dramatically impact the short-term readings for inflation. Equally, wage inflation on balance remains contained across the major economies which will also contain broader inflation readings.

Accordingly, we continue to see value in European equities relative to their US counterparts with European equities continued to be supported by ECB policy accommodation and the recent move lower in the euro relative to the US dollar.

We therefore maintain our current exposure to risk assets, but will continue to monitor developments in global bond markets and the potential return of trade concerns later in the month.

Bonds

Bond yields increased significantly during April as expectations for higher inflation caused by a continued strong performance in oil, increased the debate over how many times the US Federal Reserve would increase interest rates during 2018.

Having already increased rates by 0.25% in March, market expectations had been set for just 2 more increases in 2018. With oil prices moving higher however on Syrian related tensions and a slightly more 'hawkish' tone from the minutes of the Fed's last policy meeting, the odds of 3 additional increases in 2018 have shortened somewhat.

Equally, with the majority of economists agreeing that the US is entering the final growth phase of the current economic cycle, there is an increasing feeling that the Fed will be keen to increase rates as much as possible over the coming year in order to give it some 'ammunition' for the next economic downturn, possibly in 2019.

ASSET ALLOCATION

CONTINUED

While we acknowledge that the Fed is keen to normalise monetary policy as quickly as is reasonable possible, we believe that the current below trend pace of inflation, coupled with a moderation of some economic data points, along with the potential risks of a growth stifling trade war, will restrict to ability for the Fed to be as aggressive as it might like to be.

We therefore maintain our start of year view that there will be a maximum of just 3 rate increases in 2018 while the first hike in Europe will not be until Q1 or Q2 of 2019. Based on this assessment we see bond yields peaking close to current levels.

We remain underweight sovereign bonds on an asset allocation basis and maintain our marginal preference for corporate bonds.

Currencies

Having traded as high as 1.25 against the dollar during the first quarter month, the cross traded lower during April finishing at 1.22. This move higher in the US dollar was fuelled by a calming of tensions between the US and China over trade while the US dollar was also boosted by increasing expectations of more aggressive policy measures by the Federal Reserve. As outlined above we maintain our view that the Fed will increase rates by a maximum of 3 times in 2018 which will restrict the ability of the dollar to rally much further from current levels, while we also see the increasing US budget deficit as US dollar negative.

We therefore maintain our 2018 target range of 1.23 and 1.25.

As for euro/sterling, sterling rallied strongly at the start of the month to close to 0.86 against the euro as hopes of a smooth Brexit solution increased. This rally in the pound however was short-lived as comments from EU President Tusk that failure to address the northern border issue would result in all aspects of the Brexit negotiations including the extended transition period, would be off the table. Also adding to the pounds weakness was a downbeat outlook for the UK economy from the IMF. Finally adding to the reversal in sterling were comments from Governor Mark Carney that recent weak economic data may result in a postponement of the next interest rate increase which the market had anticipated would be in May.

All of the above has reaffirmed our negative view of sterling and our belief that fractious Brexit negotiations along with weaker UK economic data would be negative factors.

We maintain our call for a move lower in sterling during 2018 to the 0.92/0.93 level.

Commodities

Oil: Oil (Brent crude), was for the second month in a row the standout performer appreciating by over 8% in April. This rise in crude prices was the result of geo-political tensions surrounding Syria at the start of the month and renewed uncertainty surrounding the US/Iran nuclear accord which President Trump is keen to revisit claiming was a "bad deal" and should never have been agreed. Any risk to the current agreement could see Iran frozen out of the oil market thereby reducing global supply.

Following a recent meeting however between President Trump and President Macron of France (France were involved in the make-up of the original agreement with Iran) there is the potential for a compromise agreement being negotiated which would see Iran continuing to access global oil markets. Accordingly we maintain our full-year target range for oil at between \$60 and \$70.

Gold: We maintain our neutral stance on gold given the subdued level of inflation across all major economic regions and we continue to see limited short-term upside potential in the absence of any meaningful pick-up in inflation.

CORE PORTFOLIO 2018



David Beaton,
Chief Investment
Officer

The market volatility that was a feature of the last two months of the first-quarter abated somewhat during April, which afforded the opportunity for equity markets to deliver more stable returns during April. This was reflected in a positive performance for our Core Portfolio which gained an impressive 3.2% during the month, leaving the year-to-date performance showing a gain of 0.8% compared to a decline of 2.3% for the portfolio benchmark. The Cantor Equity Core Portfolio is a collection of our preferred equity names in the US, UK and Eurozone and is benchmarked against leading indices in each region. The return of the portfolio and the benchmark are calculated in euro terms which include dividends. The portfolio has enjoyed substantial annual returns since its inception, as highlighted in the table below.

The positive performance on the month was due to a number of very strong performances by a number of our portfolio constituents. Amongst these were oil and gas group Royal Dutch Shell which gained 11.6% as a strong gain in crude oil prices on the back of geo-political uncertainty boosted the sector. Also contributing to the positive monthly performance was Smurfit Kappa Group which gained 8% as speculation persisted about the possibility of a higher approach from peer group International Paper. Insulation and panels group Kingspan also enjoyed a strong month with a gain of 7.7% after the company issued a reassuring trading update, while cement and materials group CRH appreciated by 5.4% after the company announced plans for a €1bn share buyback programme.

Both the Irish bank holdings in the portfolio made positive contributions after positive interim management statements with Bank of Ireland up 4.3% and Allied Irish Banks gaining 3.8%. These performances went somewhat against the trend for the broader European financial sector which saw portfolio constituents Allianz and the iShares European Bank ETF decline by 3.2% and 4% respectively.

The US technology holdings in the Core Portfolio stabilised somewhat after a very weak March with Facebook gaining 7.8% after strong results, Amazon gaining 2.6%, PayPal Holdings up 1% after better-than-expected results and Alphabet down 1% following a mixed set of results.

Year	Core Portfolio Returns	S&P	EuroStoxx50	UK Index
2014	15.60%	29.60%	4.90%	7.90%
2015	14.00%	12.30%	7.40%	-1.40%
2016	1.66%	15.34%	4.83%	2.85%
2017	8.10%	6.98%	9.95%	7.6%

**Total Returns in € terms. *Source: CFI Research / Bloomberg*

Core Portfolio at 30th April 2018

Stocks	Closing Price 30/04/2018	Total Return Euro (%) Year to date	Fwd P/E FY1 (x)	Div Yield FY1
Glanbia	14	-7.1%	16.5x	1.7%
AIB	4.942	-9.5%	13.7x	3.0%
Ryanair	15.51	4.3%	13.0x	0.4%
Inditex	25.78	-11.2%	22.7x	3.1%
Lloyds	64.66	-5.0%	8.7x	5.3%
Bank of Ireland	7.45	5.4%	12.3x	2.7%
Allianz	199.35	2.6%	11.4x	4.4%
iShares European Bank ETF	18.47	-2.1%	11.8x	4.4%
Facebook	172	-2.5%	20.3x	0.0%
PayPal	74.61	1.3%	32.0x	0.0%
Alphabet	1018.58	-3.3%	19.8x	0.0%
Amazon	1566.13	33.9%	77.7x	0.0%
Smurfit Kappa	35.36	25.6%	15.0x	2.6%
Siemens	122.5	-9.0%	14.2x	3.6%
CRH	29.51	-1.8%	14.7x	2.4%
Kingspan	37.5	3.2%	20.9x	1.1%
Royal Dutch Shell	2601.5	4.2%	14.3x	5.3%
DCC	7000	-5.0%	22.7x	1.7%
GlaxoSmithKline	1461.4	11.1%	13.9x	5.4%
Vinci	83.1	-2.4%	15.7x	3.1%

Current Price as at 30/4/2018. Source: Bloomberg. *SIP = Since Inclusion in Portfolio

Cantor Core Portfolio Return	2.60%
Benchmark Return	-1.20%
Relative outperformance	3.80%

Cantor Core Portfolio in brief

Below we give a brief overview of the investment case for our Core Portfolio names.

Siemens

Siemens are currently engaged in a restructuring program entitled "Vision 2020" which we believe will revolutionize their business model. They have already begun to spin off some of their lower margin businesses. This streamlined model will be more effective in terms of cost control and margin generation in the future. Management has guided optimistically for the remainder of 2017.

Facebook

With over 1.2 billion users per day Facebook is at the cutting edge of the continued shift of advertising budgets to mobile and online platforms, where advertisers can obtain superior impact from each dollar spent. In addition, the company has a suite of other businesses which have yet to be monetised fully, thereby offering ample growth for the next 10 years and beyond.

Amazon

We added Amazon to our equity core portfolio on February 21st with a 5% weighting. The company holds a dominant position within the rapidly growing online retailing space, while also expanding its Cloud Computing business and Media entertainment unit. We see substantial further upside for the stock and view its valuation of 20.6x FY17e EV/EBITDA as attractive.

GlaxoSmithKline

GlaxoSmithKline remains one of the more attractive stories within the Pharma space in our view. In the wake of its asset swap deal with Novartis, the company is better diversified, exposed to attractive growth areas, in particular vaccines and HIV treatments.

PayPal

PayPal is the leading name in the mobile payments space – an area which we expect will continue to gain prominence in coming years. The company has established a position throughout the variety of areas where consumers need to exchange money, like point-of-sale, online check-outs, and consumer to consumer.

Alphabet

Alphabet, the parent company of internet giant Google is the number one online advertising company in the world. Google generates 98% of revenue from advertising on both its Search website and YouTube. Tight cost controls and innovative development of new technologies should help maintain Alphabet at the top of the internet-based industry for many years to come.

Allianz

One of Europe's leading insurers, Allianz is benefiting from the recent rise in global bond yields which boost its investment returns and help balance the company's liabilities. Allianz recently announced a €3 billion share buyback programme and the dividend yield of 4.9% remains well covered and attractive.

Royal Dutch Shell

Shell's management are in the process of a multi-year pivot of operations toward natural gas and away from crude. The company is on target to complete \$30 billion worth of disposals by 2018, aiding this transition and dramatically improving Free Cash Flow. This should support the maintenance of the attractive dividend, which offers an expected yield of 6.9%, despite the continued depressed oil price.

AIB

We recently replaced Verizon with AIB which further increased our overweight allocation to financials. AIB is Ireland's largest mortgage provider with a strong capital position and a dividend policy in place.

Inditex

Inditex's short lead time model gives it numerous competitive advantages over its peers which have become increasingly important as consumers move their purchasing online. Inditex has managed this shift very well and have continued to increase margins and sales when their peers are struggling. We would expect Inditex to maintain this trend going forward.

Stoxx 600 Banks ETF

European financials have already rallied this year as data has improved but we believe the sector can move on further after years of underperformance. With the decline in political risk stemming from the French and Dutch elections, European yields should move higher due to the better economic data and higher inflation. Banks should profit in such circumstances.

CRH

CRH is one of the world's leading cement companies and is primed to benefit from any increase in infrastructure spending on behalf of the Trump Administration. Its greater revenue exposure to the US than peers should allow it outperform in the near term supported by the strong US housing market and potential Trump policy.

DCC

DCC is one of Europe's leading fuel suppliers with a historical capacity for accretive M&A growth. The excellent management have proved multiple times in the past they are capable of adding value through M&A with superior execution and integration skills. This has led to consistent earnings upgrades over the past few years and we would expect this trend to continue.

Glanbia

Post the spinoff of Glanbia's Dairy Ireland business, its two remaining wholly owned businesses, Glanbia Performance Nutrition (GPN) and Glanbia Nutritionals (GN) are both high margin and operate within high growth segments of the food sector. Glanbia has a strong balance sheet and has significant firepower to grow earnings through accretive bolt-on acquisitions.

Vinci

Vinci is a market leader in the European infrastructure space and the ideal way to play the ongoing European economic recovery. Vinci owns infrastructure assets across Europe including toll roads, rail and airports. These are likely to see increased traffic in coming years. Vinci is also likely to see earnings upgrades due to new contract wins and M&A.

Kingspan

Kingspan is set to benefit from the ongoing structural shift towards more energy efficient construction in commercial and residential real estate. It remains a high conviction multi-year growth story in our opinion which currently trades at 19x FY17e earnings. It is a highly cash generative, with a strong balance sheet and a very experienced management.

Smurfit

Despite the recent positive re-rating in Smurfit in 2017, it still trades at an unjustifiable discount relative to its closest peers, Mondi and DS Smith in our opinion. It announced price increases in 2017, due to rising raw material costs and strong demand which should protect operating margins. It trades at 12x FY17e earnings and offers a dividend yield of 3.3%.

Ryanair

Ryanair remains the lowest cost operator within the European Low Cost Carrier (LCC) sector, which gives it a competitive advantage on fares, and should enable it to capture market share from less efficient operators in Europe. It currently trades at just 12.2x FY18e earnings, which we view as attractive given the airline's ambitious growth plans under the best-in-class management team.

Bank of Ireland

A rising yield environment helped by reducing political risks in Europe is a supportive backdrop for European financials. Bank of Ireland should re-instate a dividend in 2018 relating to 2017's financial year as asset quality continues to improve, as its capital base strengthens, and as mortgage lending growth picks up. It currently trades at just 0.83x FY17e Price/Book.

Lloyds

Lloyds' FY16 results came in ahead of market expectations across nearly all financial metrics and management were positive on the outlook for 2017. Lloyds is now a more simplified, low risk, UK focused bank and the asset quality of the bank remains very strong despite of Brexit risks. It has a strong capital base, offers investors a 5.4% dividend yield and trades at 1.07x FY17e Price/Book.

CHART OF THE MONTH



Pierce Byrne, CFA,
Investment Analyst

Is the great treasury bull run over?

After thirty years, 10-year treasury yields appear to have broken out of a downward trending channel. The trend, of current highs being lower than the previous high followed by lows lower than the previous low, has been broken as yields hit 3%. The significance of the 3% level remains to be seen as yields have retraced back towards 2.96% at the end of April.

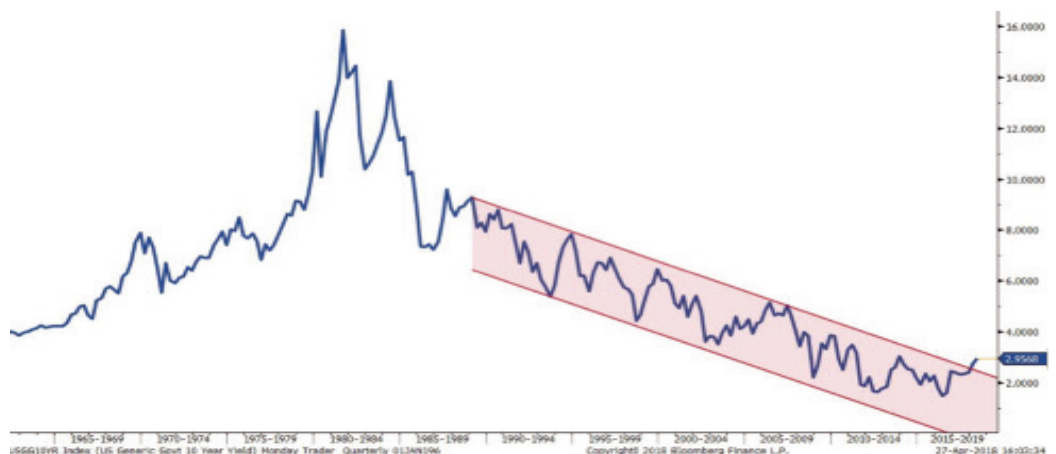
Firstly, what's driving yields higher? In short, a hawkish Fed. The Fed is intent on raising interest rates for two reasons. Firstly, the economic indicators are trending positive, despite some geopolitical and trade tensions, indicating a strong economy growing moderately but persistently. The second reason being, the Fed needs to reload its monetary tools in preparation for the next recession.

While the market is expecting two more rate hikes in 2018, this expectation is largely priced into yields at this stage but we expect the FOMC to remain hawkish on 2019 expectations. As 2019 guidance becomes clear we expect this to add further upward pressure on yields. The spread between the US 10-year yield and US GDP has averaged 240bps since the mid-80s, although this gap has closed, with the average over the last 10 years at 120bps and over the past four years close to 0. Using the wider spread on current GDP estimates would put an upper ceiling of 5% on yields with 3.5% being a more realistic maximum bound over the next 2-3 years.

Issuance is another factor to consider, the further out the curve we go the less impactful the Fed Rate is. While it dominates moves at the short end, demand and issuance is more influential at the 10-year tenor. We expect the Treasury to increase issuance in longer notes in order to address some demand driven factors causing flattening of the yield curve. This should further support levels around 3%. In relation to asset prices, increased yields will impact equity markets in a number of ways. Higher treasury yields would cause a reversal of "there is no alternative" trade driving flows from equity markets. Specific sector business models will react differently to higher rates. With financials set to benefit while more defensive names would be expected to underperform the market.

In summary, we expect yields to move higher over the next 2-3 years. However, it remains to be seen the impact of the next contractionary phase and what tools central bankers have at their disposal. For the remainder of the year we expect to see the US 10-year oscillate between 2.7% and 3%, moving back to the lower end of that range by year end.

10-YEAR US TREASURY YIELD



Source: Bloomberg as at 27/04/18.

Investment Opportunities

May 2018



Stock Watch	
CRH	14
Ryanair	15
Core Investment Funds	16
Core ETFs & Trusts	18
Trading Calls	20
Green Effects Fund	21
Structured Product	24

STOCKWATCH



William Heffernan,
Investment Analyst

CRH

Current Price: €29.51

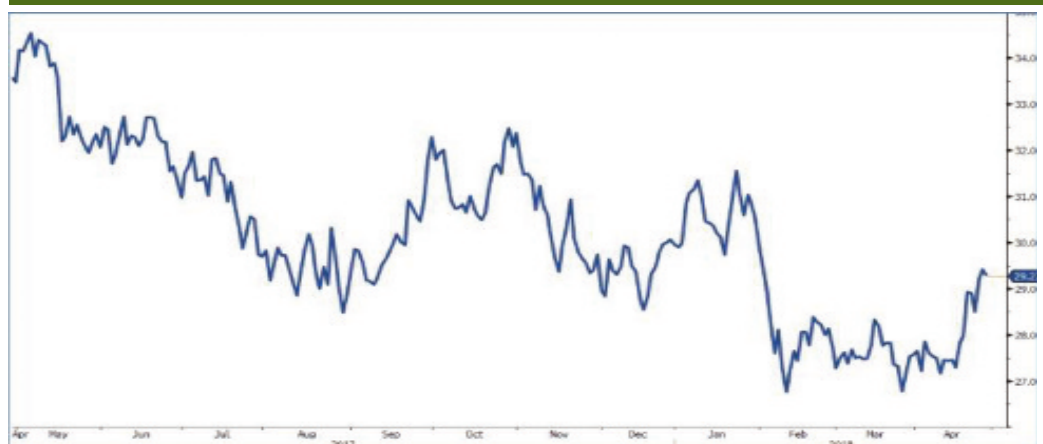
Donald Trump reached out to Democrats in his State of the Union address, extolling the virtues of his \$1tn infrastructure plan. Here at Cantor, we believe the chances of ratifying that spending plan, especially in the context of the tax reform's impact on the budget, is unlikely. The recent buyback announcement is likely to provide some positive momentum. But we believe CRH has a strong enough investment case even without a serious uptick in infrastructure spending and the €1bn buyback.

We continue to believe that current pricing levels and valuation represent an unjust discount on the stock and it should re-rate higher into 2018. Firstly the impact from US tax reform is expected to be more positive than previously thought. Management see only a modest impact from US tax reform on the whole with a reduction ranging between 0.5% and 3%, implying an overall group tax rate of 25% - 27.5%. However there is a possibility that the tax bill will also reduce the tax associated with recent divestments to approx., €210m, down from €350m. Under the tax bill, CRH will have to revalue its existing €1.89bn of deferred liabilities which should result in a substantial once-off non-cash gain. This year should also start to see the increase in earnings from acquisitions made in 2017, including Ash Grove which should be 5-8% EPS accretive. Synergies are also likely to be higher than guided due to CRH being Ash Grove's number 1 customer. The Florida assets

have the potential to be 2.2%-2.8% EPS accretive depending on synergies.

The message from the recent management on underlying US trend remains very positive with expectations of strong volume growth (driven by a buoyant housing market and FAST Act fund) and margin appreciation into 2018. Likewise, strong volume growth is expected in Europe though pricing may remain under pressure despite some modest signs of improvement in Q4. CRH is currently trading at an FY18 P/E of 15.46x which is a 23% discount to its 10 year average of 20.96x and 26% discount to the its 5 year average of 21x. When you apply a correctly weighted multiple CRH should trade at approx. 21.3x, which implies a current valuation discount of 27%. We believe that €36 represents a correct target price which implies 18% potential upside. The market consensus price target is €34.72 which implies 14% upside. We maintain our Outperform.

CRH PRICE



Source: Bloomberg. Prices as of 30/04/2018



Dave Fahy,
Investment Analyst

Ryanair

Current Price: €15.51

April wasn't the ideal month for Ryanair, falling by -3% during the period. In our opinion this recent retracement represents a greater buying opportunity as our investment case remains unchanged. Ryanair remains the best low-cost carrier model in Europe and any valuation discount to peers is likely to close over the medium term.

Three issues have weighed on investor sentiment this month. Firstly disruptions in talks between management and individual trade unions have caused difficulties, with the Irish unions causing the latest headache. Secondly, mid-month, a large institutional house downgraded its outlook on the stock. Thirdly, the price of oil has reached its highest level since 2014.

While these headwinds are important, they have not caused us to worry. Trade Union discussions will take time and headlines, both positive and negative, will pop up continuously until agreements are finalised. Having analysed the downgrade, we were not in agreement with some significant assumptions. Regarding oil price increases, Ryanair is the most capable airline in dealing with higher input costs. Its efficiency, hedging and balance sheet strength ensure it can cope with not passing through cost inflation where others in the market cannot. Competitors who are already stretched will not be able to withstand these losses. This

will lead to either competitor failure and further consolidation in the market and/or fare increases. Both are positives for Ryanair.

We have frequently highlighted that the sector will consolidate further as capacity comes to a peak. Over the past month potential acquisitions of Norwegian Air Shuttle and Alitalia have been reported. In the meantime Ryanair has been expanding by opening bases in new and existing markets, acquiring Lauda Motion and exercising 25 options on the larger more fuel efficient Boeing 737 MAX 200s. The economic backdrop remains supportive with traffic numbers expected to be in the mid to high single digits this summer with Ryanair, Europe's market leader, set to capitalise. Ryanair currently trades at an FY18 P/E of 12.72. This represents a 14% discount to Easyjet, 23% discount to Wizz. Our target price for the stock is €18.50, 20% upside to the current price. We maintain our Outperform rating.

RYANAIR PRICE



Source: Bloomberg. Prices as of 30/04/2018

INVESTMENT FUNDS



Niall Sexton,
Portfolio
Construction
Analyst

Our Core Funds range is a selection of funds that our investment committee feels could compliment portfolios and enhance diversification. The Core Funds range offers investment options across multiple asset classes and markets. Funds selected have undergone a comprehensive screening process by our investment committee and are reviewed regularly.

Core Investment Funds

Equity Funds						
SEDOL	Name	Morningstar Rating™	Risk Rating (1 - 7)	Currency	TER %	Yield %
Global Equity						
B5TRT09	Veritas Global Equity Income	★★	5	EUR	1.13	3.71
European Equity						
B9MB3P9	Threadneedle European Select	★★★★	5	EUR	0.83	0.98
UK Equity						
B3K76Q9	J O Hambro UK Opportunities	★★★★	5	GBP	0.82	2.99
US Equity						
BYR8HR0	Old Mutual North American Equity	★★★★	6	EUR	0.89	0.00
Bond Funds						
SEDOL	Name		Risk Rating (1 - 7)	Currency	TER %	Yield %
Corporate Bond						
B3D1YW0	PIMCO GIS Global Investment Grade Credit	★★★★	3	EUR	0.49	3.25
Government Bond						
0393238	BNY Mellon Global Bond	★★★	4	EUR	0.65	0.00
High Yield						
B1P7284	HSBC Euro High Yield Bond	★★★★	4	EUR	1.35	2.83
Diversified Bond						
B39R682	Templeton Global Total Return	★★★	4	EUR	1.44	7.40
Alternative Funds						
SEDOL	Name		Risk Rating (1 - 7)	Currency	TER %	Yield %
Absolute Return						
BH5MDY4	Invesco Global Targeted Return	-	3	EUR	0.86	0.00
BLP5S79	Old Mutual Global Equity Absolute Return	-	4	EUR	0.81	0.00
B694286	Standard Life GARS	-	4	EUR	0.90	0.00
Multi - Asset Allocation						
BD6K5N2	M&G Dynamic Allocation	★★★★	4	EUR	0.93	0.65

Source: Bloomberg. Prices as of 30/04/2018.

Fund Performance

Equity Fund Performance

Name	1 Month %	3 Month %	YTD %	1 Year %	3 Year %	5 Year %
Global Equity						
Veritas Global Equity Income	4.45	-1.83	-2.33	-3.38	1.72	5.84
European Equity						
Threadneedle European Select	1.12	-2.99	-1.39	2.75	3.06	9.05
UK Equity						
J O Hambro UK Opportunities	5.16	1.30	-0.07	2.33	5.76	7.46
US Equity						
Old Mutual North American Equity	3.69	-2.57	-0.84	2.52	7.42	12.61

Bond Fund Performance

Name	1 Month %	3 Month %	YTD %	1 Year %	3 Year %	5 Year %
Corporate Bond						
PIMCO GIS Global Investment Grade Credit	-0.66	-1.28	-2.00	0.03	1.97	2.35
Government Bond						
BNY Mellon Global Bond	0.08	1.60	-0.52	-5.71	-0.86	1.88
High Yield						
HSBC Euro High Yield Bond	0.35	-0.63	-0.43	2.33	3.50	4.59
Diversified Bond						
Templeton Global Total Return	0.47	0.26	0.96	-1.60	0.14	-0.02

Alternative Fund Performance

Name	1 Month %	3 Month %	YTD %	1 Year %	3 Year %	5 Year %
Absolute Return						
Invesco Global Targeted Return	-0.30	-1.50	-0.56	-2.77	0.10	-
Old Mutual Global Equity Absolute Return	1.60	-0.27	-1.16	-2.01	-0.75	1.22
Standard Life GARS	-0.15	-3.70	-2.72	-1.42	-1.68	1.15
Multi - Asset Allocation						
M&G Dynamic Allocation	2.13	-1.61	0.81	6.01	4.55	6.84

Source: Bloomberg. Prices as of 30/04/2018.

ETFs & TRUSTS



Niall Sexton,
Portfolio
Construction
Analyst

Our Core ETF and Investment Trust range is a selection of active and passive collective funds which are listed on primary exchanges. This range offers a selection of the listed investment options available across multiple asset classes and markets.

Core ETFs & Trusts

Equity ETFs & Trusts						
Ticker	Name	SEDOL	Currency	TER %	Yield %	UCITS
Global Equity						
SDGPEX	iShares Global STOXX 100 Select Dividend ETF	B401VZ2	EUR	0.46	5.57	Yes
European Equity						
SX5EEX	iShares Euro STOXX 50 ETF	7018910	EUR	0.16	3.83	Yes
UK Equity						
CTY	City of London Investment Trust Plc	0199049	GBP	0.44	3.89	No
US Equity						
SPY5	SPDR S&P 500 UCITS ETF	B6YX5T0	USD	0.09	1.59	Yes
Emerging Market Equity						
JMG	JPMorgan Emerging Markets Investment Trust Plc	0341895	GBP	1.17	1.11	No
Bond ETFs & Trusts						
Ticker	Name	SEDOL	Currency	TER %	Yield %	UCITS
Corporate Bond						
IEXF	iShares Euro Corporate Bond Ex-Financials ETF	B4L5ZG2	EUR	0.20	1.42	Yes
Government Bond						
IEGA	iShares Core Euro Government Bond ETF	B4WXJJ6	EUR	0.20	0.70	Yes
High Yield						
IHYG	iShares Euro High Yield Corporate Bond ETF	B66F475	EUR	0.50	3.78	Yes
Commodity ETFs & Trusts						
Ticker	Name	SEDOL	Currency	TER %	Yield %	UCITS
Precious Metals						
SGLD	Source Physical Gold ETF	B599TV6	USD	0.29	0.00	No
Commodity						
OILB	ETFs 1 Month Brent ETF	B0CTWC0	USD	0.49	0.00	No

Source: Bloomberg. Prices as of 30/04/2018.

Fund Performance

Equity Performance

Name	1 Month %	3 Month %	YTD %	1 Year %	3 Year %	5 Year %
Global Equity						
iShares Global STOXX 100 Select Dividend ETF	4.91	-0.17	-0.55	0.12	2.97	7.98
European Equity						
iShares EuroSTOXX 50 ETF	5.76	-1.28	1.58	2.41	2.56	9.14
UK Equity						
City of London Investment Trust Plc	5.94	1.32	-1.17	5.38	6.43	8.07
US Equity						
SPDR S&P 500 UCITS ETF	3.67	-2.14	-0.98	2.89	7.49	14.73
Emerging Market Equity						
JPMorgan Emerging Markets Investment Trust Plc	1.41	-6.09	-2.10	15.19	12.98	8.15

Bond Performance

Name	1 Month %	3 Month %	YTD %	1 Year %	3 Year %	5 Year %
Corporate Bond						
iShares Euro Corporate Bond Ex-Financials ETF	0.02	0.02	-0.29	0.83	1.44	2.70
Government Bond						
iShares Core Euro Government Bond ETF	-0.38	1.39	0.90	2.09	0.89	3.42
High Yield						
iShares Euro High Yield Corporate Bond ETF	0.52	-0.01	0.05	2.71	3.07	3.92

Commodity Performance

Name	1 Month %	3 Month %	YTD %	1 Year %	3 Year %	5 Year %
Precious Metals						
Source Physical Gold ETF	-0.66	-2.11	1.21	3.28	3.36	-2.47
Commodity						
ETFS 1 Month Brent ETF	7.76	10.28	14.54	44.61	-6.21	-12.56

Source: Bloomberg. Prices as of 30/04/2018.

TRADING CALLS

AIG

AIG fell sharply last week on the back of poor Q1 results. The General Insurance business was hit hard by catastrophe losses as well as declines in premium written. However, it is coming to the end of a major restructuring, and is still expected to deliver earnings growth despite tightening margins and increased competition. The addition of reinsurer, Validus Holdings, and efficiencies from the Life business should support earnings.

Current Price: \$50.00

Entry Level: Current Levels

Target Exit Level: \$60

	1 month	3 month	YTD
Returns	2.45%	-14.29%	-6.78%

P/E	Div Yield
10.37x	2.52%

Bloomberg as of 27/4/2018. Prices as of 27/4/2018.

Rio Tinto

Miners have been in an upward trend since the beginning of 2016 with Rio doubling in value. With the dollar strengthening, we would expect the sector and Rio to come under pressure. Post a retracement, provided demand in emerging markets remains strong, it would be a good opportunity to pick up the stock. Given 26% of revenue is derived from aluminium, the stock will be affected by how Rusal sanctions develop.

Current Price: 3946 GBp

Entry Level: 3600 GBp

Target Exit Level: 3900 GBp

	1 month	3 month	YTD
Returns	11.64%	0.25%	0.14%

P/E	Div Yield
11.23x	5.54%

Bloomberg as of 27/4/2018. Prices as of 27/4/2018.

Datalex

The stock is down over 30% since its highs mid last year. The business retains significant growth potential. It is another important year as the Lufthansa platform goes live, Jet Blue commences with the "Online Travel Agent" platform and its third and newest "Loyalty" platform signs its first clients. Management is confident on achieving new business contracts along with mid-teens organic earnings growth.

Current Price: €2.59

Entry Level: €2.50-€2.60

Target Exit Level: €2.85

	1 month	3 month	YTD
Returns	-10.69%	-21.52%	-9.12%

P/E	Div Yield
29.80x	2.08%

Bloomberg as of 27/4/2018. Prices as of 27/4/2018.

Prudential

Our outlook for Prudential is positive, with two major catalysts driving performance. Spin off of the UK business (M&G Prudential) should generate lower capital requirements and allow management focus on Asian markets. Prudential offers a much more attractive growth story than your typical life company due to its significant exposure to Asia.

Current Price: 1869 GBp

Entry Level: 1850 GBp

Target Exit Level: 2000 GBp

	1 month	3 month	YTD
Returns	3.08%	-3.05%	-2.52%

P/E	Div Yield
12.81x	2.70%

Bloomberg as of 27/4/2018. Prices as of 27/4/2018.

GREEN EFFECTS FUND FACTSHEET

MAY 2018

Fund Objectives

The objective of the fund is to achieve long term capital growth through a basket of ethically screened stocks. The fund invests in a wide range of companies with a commitment to either supporting the environment or demonstrating a strong corporate responsibility ethos. Sectors such as wind energy, recycling, waste management, forestry and water-related businesses all feature prominently within the fund. The fund can only invest in the constituents of the Natural Stock Index (NAI) which was set up in 1994 and currently consists of 30 global equities.

Key Information

Morningstar Rating	★★★★★
Fund Inception	Oct 2000
NAV	€203.65
Minimum Investment	€5,000
Dealing Frequency	Weekly
Investment Manager	Cantor Fitzgerald Ireland Ltd
Custodian	Northern Trust
Administrator	Northern Trust
Sales Commission	3%
TER %	1.24%
Investment Mgt Fee	0.75%

*Prices as of 30/4/2018

Source: Bloomberg & Cantor Fitzgerald Ireland Ltd Research

Fund & Share Class Information

Fund Size	€65m
Fund ISIN	IE0005895655
Fund Sedol	0589565
Bloomberg	GEFINVL ID
Domicile	Ireland
Structure	UCITS Fund

Historic Yield

*Fund Yield	1.35%
-------------	-------

Fund yield is historic based on full year 2017 dividend income received. The fund does not distribute income to investors. All dividend income is reflected within the NAV price of the fund.

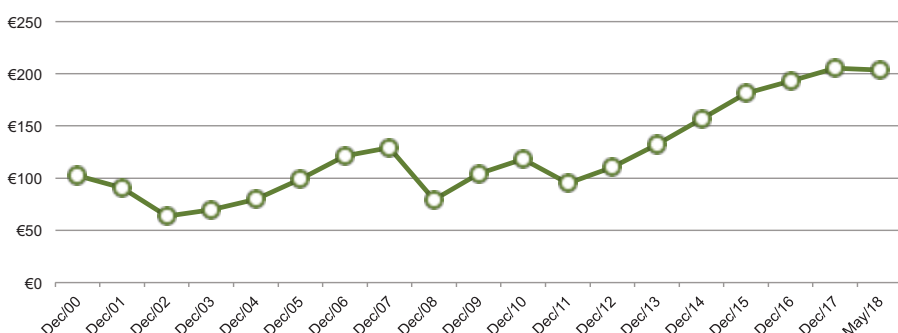
Total number of holdings

Number of holdings	30
--------------------	----

Market Capitalisation Exposure

Large: > €3bn	60%
Medium: €500m - €3bn	37%
Small: < €500m	3%

GREEN EFFECTS FUND NAV SINCE INCEPTION

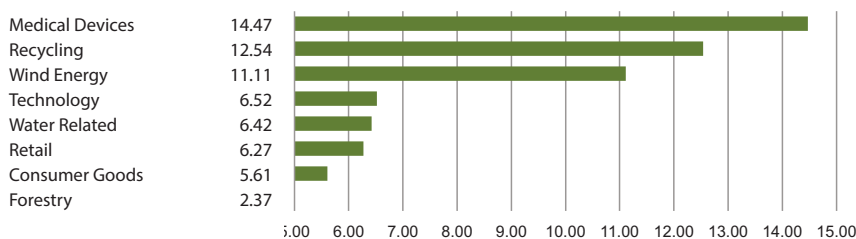


Source: Cantor Fitzgerald Ireland Ltd Research

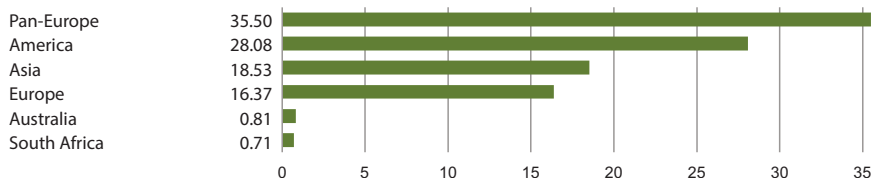
ESMA RISK RATING



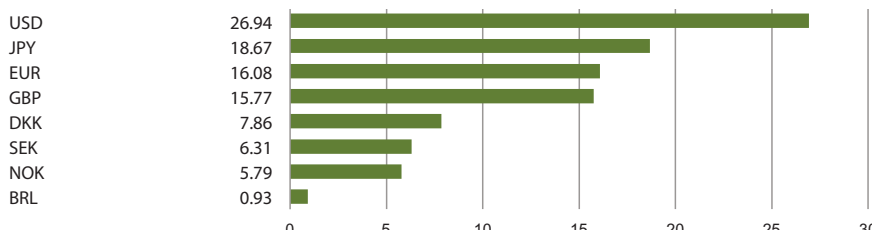
LARGEST SECTOR EXPOSURE %



GEOGRAPHIC EXPOSURE %



CURRENCY EXPOSURE %



GREEN EFFECTS FUND FACTSHEET

Continued

Top 15 Positions

SMITH & NEPHEW	8.57%
VESTAS	7.52%
KINGFISHER	6.27%
SVENSKA CELLULOSA	5.93%
SHIMANO	5.83%
TOMRA SYSTEMS	5.33%
MOLINA	4.83%
KURITA	4.37%
EAST JAPAN RAILWAY CO.	4.05%
ORMAT	3.58%
MAYR MELNHOF	3.55%
RICOH	3.30%
UNITED NAT FOODS	3.27%
AIXTRON AG	3.22%
ACCIONA	3.21%

Source: Cantor Fitzgerald Ireland Ltd Research

Fund Sector Exposure vs MSCI World

Sectors	GE	MSCI
Consumer Discretionary	15%	13%
Consumer Staples	10%	10%
Energy	0%	6%
Financials	0%	17%
Health Care	16%	13%
Industrials	33%	11%
Information Technology	6%	16%
Telecommunications Services	0%	3%
Open Ended Fund	1%	0%
Utilities	7%	3%
Materials	4%	5%
Real Estate	2%	3%
Cash	5%	0%

Source: Cantor Fitzgerald Ireland Ltd Research

Sector Exposure Compared to a Traditional Global Equity Fund

The fund does not invest in banks, oils, mining, metals or large cap technology stocks. From a performance and relative returns perspective this is something that all investors should bear in mind when considering investing in the fund. The overriding investment theme from a sectoral perspective remains that of alternative energy, water, waste management and similar companies with a strong corporate social responsibility (CSR) focus in both their culture and work practices.

Performance As of 33/4/2018.

	1 Month	YTD	1 Year	3 Year*	5 Year*
Green Effects	0.45	-0.81	-0.05	4.65	10.47
MSCI World €	3.09	-0.61	2.57	5.48	11.78
S&P 500 €	1.96	-1.03	2.03	7.78	14.85
Euro STOXX 50	5.98	2.04	2.79	2.90	9.28
Friends First Stewardship Ethical	4.45	0.64	6.49	5.36	11.75
New Ireland Ethical Managed	3.10	1.30	6.40	5.20	9.80

Source: Cantor Fitzgerald Ireland Ltd Research, Bloomberg and Northern Trust.

Annual Returns

2000	2001	2002	2003	2004	2005	2006	2007	2008	2009
2.40%	-11.25%	-30.00%	9.71%	14.38%	23.95%	22.52%	6.42%	-38.47%	31.28%
2010	2011	2012	2013	2014	2015	2016	2017	2018	
13.47%	-19.61%	16.02%	19.87%	18.42%	15.72%	6.62%	6.8%	0.45%	

Manager's Commentary

The Green Effects Fund nav price ended the month at **€203.65** which was a return of **+0.45%** for the month. Q1 earnings season kicked off during the month with positive updates from names like **Svenska Cellulosa**, **Mohlina Healthcare** and **Acciona**. In other company news **Smith & Nephew** rose by circa 5% on the month as ongoing speculation regarding a potential takeover approach from US medical giant Stryker resurfaced. This story has been spoken about for the last 18 months. On a fundamental basis we remain particularly positive on Smith & Nephew and it is one of the largest holdings within the fund. The group has a well-diversified global business along with a strong earnings outlook. In sector related news Bloomberg released a report on the **alternative energy sector** noting that ongoing cost declines and efficiency gains in solar and wind technology coupled with low financing costs and increased competition make them the cheapest sources of new electricity. The Green Effects fund remains well exposed to this sector with industry leaders like **Vestas Wind Systems**. From a currency perspective the Euro traded weaker towards the end of the month following a slightly more dovish outlook from the President of the European Central Bank (ECB) Mario Draghi. He noted that inflation was running below expectations and also noted that some of the recent economic data releases for the Eurozone had been weaker than expected. In the course of a few days Euro/USD moved from 1.24 to 1.20.

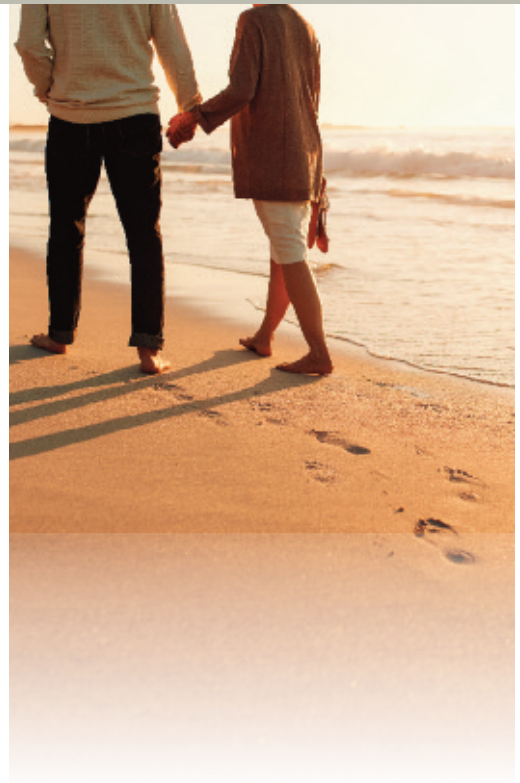
email: greeneffects@cantor.com

NOW LAUNCHING THE CANTOR FITZGERALD APPROVED RETIREMENT FUND (ARF)

At Cantor Fitzgerald Ireland, we provide personalised tax approved pension structures that offer you flexibility, control and transparency.

KEY FEATURES

- **INVESTMENT CHOICE**
Providing a comprehensive range of services and asset classes.
- **DRAWDOWN FLEXIBILITY**
Offering you the flexibility to vary your income drawdowns.
- **TRANSPARENCY**
A competitive and transparent fee structure.
- **SERVICE**
Excellent administration, online access, reporting and client services.
- **ACCESSIBILITY**
An integrated investment and pension provider.



Clients will have access to a full range of asset classes and investment options:
**Equities | Unit Trusts | Loan Notes | Investment Trusts | Corporate/Sovereign Bonds
Private Equity (subject to limits) | ETFs | Structured Products | Investment Funds**

WARNING: The value of your investment may go down as well as up.

WARNING: If you invest in this product you may lose some or all of the money you invest.

For further information or to arrange a meeting contact:

DUBLIN 01 633 3800 | CORK 021 422 2122 | LIMERICK 061 436 500

www.cantorfitzgerald.ie

STRUCTURED PRODUCT



Eric Culliton,
Head of Business
Development

New 90% Protected Launch

We are pleased to launch the Protected Best Select Bond, as part of our innovative range of structured products. Combining the protection of capital with the ability to generate investment growth are the two core pillars of our investment philosophy.

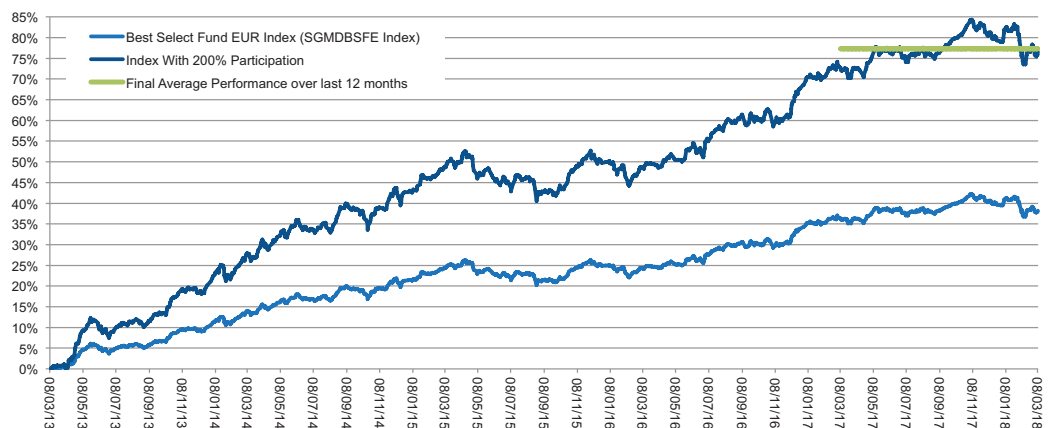
Protected Best Select Bond Key Features

- Returns are linked to the Best Select Fund EUR Index composed of 8 leading investment funds.
- Every quarter the Index is rebalanced into the 5 best performing funds. The best performers get the highest weightings and the 3 worst performers are excluded.

Fund Performance	1st Place	2nd Place	3rd Place	4th Place	5th Place	6th Place	7th Place	8th Place
Index Weight	30%	25%	20%	15%	10%	0%	0%	0%

- 200% participation in index returns.
- 5-year investment with 90% capital protection at final maturity date.
- Daily secondary market liquidity.
- This is a capital at risk investment product.
- Issuer: SG Issuer (the flagship issuer of Société Générale)
- Minimum investment: €10,000 | Closing date: Friday, 8th June 2018.

BEST SELECT FUND EUR INDEX OVER LAST 5 YEARS, WITH 200% PARTICIPATION AND FINAL AVERAGED PERFORMANCE



Data Source: Bloomberg and Societe Generale 08/03/2018.

WARNING: Past performance is not a reliable guide to future performance. The value of investments may go down as well as up.

For further information visit: www.cantorfitzgerald.ie/structured-investments

Latest News

May 2018



Market Round-Up	26
Corporate Finance News	28
Corporate Interview	29
Company News	31

MARKET ROUND-UP

APRIL 2018



Ed Murray,
Senior Portfolio
Manager

Treasury yields break through 3%



The US 10-year Treasury bond yield broke through 3%, as inflation worries are stalking global bond markets pushing commodity prices higher on a combination of U.S. sanctions, trade dust-ups, and continuing tight oil supplies. Spikes in volatility and risk aversion might limit the rise in bond yields in the short term, lending some support to equities. For how long?

Oil surges

While geopolitical tensions drove the recent rally, now signs of waning US inventories are helping to keep it alive, with an industry report saying stockpiles fell recently. It's not just metals that are on the up, with a barrel of West Texas Intermediate for May delivery trading above \$69 a barrel, and Brent at \$74.13. The rally in the latter benchmark is drawing closer to the \$80 level that Saudi Arabia signalled it covets in order to finance the government's policy agenda and more importantly for them to support the valuation of Aramco ahead of an initial public offering. Technical signals suggest that the current move higher in prices could persist to a level close to \$82. Great for the oil majors not so much for the airline sector.



“Sell in May and go away, don’t come back till St. Leger’s Day”

With the arrival of May, investors are bound to hear, (and disregard) the old stock market adage “sell in May and go away, don’t come back till St. Leger’s Day.” There may be some truth in the saying, outside the US at least. A look back at 30 years of data across a variety of assets and geographies shows that while American stocks tend to show positive returns over the May-to-mid-September period, those in Asia and Europe don’t. The 30-year average return of the MSCI Asia Pacific Index from 1st May to 15th September (this year’s date for Britain’s St. Leger Day horse race, which traditionally signals the end of summer) was negative at 1.2%, according to Bloomberg calculations. Europe’s Stoxx 600 was also a negative 1%, and the UK equity market was a negative 0.4%. Conversely, the S&P 500 returned 1.2% over the same period, not stellar but not necessarily a reason to sell at the start of the summer either.



Given the recent move upwards in bond yields (US Treasuries at 3%), the data reveals some evidence of risk aversion in the summer months. The average gain for US Treasuries was 2.8% over the five-and-a-half month period. Gold also showed a positive return, up 0.6% on average.

Before anyone jumps up and down, the study only measures average returns, so an Asian investor who sold in May 2003 would have missed out on a 30% gain, and a European fund manager “going away” in 2009 didn’t participate in a 20% uplift. However, they would have avoided a lot of red, too. While just 10 of the last 30 years showed negative returns for American investors, selling in May would have saved Asian investors from losses 19 times and European traders 16 times. Food for thought!

Sterling



Bank of England Governor Mark Carney rattled the pound after he unexpectedly dampened expectations for a May rate rise during an interview with the BBC. He said policy makers would make their decision “conscious that there are other meetings” at which they could act this year. Sterling dropped 0.8% after his comments. UK consumer prices rose 2.5% for the year ending March, below economist expectations for a repeat of February’s 2.7%. The pound dropped after the data was released, losing more than a cent against the dollar as analysts wound back their expectations for a rate rise from the Bank of England.

CRH announces €1bn share buyback

CRH management issued a lacklustre Q1 trading update, hampered by poor weather conditions in the US and Europe but delighted the market with a plan to return €1bn to investors through a share buyback programme pushing the share price higher. Coupled with that, their conference call to the market highlighted the backlog of work which supports their confidence going into Q2 and Q3, easily their more important quarters. On a forward PE multiple of 12.5x, a discount to the sector, investors should get some relief given the underperformance of the stock.



€8 MILLION CELBRIDGE PRIMARY CARE CENTRE OFFICIALLY OPENED BY FRANK O'ROURKE, T.D

A large crowd gathered at Celbridge Primary Care Centre on Friday, April 20th for the official opening of a new, first class Primary Care facility. The impressive €8 million facility has been providing valuable medical and dental healthcare services to the north Kildare area for almost two years. The development was jointly funded by Ulster Bank and Cantor Fitzgerald and built by MDY, a Kildare based contractor.

The 37,000 sq ft facility is set on 1.22 acres on the Maynooth Road, and includes the Centric Health GP Practice, Mangan's Pharmacy and Riverside Dental.

The development is the latest in a number of projects developed by Clarington Primary Care which is a joint venture between Centric Health and Leading Edge Project Directors. Clarington has already successfully completed Primary Care Projects in Newbridge, Co. Kildare, and the Navan Road, Dublin 7.

Cantor Fitzgerald worked directly with Clarington Primary Care in structuring the fundraise for the development of the centre through Clarington Properties (Celbridge) Ltd, a special purpose company. Cantor Fitzgerald arranged senior debt finance of €5m and raised a further €2.3m by way of private loan note capital.



Pictured at the opening were Frank O'Rourke Fianna Fáil T.D., Dr Ray Power of Centric Health and PJ Monaghan of Clarington Primary Care.

CANTOR FITZGERALD SUPPORTS INNOVATION IN MEDTECH



Cantor Fitzgerald Ireland joined Seroba Life Sciences, Johnson & Johnson, MedTronic and others as platinum sponsors of The MedTech Strategist Innovation Summit which took place in Dublin this April. Liam Kiely, Director of Corporate Finance gave a Life Sciences capital markets update and talked through the rebound in investor sentiment which has resulted in a significant uptick in healthcare issuance into 2018. There are much more funds flowing into Life Sciences.

Some of the big themes were around data and how it is used to improve patient outcomes. This includes the use of Artificial Intelligence – or as one presenter labelled it –Augmented Intelligence. The pace of innovation in several key areas is causing an explosion in MedTech: the use of and deployment of IoT technology (Internet of Things), devices (wearable and implantable), materials, imaging, brain and neuro simulation, gene editing, the use of robotics in surgical procedures, and major advances in treating the inner ear.

CORPORATE INTERVIEW



Amarenco and Cantor Fitzgerald have successfully partnered on three fundraising projects. We look forward to launching a loan note opportunity over the coming months.

John Mullins, Founder and CEO of Amarenco

John Mullins is CEO of Amarenco, a company focused on renewable asset development, financing and ownership in Europe, the Caribbean and the Middle East. Previous to this role, John was Chief Executive of Bord Gáis. He has held senior positions with ESB, ESB International, PricewaterhouseCoopers(UK) and NTR plc.

John is Chairman of the Port of Cork Company and Heneghan PR, and is a Director of Wisetek Ltd. He holds a Master's Degree in Electrical Engineering and an MBA from the Smurfit Business School in UCD.



What are the current trends you are seeing in the solar market on a global scale?

The solar market is increasing exponentially on a global scale as the cost of key components such as modules, inverters and balance of plant reduce. The costs of solar PV are also rapidly reducing as indicated by the below data from the International Energy Agency's World Energy Review 2017. Solar PV is the No.1 new electricity source worldwide.

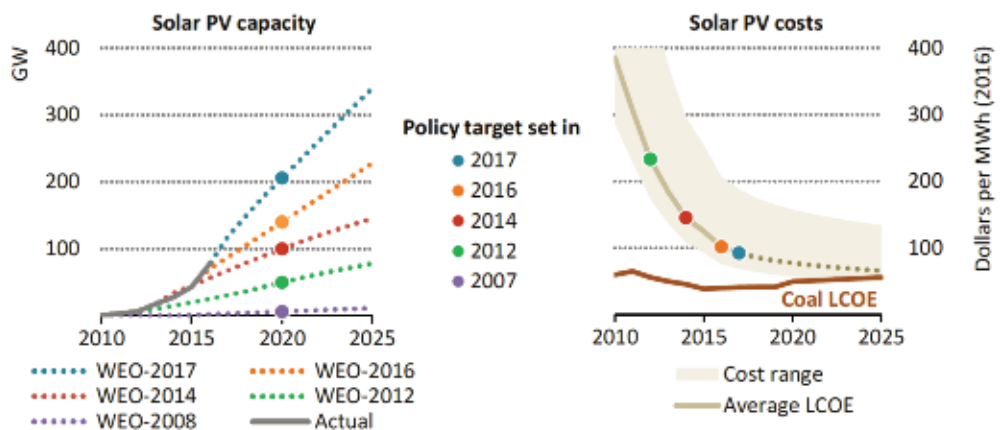
The global average levelised cost of electricity (LCOE) from utility-scale solar PV projects (weighted by deployment) declined by 70% from 2010 to 2016. The assumed rate at which costs decline for solar PV in the future will vary slightly depending on local conditions, but in general it is around 20% for each doubling of cumulative installed capacity. Capacity is expected to double by 2020 and treble by 2030.

The Middle East is now turning away from fuel subsidies and investing in a combination of solar and storage to provide a realistic price of electricity in their markets. China and India continue to invest in solar for self-sufficiency and strategic reasons.

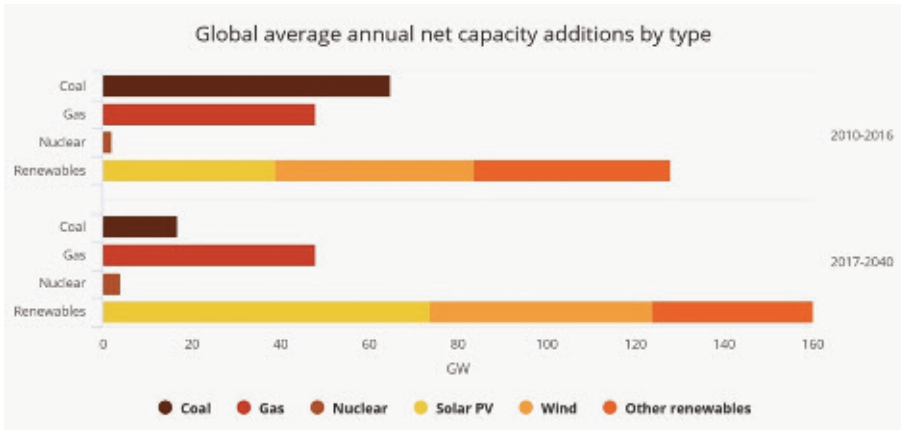
As the prices come down the cost of Solar PV will migrate towards onshore wind costs.

Has the pricing of solar energy tightened further against traditional power sources such as oil and gas?

Oil is no longer a source of electricity generation. In many countries with irradiation levels of 1,600 hours and more, solar PV is ahead of gas generation and this trend will continue. Solar PV will of course become increasingly competitive as there is an upward swing in oil and consequently gas prices in global markets.



Source: IEA World Energy Outlook 2017



World Energy Outlook 2017, IEA

What is the current position in the Irish market in relation to the roll out of solar power - as has occurred in other European markets?

Firstly, the acceptance and realisation that solar PV will dominate electricity markets worldwide is not fully appreciated in Ireland. Since the publication of the White Paper on Energy in 2015 by Alex White, we have been waiting to see a new Renewable Support scheme but this has not yet happened. All the while, Ireland is heading towards fines from the EU for not achieving its binding renewable targets. This in my view is a deep failure in Government and it will cost the Irish

taxpayer. We have a clear choice – pay fines to other countries or set subsidies to promote economic growth in Ireland and avoid fines. I would always vote for keeping our money at home in Ireland.

There appears to be a move amongst Big Oil into renewable energy – are you seeing this?

Big oil and the automotive industry are strategically agreed that between now and 2030 electric vehicles will dominate personal mobility. The profit and loss accounts of the Big Oil companies will require investment in electricity generation and the ability to trade electricity. The acquisition by BP of a significant stake in Lightsource is one of the most significant moves in Europe. At Amarenco we currently work with TOTAL in France on the development and trading of solar PV electricity. We see this partnership strengthen as time goes on. Shell Energy Ventures is also investing heavily in the space. Renewable electricity is now the third leg to the Big Oil stool.

What are the next steps for Amarenco?

We plan to develop offices in the Caribbean and the Middle East, providing solar PV solutions with our partners. We will continue to work within the French market for many years to come. We hope that the consented plants which are shovel ready in Ireland will get the requisite support from Government. We will be developing solar/storage solutions in Corsica in the first instance with a view to deploying such solutions globally. The market for solar PV is rapidly increasing and we believe we are in the right place and the right time with the right people.

John Mullins is also Chairman of Sustainable Nation Ireland and the International Energy Research Centre. John was awarded a Chevalier de La Legion d'Honneur by the President of France for business investment in France.

How has Amarenco developed their business over the past 4 years?

We started the business by raising funds with retail investors for our first plant in Avignon, France in 2014. We have worked with our shareholders and firms such as Cantor Fitzgerald to add to the portfolio over the last 4 years. We raised equity in the business in 2015 and thanks to very supportive shareholders, we have progressed to becoming a top 10 developer in the very large market of France. In 2016 we acquired a company based in Gaillac which has expanded Amarenco to over 50 professionals and we provide development, construction, operational and financing solutions for assets in France, Corsica, the Caribbean and Oman. We joined forces with the M&G Investments affiliate, Infracapital, to create Infram Energy in 2017 and the business has now close to 100MW under management. We have a development agreement with TOTAL oil company in France and with Macquarie Capital in Ireland. We anticipate a turnover of over €50m in 2018 on a consolidated basis. We are currently active in developing over 500MW globally

Has the Amarenco experience of operating in France been positive?

Our experience of operating in France has been excellent. You must operate in France with a French team as there are distinct cultural differences between Irish and French business norms. The critical difference lies with the legal system; the French system is not a common law system. A power purchase agreement in Ireland could be 80 pages long whereas in France the agreement is 2 pages in length. The regulatory system is very good and the Energy Transition Law provides greater investment certainty in the renewable space than is present in Ireland. Labour laws are different in France but the majority of our staff are under 35 years of age and they are very enthusiastic about the Amarenco story. We were very proud in 2017 to receive the title of Best Irish Company in France for 2017.

CANTOR FITZGERALD IRELAND TO ACQUIRE MERRION CAPITAL GROUP



Ronan Reid,
*Cantor Fitzgerald
Ireland CEO*



Dear clients,

As covered in the media, Cantor Fitzgerald Ireland has agreed, subject to Central Bank consent, to acquire Merrion Capital Group. This follows on from other developments in 2017, including our acquisition of L&P group and the transfer of RaboDirect's fund clients.

This is a very positive development for our company and further endorsement from our shareholder, the Cantor Fitzgerald Group.

The Merrion Capital Group comprises operating subsidiaries Merrion Stockbrokers, Merrion Investment Managers and Merrion Corporate Finance. Merrion ranks as one of Ireland's leading independent providers of financial services, with origins and values similar to those of our own firm. The addition of Merrion's very experienced and respected personnel to our own Wealth Management, Debt and Corporate Finance teams, together with Merrion Investment Managers, will create one of the largest financial services firms in Ireland, while retaining both our and Merrion's client-centric offering and approach.

For the Merrion team ensuring continuity of personnel, strategy, and their client-focused philosophy, was an important factor in their decision to join our firm and they see this as an important development to help their teams build scale and to deepen their product offering for existing clients in all areas of their business. Pat O'Neill, CEO of Merrion summarised this well. "The values, strategies and approaches of both firms are similar. We are excited to join a world-class firm like Cantor Fitzgerald, which continues to see considerable growth globally as well as in Ireland."

For Cantor Fitzgerald Ireland this is another milestone in our development, since our formation in Ireland in 1995, to building and maintaining our reputation as a first class firm that works hard for you, our client. This will be the sixth acquisition in our corporate history, with each acquisition making our business stronger and adding to the depth in our senior management team at every level.

What will this mean for our clients? We believe that combined, Merrion and Cantor Fitzgerald will offer an improved range of products and the very best of both firms in terms of systems, infrastructure and of course people. People make businesses work and in both firms there are experienced, best-in-class personnel with investment expertise that has stood the test of time and continues to strengthen what is a premier brand in financial services.

We value our clients and look forward to serving you over the coming years.

Kind regards,
Ronan Reid
CEO

RESEARCH & INVESTMENT INSIGHTS

Our expert team regularly produces a series of publications, profiling key investment insights and opportunities

Daily Note



Market commentary outlining critical economic & company developments

Investment Forum



Online forum for market news, investment insights and a series of informative articles.

Weekly Trader



Our view on equity markets for the coming days

Sign up today to receive regular email updates
marketingIreland@Cantor.com

www.cantorfitzgerald.ie/research

 **Twitter** : @cantorIreland  **LinkedIn** : Cantor Fitzgerald Ireland

Performance **DATA**

May 2018



Investment Returns	34
Long Term Investment Returns	35
Bond Returns	36

INVESTMENT RETURNS

Equities

Index	29/03/18	30/04/18	% Change	% ytd Change	52 Week High	Date
ISEQ	6593.65	6805.19	3.2%	-5.0%	7,257	23/01/2018
UK Equities	7056.61	7509.3	6.4%	-5.9%	7,793	12/01/2018
DAX	12096.73	12612.11	4.3%	-3.7%	13,597	23/01/2018
Eurostoxx50	3361.5	3536.52	5.2%	-1.9%	3,709	01/11/2017
Stoxx600 (Europe)	370.87	385.32	3.9%	-2.5%	404	23/01/2018
Nasdaq (100)	6581.126	6605.57	0.4%	7.2%	7,186	13/03/2018
Dow Jones	24103.11	24163.15	0.2%	1.3%	26,617	26/01/2018
S&P500	2640.87	2648.05	0.3%	1.5%	2,873	26/01/2018
Nikkei	21159.08	22467.87	6.2%	-3.1%	24,129	23/01/2018
Hang Seng	30093.38	30808.45	2.4%	3.1%	33,484	29/01/2018
China (Shanghai Composite)	3160.531	3082	-2.5%	-1.4%	3,587	29/01/2018
India	32968.68	35160.36	6.6%	0.4%	36,444	29/01/2018
MSCI World Index	2065.53	2086.51	1.0%	0.7%	2,250	29/01/2018
MSCI BRIC Index	342.3	340.45	-0.5%	5.4%	381	29/01/2018

Currencies

Currency Pair	29/03/18	30/04/18	% Change	% ytd Change	52 Week High	Date
EuroUSD	1.23	1.2078	-1.8%	1.6%	1.2555	16/02/2018
EuroGBP	0.8774	0.87754	0.0%	-0.2%	0.9307	29/08/2017
GBP/USD	1.4018	1.3763	-1.8%	1.8%	1.4377	17/04/2018
Euro/AUD	1.60211	1.60382	0.1%	2.2%	1.6192	28/03/2018
Euro/CAD	1.5847	1.55107	-2.1%	3.7%	1.6153	20/03/2018
Euro/JPY	130.91	132.05	0.9%	-3.8%	137.5000	02/02/2018
Euro/CHF	1.17641	1.19674	1.7%	-1.6%	1.2006	20/04/2018
Euro/HKD	9.654	9.4792	-1.8%	1.7%	9.8201	16/02/2018
Euro/CNY	7.7345	7.647	-1.1%	-1.0%	7.9936	03/08/2017
Euro/INR (India)	80.81	80.54	-0.3%	4.1%	81.6551	25/04/2018
Euro/IDR (Indonesia)	16937.57	16839.33	-0.6%	3.5%	17,124.6400	20/04/2018
AUD/USD	0.7678	0.753	-1.9%	-0.6%	0.8136	26/01/2018
USD/JPY	106.43	109.34	2.7%	-5.3%	114.7300	06/11/2017
US Dollar Index	90.151	91.841	1.9%	-1.6%	99.8880	11/05/2017

Commodities

Commodity	29/03/18	30/04/18	% Change	% ytd Change	52 Week High	Date
Oil (Crude)	64.94	68.57	5.6%	1.8%	69.55	19/04/2018
Oil (Brent)	70.27	75.17	7.0%	-1.6%	75.47	24/04/2018
Gold	1325.54	1315.35	-0.8%	1.2%	1,366.18	25/01/2018
Silver	16.375	16.3325	-0.3%	-3.1%	18.22	08/09/2017
Copper	302.55	307.4	1.6%	-5.3%	334.20	28/12/2017
CRB Commodity Index	436.88	445.1	1.9%	2.7%	542.10	03/07/2017
DJUBS Grains Index	34.8197	35.8128	2.9%	9.4%	40.76	11/07/2017
Gas	2.733	2.763	1.1%	-9.7%	3.66	29/01/2018
Wheat	451	510.5	13.2%	11.9%	609.50	05/07/2017
Corn	387.75	400.75	3.4%	6.1%	434.25	11/07/2017

Bonds

Issuer	29/03/18	30/04/18	Yield Change	% ytd Change	52 Week High	Date
Irish 5yr	0.24	0.29	0.05	375.0%	0.48	22/02/2018
Irish 10yr	0.911	0.968	0.06	61.5%	1.20	15/02/2018
German 2yr	-0.602	-0.586	0.02	-13.9%	-0.47	20/02/2018
German 5yr	-0.102	-0.058	0.04	-111.9%	0.15	08/02/2018
German 10yr	0.497	0.559	0.06	53.6%	0.81	08/02/2018
UK 2yr	0.823	0.776	-0.05	77.6%	0.96	21/03/2018
UK 5yr	1.11	1.118	0.01	59.8%	1.29	21/03/2018
UK 10yr	1.35	1.418	0.07	26.1%	1.69	15/02/2018
US 2yr	2.2661	2.4879	0.22	19.5%	2.50	25/04/2018
US 5yr	2.562	2.7972	0.24	19.7%	2.85	25/04/2018
US 10yr	2.7389	2.9531	0.21	18.9%	3.03	25/04/2018

Source for all tables above: Bloomberg and Cantor Fitzgerald Ireland Ltd Research.

LONG TERM INVESTMENT RETURNS

Asset Class Performances (returns in Local Currency)*

Equities

	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018
MSCI World Index	10.2%	20.9%	9.8%	-40.2%	30.9%	12.5%	-4.9%	16.7%	27.5%	2.9%	-1.9%	5.3%	20.11%	-0.81%
MSCI Emerging Market Index	34.4%	32.6%	39.7%	-53.1%	78.7%	19.4%	-18.2%	18.7%	-2.3%	-4.6%	-17.2%	8.6%	34.35%	0.59%
China	-5.8%	135.1%	98.0%	-64.9%	82.6%	-12.8%	-20.2%	5.8%	-3.9%	52.9%	10.5%	-12.3%	6.56%	-6.80%
Japan	41.8%	8.1%	-10.0%	-41.1%	21.1%	-1.3%	-15.6%	25.6%	59.4%	7.1%	9.1%	0.4%	19.10%	-1.30%
India	44.6%	48.8%	48.8%	-51.8%	78.5%	19.1%	-23.6%	28.0%	9.8%	30.1%	-5.6%	1.8%	27.91%	3.99%
S&P500	4.9%	15.8%	5.6%	-37.0%	26.4%	15.1%	2.1%	16.0%	32.4%	11.4%	0.2%	9.5%	19.42%	-0.96%
Eurostoxx50	25.4%	19.2%	10.4%	-41.8%	27.0%	-1.8%	-13.1%	19.6%	22.7%	1.2%	4.5%	0.7%	6.49%	0.93%
DAX	27.1%	22.0%	22.3%	-40.4%	23.8%	16.1%	-14.7%	29.1%	25.5%	2.7%	9.6%	6.9%	12.51%	-2.37%
ISEQ	21.6%	30.6%	-24.7%	-65.1%	29.8%	-0.1%	2.6%	20.4%	35.7%	15.1%	31.2%	-4.0%	7.99%	-3.31%

Commodities

	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018
Gold	18.4%	23.0%	31.3%	5.5%	24.0%	29.7%	10.2%	7.0%	-28.3%	-1.5%	-10.5%	8.6%	13.68%	0.76%
Brent Oil	45.8%	3.2%	54.2%	-51.4%	70.9%	21.6%	13.3%	3.5%	-0.3%	-48.3%	-36.4%	52.4%	17.69%	12.41%
Crude Oil	40.5%	0.0%	57.2%	-53.5%	77.9%	15.1%	8.2%	-7.1%	7.2%	-45.9%	-31.3%	45.0%	12.47%	13.49%
Copper	40.6%	40.6%	5.9%	-53.6%	137.3%	32.9%	-22.7%	6.3%	-7.0%	-16.8%	-24.0%	17.4%	31.73%	-7.51%
Silver	29.6%	45.3%	15.4%	-23.8%	49.3%	83.7%	-9.8%	8.2%	-35.9%	-19.5%	-11.3%	15.8%	7.23%	-4.86%
CRB Commodity Index	3.4%	19.6%	14.1%	-23.8%	33.7%	23.6%	-7.4%	0.4%	-5.7%	-4.1%	-14.6%	12.9%	2.19%	2.95%

Currencies

	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018
Euro/USD	-12.6%	11.4%	10.5%	-4.3%	2.0%	-6.6%	-3.2%	1.8%	4.1%	-12.1%	-9.7%	-3.1%	14.15%	-1.24%
Euro/GBP	-2.7%	-2.0%	9.1%	30.0%	-7.2%	-3.3%	-2.8%	-2.6%	2.2%	-6.5%	-5.0%	15.7%	4.05%	1.93%
GBP/USD	-10.2%	13.7%	1.3%	-26.5%	10.2%	-3.3%	-0.4%	4.6%	1.9%	-6.0%	-4.9%	-16.3%	9.51%	-0.43%
US Dollar Index	12.8%	-8.2%	-8.3%	6.1%	-4.2%	1.5%	1.5%	-0.5%	0.4%	12.7%	8.9%	3.6%	-9.87%	-3.48%

Source for all tables above: Bloomberg and Cantor Fitzgerald Ireland Ltd Research

INDICATIVE PERFORMANCE FIGURES & MATURITY DATES

APRIL 2018

Cantor Fitzgerald Capital Protected Products

Cantor Fitzgerald Capital Protected Products	Underlying Asset (Ticker)	Indicative Initial Strike	Indicative Current Level	Indicative Underlying Asset Performance	Participation Rate	Option A Indicative Performance	Option B Indicative Performance
EUROSTOXX 50 DOUBLE GROWTH NOTE*	SX5E	2986.73	3518.78	17.81%	200%	30.00%	N/a
PROTECTED ABSOLUTE RETURN STRATEGIES*	SLGLARA	12.05	11.65	-3.33%	-	-	-
	CARMPAT	615.33	644.90	4.81%	-	-	-
	ETAKTVE	128.74	134.78	4.69%	-	-	-
			Weighted Basket	2.06%	120%	2.47%	N/a
GLOBAL REAL RETURN NOTE*	BNGRRAE	1.27	1.23	-3.81%	150%	0.00%	N/a
PROTECTED STAR PERFORMERS BOND*	BNPIAFST	130.53	136.65	4.69%	180%	8.44%	N/a
PROTECTED STAR PERFORMERS BOND II*	BNPIAFST	130.91	136.65	4.38%	170%	7.45%	N/a
PROTECTED STAR PERFORMERS BOND III*	BNPIAFST	133.58	136.65	2.30%	170%	3.90%	N/a
PROTECTED STAR PERFORMERS BOND IV*	BNPIA2MT	166.28	166.60	0.19%	200%	0.38%	N/a
PROTECTED STAR PERFORMERS BOND V*	BNPIA2MT	165.75	166.60	0.51%	200%	1.03%	N/a
PROTECTED STAR PERFORMERS BOND VI*	BNPIA2MT	166.02	166.60	0.35%	200%	0.70%	N/a
PROTECTED STAR PERFORMERS BOND 7*	BNPIA2MT	168.56	166.60	-1.16%	200%	0.00%	N/a
PROTECTED STAR PERFORMERS BOND 8*	BNPIA2MT	168.78	166.60	-1.29%	200%	0.00%	N/a
PROTECTED STAR PERFORMERS BOND 9*	BNPIA2MT	168.28	166.60	-1.00%	200%	0.00%	N/a
CAPITAL SECURE MIN RETURN 1*	SX5E	2579.76	3518.78	36.40%	-	13.00%	18.50%
CAPITAL SECURE MIN RETURN 2*	SX5E	2589.25	3518.78	35.90%	-	11.80%	23.25%
CAPITAL SECURE MIN RETURN 5*	SX5E	2799.2	3518.78	25.71%	-	11.00%	N/a

Strike and Maturity Dates for Cantor Fitzgerald Bonds:

Bond	Strike Date	Maturity Date
Capital Secure Min Return 1	21/02/13	21/02/19
Capital Secure Min Return 2	08/04/13	08/04/19
Capital Secure Min Return 5	30/05/13	30/05/18
Protected Absolute Return Strategies	24/03/16	31/03/21
EuroSTOXX 50 Double Growth Note	24/03/16	09/04/21
Global Real Return Note	29/04/16	12/07/21
Protected Star Performers Bond	27/09/16	30/09/22
Protected Star Performers Bond II	16/12/16	21/12/22
Protected Star Performers Bond III	16/03/17	22/03/22
Protected Star Performers Bond IV	24/05/17	30/05/22
Protected Star Performers BondV	26/07/17	02/08/22
Protected Star Performers BondVI	20/07/17	27/09/22
Protected Star Performers Bond 7	24/11/17	01/12/22
Protected Star Performers Bond 8	21/12/17	28/12/22
Protected Star Performers Bond 9	09/03/18	16/03/23

Source for all tables above: Bloomberg.

Cantor Fitzgerald Kick Out Notes

Cantor Fitzgerald Bond Issue	Underlying Asset (Ticker)	Indicative Initial Strike	Indicative Current Level	Indicative Underlying Asset Performance			Indicative Performance
OIL & GAS KICKOUT NOTE 3*	XOM	82.87	77.93	-5.97%	Next Potential Coupon	42.5%	-
	RDSB	1711.00	2596.00	51.72%			-
	BP	350.10	537.40	53.50%			-
	FP	41.88	52.10	24.42%			0%
REAL ESTATE KICKOUT NOTE*	SPG	190.52	156.07	-18.08%	Next Potential Coupon	60%	-
	UL	233.60	197.35	-15.52%			-
	DLR	74.80	107.03	43.09%			-
	WELL	65.25	52.88	-18.96%			0%
EURO BLUE CHIP KICKOUT BOND III*	ITX	31.50	25.36	-19.50%	Next Potential Coupon	15%	-
	BN	62.79	67.00	6.70%			-
	ADS	183.05	204.50	11.72%			-
	CRH	32.82	29.26	-10.84%			0%
EURO BLUE CHIP KICKOUT BOND IV*	BMW	86.69	91.50	5.55%	Next Potential Coupon	9%	-
	FP	48.70	52.10	6.98%			-
	ADS	177.25	204.50	15.37%			-
	CRH	33.56	29.26	-12.81%			0%
EURO BLUE CHIP KICKOUT BOND V*	ADS	199.95	204.50	2.28%	Next Potential Coupon	9%	-
	ABI	102.15	84.19	-17.58%			-
	BAYN	107.00	98.13	-8.29%			-
	FP	43.92	52.10	18.62%			0%
EURO BLUE CHIP KICKOUT BOND 6*	AIR	97.70	96.93	-0.79%	Next Potential Coupon	11%	-
	ABI	85.74	84.19	-1.81%			-
	BN	65.29	67.00	2.62%			-
	FP	46.88	52.10	11.15%			11.00%
EURO BLUE CHIP KICKOUT BOND 7*	AIR	94.17	96.93	2.93%	Next Potential Coupon	12%	-
	ABI	85.49	84.19	-1.52%			-
	BN	66.38	67.00	0.93%			-
	FP	50.64	52.10	2.88%			12.00%
EURO FINANCIALS KICKOUT BOND*	BNP	68.40	63.57	-7.06%	Next Potential Coupon	10%	-
	GLE	48.91	45.34	-7.30%			-
	INGA	15.72	13.88	-11.69%			-
	SAN	5.77	5.32	-7.93%			0%
EURO FINANCIALS KICKOUT BOND II*	BNP	62.85	63.57	1.15%	Next Potential Coupon	10%	-
	GLE	41.96	45.34	8.06%			-
	INGA	15.00	13.88	-7.42%			-
	SAN	5.503	5.32	-3.40%			10.00%
EURO FINANCIALS KICKOUT BOND III*	BNP	65.10	63.57	-2.35%	Next Potential Coupon	10%	-
	GLE	46.68	45.34	-2.87%			-
	INGA	14.72	13.88	-5.69%			-
	SAN	5.66	5.32	-6.14%			10.00%
EURO FINANCIALS KICKOUT BOND IV*	BNP	63.21	63.57	0.57%	Next Potential Coupon	10%	-
	GLE	45.60	45.34	-0.56%			-
	INGA	14.26	13.88	-2.62%			-
	SAN	5.51	5.32	-3.49%			10.00%
80% PROTECTED KICK OUT 1*	AAPL	86.37	161.95	87.51%	Next Potential Coupon	60% In Year 4	-
	PRU	1395.00	1865.00	33.69%			-
	BMW	88.18	91.50	3.77%			-
	VOD	217.15	210.55	-3.04%			-3.04%
80% PROTECTED KICK OUT 2*	AAPL	94.72	161.95	70.98%	Next Potential Coupon	60% In Year 4	-
	GSK	1532.80	1465.20	-4.41%			-
	BMW	93.97	91.50	-2.63%			-
	VOD	195.65	210.55	7.62%			-4.41%
80% PROTECTED KICK OUT 3*	RDSA	2346.50	2531.50	7.88%	Next Potential Coupon	60% In Year 4	-
	GSK	1412.05	1465.20	3.76%			-
	BMW	85.64	91.50	6.84%			-
	ALV	128.20	194.50	51.72%			60.00%
80% PROTECTED KICK OUT 4*	RDSA	2132.50	2531.50	18.71%	Next Potential Coupon	60% In Year 4	-
	GSK	1463.80	1465.20	0.10%			-
	RYA	8.27	15.34	85.42%			-
	ALV	138.45	194.50	40.48%			60.00%

INDICATIVE PERFORMANCE FIGURES & MATURITY DATES

APRIL 2018 Continued

Strike and Maturity Dates for Cantor Fitzgerald Kick Out Notes:

Bond	Strike Date	Next Kick Out Observation Date	Maturity Date
Real Estate Kick Out Note	18/12/15	18/06/18	05/01/21
Oil & Gas Kick Out Note 3	16/03/16	17/09/18	30/03/21
Euro Bluechip Kickout Bond III	16/03/17	17/09/18	30/03/22
Euro Bluechip Kickout Bond IV	16/05/17	16/05/18	16/05/22
Euro Bluechip Kickout Bond V	04/08/17	06/08/18	18/08/22
Euro Bluechip Kickout Bond 6	22/02/18	22/02/19	28/02/23
Euro Bluechip Kickout Bond 7	20/04/18	23/04/19	27/04/23
80% Protected Kick Out 1	19/05/14	21/05/18	28/05/18
80% Protected Kick Out 2	22/07/14	23/07/18	30/07/18
80% Protected Kick Out 3	26/09/14	26/09/18	03/10/18
80% Protected Kick Out 4	28/11/14	28/11/18	05/12/18
Euro Financials Kickout Bond	06/10/17	22/10/18	20/10/22
Euro Financials Kickout Bond II	01/12/17	03/12/18	15/12/22
Euro Financials Kickout Bond III	22/02/18	22/02/19	08/03/23
Euro Financials Kickout Bond IV	20/04/18	23/04/19	27/04/23

Source for all tables above: Bloomberg.

All figures are indicative of underlying performance after participation only and represent the potential indicative return of the underlying strategy only, had the investments matured on 30th April 2018. Indicative performance figures may need to be added to the relevant capital protected amount, if any, which may be less than 100% of the funds originally invested. All performance figures are indicative only and may include the impact of averaging over the final averaging period if any.

***Indicative performance figures may also include a performance related bonus (if applicable). However final payment of this bonus will depend on the underlying performance at next annual observation date or maturity. Please consult the Terms and Conditions in the relevant product brochure for further information**

****The above indicative returns reflect the averaging of available prices within the applicable final averaging period.**

WARNING: Investments may fall as well as rise in value. Past performance is not a reliable guide to future performance

Please note that while your capital protected amount is secure on maturity, any indicative returns, including those figures quoted above are not secure (other than any minimum interest return on maturity, if applicable). You may only receive your capital protected amount back. These are not encashment values. The performance above is solely an indicative illustration of the current performance of the underlying assets tracked after participation, gross of tax, and are NOT ENCASHMENT VALUES. If early encashment is possible, the value may be considerably lower than the original investment amount. Please consult the Terms and Conditions in the relevant product brochure for further information.

DISCLAIMER

Cantor Fitzgerald Ireland Ltd, (Cantor), is regulated by the Central Bank of Ireland. Cantor Fitzgerald Ireland Ltd is a member firm of the Irish stock Exchange and the London stock Exchange.

This report has been prepared by Cantor for information purposes only and has been prepared without regard to the individual financial circumstances and objectives of persons who receive it. The report is not intended to and does not constitute personal recommendations/investment advice nor does it provide the sole basis for any evaluation of the securities discussed. Specifically, the information contained in this report should not be taken as an offer or solicitation of investment advice, or encourage the purchase or sale of any particular security. Not all recommendations are necessarily suitable for all investors and Cantor recommend that specific advice should always be sought prior to investment, based on the particular circumstances of the investor.

Although the information in this report has been obtained from sources, which Cantor believes to be reliable and all reasonable efforts are made to present accurate information, Cantor give no warranty or guarantee as to, and do not accept responsibility for, the correctness, completeness, timeliness or accuracy of the information provided or its transmission. Nor shall Cantor, or any of its employees, directors or agents, be liable for any losses, damages, costs, claims, demands or expenses of any kind whatsoever, whether direct or indirect, suffered or incurred in consequence of any use of, or reliance upon, the information. Any person acting on the information contained in this report does so entirely at his or her own risk.

All estimates, views and opinions included in this report constitute Cantor's judgment as of the date of the report but may be subject to change without notice. Changes to assumptions may have a material impact on any recommendations made herein.

Unless specifically indicated to the contrary this report has not been disclosed to the covered issuer(s) in advance of publication.

WARNING: Past performance is not a reliable guide to future performance. The value of your investment may go down as well as up. Investments denominated in foreign currencies are subject to fluctuations in exchange rates, which may have an adverse affect on the value of the investments, sale proceeds, and on dividend or interest income. The income you get from your investment may go down as well as up.

Figures quoted are estimates only; they are not a reliable guide to the future performance of this investment. It is noted that research analysts' compensation is impacted upon by overall firm profitability and accordingly may be affected to some extent by revenues arising from other Cantor business units including Fund Management and stockbroking. Revenues in these business units may derive in part from the recommendations or views in this report. Notwithstanding, Cantor is satisfied that the objectivity of views and recommendations contained in this report has not been compromised. Cantor permits staff to own shares and/or derivative positions in the companies they disseminate or publish research, views and recommendations on. Nonetheless Cantor is satisfied that the impartiality of research, views and recommendations remains assured.

This report is only provided in the US to major institutional investors as defined by s.15 a-6 of the securities Exchange Act, 1934 as amended. A US recipient of this report shall not distribute or provide this report or any part thereof to any other person.

Non-Reliance and Risk Disclosure:

We have assessed the publication and have classed it as Research under MIFID II. All charges in relation to this publication will be borne by Cantor.

Company Description

AIB: Allied Irish Banks plc (AIB) attracts deposits and offers commercial banking services. The Bank offers mortgage, automobile, business, plant and equipment purchase, and lease financing loans, investment banking, securities brokerage, asset management and treasury services, and discounts invoices. AIB operates in Ireland, the United Kingdom, and the United States

Allianz: Allianz SE, through subsidiaries, offers insurance and financial services. The Company offers property and casualty, life and health, credit, motor vehicle and travel insurance, and fund management services.

Alphabet: Alphabet, Inc. operates as a holding company. The Company, through its subsidiaries, provides web-based search, advertisements, maps, software applications, mobile operating systems, consumer content, enterprise solutions, commerce, and hardware products.

Amazon: Amazon.com, Inc. is an online retailer that offers a wide range of products.

Bank of Ireland: Bank of Ireland provides a range of banking, life insurance and other financial services to customers in Ireland and United Kingdom.

CRH: CRH public limited company is a global building materials group. The Company manufactures and distributes a range of construction products such as heavy materials and elements to construct the frame and value-added exterior products.

DCC: DCC is a sales, marketing, distribution and business support services Group. The Group operates in the following sectors, energy, IT entertainment products, healthcare, and environmental services. DCC's strategy is to grow a sustainable, diversified business.

Facebook: Facebook Inc. operates a social networking website. The Company's website allows people to communicate with their family, friends, and co-workers. Facebook develops technologies that facilitate the sharing of information, photographs, website links, and videos. Facebook users have the ability to share and restrict information based on their own specific criteria.

Glanbia: Glanbia plc is an international dairy, consumer foods, and nutritional products company. The Company conducts operations primarily in Ireland, the United Kingdom, and the United States.

GlaxoSmithKline: GlaxoSmithKline PLC is a research-based pharmaceutical company.

IFG: IFG Group PLC is a focused financial services company. The Company offers full platform services, pension administration and independent financial advice.

Inditex: Industria de diseno Textil, S.a. designs, manufactures and distributes apparel. The company operates retail chains in Europe, the Americas, Asia and Africa.

Kingspan: Kingspan Group PLC is a global market player in high performance insulation and building envelope technologies.

Lloyds: Lloyds Banking Group plc, through subsidiaries and associated companies, offers a range of banking and financial services. The Company provides retail banking, mortgages, pensions, asset management, insurance services, corporate banking, and treasury services.

PayPal: PayPal Holdings Inc operates as a technology platform company that enables digital and mobile payments on behalf of consumers and merchants. The company offers online payment solutions. PayPal Holdings serves customers worldwide.

Royal Dutch Shell: Royal Dutch Shell PLC, through subsidiaries, explores for, produces, and refines petroleum.

Ryanair: Ryanair Holdings plc provides low fare passenger airline services to destinations in Europe.

Siemens AG: Siemens AG is an engineering and manufacturing company. The Company focuses on four major business sectors including infrastructure and cities, healthcare, industry and energy. Siemens AG also provides engineering solutions in automation and control, power, transportation, and medical.

Smurfit Kappa Group: Smurfit Kappa Group PLC manufactures containerboards, solid boards, graphic boards, corrugated and solid board packaging product.

VINCI SA: VINCI is a global player in concessions and construction with expertise in building, civil, hydraulic, and electrical engineering.

Historical Record of recommendation

Allianz: We have been positive on Core Portfolio stock, Allianz since 24/04/14 and no changes have been made to the recommendation since then.

Alphabet: Google which is now Alphabet was added to the Core Portfolio on 07/01/13 and no changes have been made to the recommendation since its inclusion.

Amazon: We have an outperform recommendation for Amazon since 26/07/13, and no changes have been made since then.

Bank of Ireland: We have reinstated an outperform rating on Bank of Ireland as of 13/07/2016.

CRH: We have added CRH to our core portfolio on the 01/01/16, with a recommendation of Outperform.

DCC: We have an Outperform on DCC as of 17/8/15 changing to Outperform from Not Rated.

Facebook: We have been positive on the outlook for Facebook, and it was added to the core portfolio on the 11/05/2015 and no changes to our recommendation have been since.

Glanbia: We have been positive on Glanbia's outlook since 13/03/13 and no changes have been made to the recommendation since then.

GlaxoSmithKline: We have been positive on GSK's outlook since 04/02/13 and no changes have been made to the recommendation since then.

IFG: We have been positive on IFG's outlook since 17/05/14 and no changes have been made to the recommendation since then, Cantor Fitzgerald Ireland clients hold a significant portion of IFG stock.

Inditex: - We have initiated coverage of Inditex with an Outperform rating, as of 23/01/2016.

Kingspan: We have changed our rating for Kingspan from Not Rated to Outperform on the 14/03/2016.

Lloyds: We have been positive on Core Portfolio stock, Lloyds, since 01/03/14 and no change has been made to our recommendation since.

PayPal: We added PayPal to our Core Portfolio on the 20/07/15 and have an Outperform outlook on the stock.

Royal Dutch Shell: We have been positive on Core Portfolio stock, Royal Dutch Shell, since 20/05/13 and no change has been made to our recommendation since then.

Ryanair: Ryanair was added to the Core Portfolio at inception in and have had an Outperform recommendation since then.

Siemens: We changed our rating to Outperform on the 30/01/2017.

Smurfit Kappa Group: We have added smurfit kappa to our core portfolio on the 01/01/2016 and we have upgraded our recommendation from Market Perform to Outperform.

VINCI SA: We initiated coverage of Vinci SA with an Outperform rating, on 25/08/2017.



NOTES

NOTES

NOTES



DUBLIN: 75 St. Stephen's Green, Dublin 2, Ireland. Tel : +353 1 633 3800. Fax : +353 1 633 3856/+353 1 633 3857

CORK: 45 South Mall, Cork. Tel: +353 21 422 2122.

LIMERICK: Theatre Court, Lower Mallow Street, Limerick. Tel: +353 61 436500.

email : ireland@cantor.com **web :** www.cantorfitzgerald.ie **Twitter :** [@cantorireland](https://twitter.com/cantorireland) **LinkedIn :** [Cantor Fitzgerald Ireland](https://www.linkedin.com/company/cantor-fitzgerald-ireland).