# Daily Note

Views, news and topics from today's markets

Friday, 4<sup>th</sup> May 2018

## **Morning Round Up**

#### Local election disappointing for Labour and Corbyn

Labour will be disappointed with performance in the English local elections this week as the Tory party benefit from a collapse in the UKIP vote. Labour had been targeting gains in the boroughs of London, largely on the back of its Brexit stance. As the votes are being counted, with about two thirds of the seats filled, it looks like Corbyn will not make any significant gains as the Tories will avoid a haemorrhaging of support typically inflected on the governing party. Failure to make gains this week will put Corbyns leadership in question as Labour will undoubtedly be assessing Corbyns ability to lead the party into the next general. If the party loses confidence in the leadership, a change will likely be made sooner rather than later. Labour has proven to be a very weak opposition to Theresa May's Tories. As a result the hard-line Brexit faction within the Tory party has been able to dominate the Brexit agenda. Continued weakness from the opposition will likely see this trend to continue and probabilities of a harder Brexit increase.

#### **European Banks**

A wave of European banks reported Q1 earnings this morning. Revenue growth was poor with BNP and Soc Gen both reporting declines in revenue, mainly due to lower investment banking revenues, while HSBC reported revenue growth mostly attributable to its Asia business. Despite lack of revenue growth, all three banks managed to beat expectations on earnings. Markets will likely focus on outlook with investment banking revenues under pressure as well as guidance on expected settlements with the Department of Justice (DoJ).

#### Non Farm Payrolls

The market will keenly watch the announcement of US Non Farm payrolls which are out this afternoon. The average hourly earnings figure will be again brought into the spotlight with expectations of 2.7% increase year on year. The result as ever will have implications on the pace of the FED planned hiking cycle. Ahead of the announcement, the dollar has strengthened toward year to date highs.

#### **One Year Dollar Index**



Source: Bloomberg, CF Research May 2018



#### **Key Upcoming Events**

04/05/2018 Non Farm Payroll Data 30/06/2018 US Tariff Exemption Deadline

#### **Market View**

US markets rebounded from 1% declines during the session to finish the day marginally down. Markets found support at their 200 day moving average, which has provided downside support five times since February. US 10Y yields fell 2bps, as the market anticipates US employment data and considers this weeks FOMC meeting. Asian markets sold off as trade talks between the US and China continue. European yields were down sharply yesterday on the back of poor inflation data. European markets are expected to open positive this morning.

Market M	loves				
	Value	Change	% Change	% Change YTD	
Dow Jones	23930	5.17	0.02%	-3.19%	
S&P	2630	-5.94	-0.23%	-1.64%	
Nasdaq	7088	-12.75	-0.18%	2.68%	
Nikkei	22,473	-35.25	-0.16%	-1.28%	
Hang Seng	30,054	-386.87	-1.28%	0.02%	
Brent Oil	73.58	-0.20	-0.27%	9.80%	
WTI Oil	68.37	-0.09	-0.13%	13.11%	
Gold	1312	-2.52	-0.19%	0.52%	
€/\$	1.1965	-0.0019	-0.16%	-0.30%	
€/£	0.8827	-0.0006	-0.06%	-0.61%	
£/\$	1.3556	-0.0013	-0.10%	0.36%	
			Yield	Change	
German 10 Year			0.531	0.00	
UK 10 Year			1.39	-0.00	
US 10 Year			2.946	-0.00	
Irish 10 Year			0.947	0.00	
Spain 10 Year			1.25	-0.00	
Italy 10 Year			1.725	-0.00	
Source: Bloo	mberg, CF I	Research Ma	ay 2018		

## Smurfit Kappa Group- Encouraging numbers but no update on takeover bid Closing Price - €34.36

#### News

Prior to the AGM today, Smurfit Kappa Group released a solid Q1/18 trading update. However, there was no mention of the potential takeover bid from International Paper. Good demand led growth across most markets resulted in revenue growth of 7% yoy to €2168m. EBITDA grew by 22% yoy to €340m. EBITDA margin was 15.7%, an increase of 2.7% since the first quarter of 2017. This was driven by volume growth, improved selling prices and lower average recovered fibre prices. Return on invested capital (ROIC) increased to 16.1% equalling the previous record. From a regional perspective, Europe experienced solid growth despite adverse weather conditions. This was aided by corrugated volume growth of 4% (or 3% net of acquisitions) combined with price recovery in the first quarter. Management expects additional price recovery for the remainder of 2018 as it recovers the latest containerboard price increases. It expects containerboard markets to remain tight into the foreseeable future. In the Americas margins improved strongly. A proposed final dividend for 2017 of 64.5c, up 12% yoy, is payable on of the 11th of May.

Free cash flow was up marginally since the same period last year. Net debt to EBITDA improved to 2.2x, down from 2.3x in Q1/17 and 2.4x in Q1/17. The group maintains its medium term objectives, announced in February, of reducing the Net debt to EBITDA to between 1.75x and 2.5x and to target a return on capital employed (ROCE) of 17%. In addition, with the aim of increasing growth across business segments, it announced a €1.6bn capital expenditure plan over the next four years. This includes €230 already spent, with the aim of €600m by year end. Tony Smurfit was quite optimistic in his comment, highlighting his expectation of executing on the groups medium term plan and the continued corrugated price recovery. However noting that recovered fibre pricing remains uncertain.

#### Comment

Altogether a positive set of results as revenue grew, profitability increased, pricing improved in segments, the balance sheet improved while Tony Smurfit was quite optimistic in his outlook. Importantly the group announced a significant capital expenditure program while reiterating their focus on the medium to long term goals. Interestingly the <u>potential takeover</u> from International Paper was not mentioned. The market opened up to the news this morning however its was relatively muted. Todays AGM will provide investors more of an insight into the future for the company.

David Fahy | Investment Analyst

### FBD Holdings - Sparse detail in Q1 trading update

#### News

FBD released a very sparse trading update this morning, which is a snippet from Chairman's address to the annual general meeting. The statement reported performance as being "solid" but highlighted the bad weather year to date as a headwind. It has added more specific guidance on the net impact of Storm Emma, which initially was  $\in$ 6-8mln, and now is marginally less than  $\in$ 7mln. It went on to reiterate underlying profitability as being "sound" with a focus on underwriting discipline. Headwinds highlighted in the statement include low interest rates hurting investment returns and higher than expected claims related to prolonged bad weather. Finally the statement confirmed modest growth in customers and premiums so far this year as well as the opening of a new Baggot Street branch location expected in June.

#### Comment

Given the lack of detail in the update we would not expect any significant reaction from markets today. The statement included a mix of updates. Performance of the reinsurance program was a particular highlight, as net claims on Storm Emma were contained at €7mln. Other positives included growth in customers and premiums; although the phrase "modest" was used suggesting growth may be slightly behind guidance of "in line with GDP". The opening of the Baggot St Branch will hopefully drive brand awareness in Dublin amongst both the retail and SME business lines. The claims environment looks to be more challenging in 2018 due to bad weather. This will make achieving a Combined Operating Ratio (COR) in low 90s more difficult. A more detailed release will be required to fully assess the impact of the bad weather, which is not expect until it reports half year performance in August. We maintain our outperform rating

Pierce Byrne, CFA | Investment Analyst

Closing Price - €11.30

## **Cantor Publications & Resources**

Weekly Trader		3u	igera	ld
Wonday 20th November 2/16				
Key Themes this Week	Nepr Manet	Latified		
Currency reasons remain in local	~	Vite .	(inexe	
Lad ones saw tionals nows indextoped rights currenter, publicarly the US dolar and the music and we expect that sows of votable to be	2w	1812	26.0	÷
	144	10.0	20.0	
robust economic data raiseses, making Friday's Non Farm Payrolt a kay				
ministers alread of the Department MD Fed meeting, Conversing, the euro- tem store under converse fine to the meeting wolfshot date in Burney	Reside	538	100	
stemming from not week's taken referencium and the re-run of the	of the	114	2.00	
Author Presidential elector, both having the potential to inspect the future valuable of the European	int int	1000	2511	
about intervene		1941	-50	
halp taken to the poils	683	630		
Indiana are not to rote in the Constitutional education read Earlies in a orbital rote-far Prime Merger Matter Nercy who has promoted to stee down.	100.0	19.197	20.4	
tion to poster if the two company is unaccently. A created, the Party	has a			
	#.Sang	20,654	49.19	
the first step in Tabler pullies arringing to the populat energy and starting down the road to its own limit state inferenziati on EU membership. The	1701064	24	-08	3
	And In	44.87	20	
selling pressure and could push the single currency below support of \$7.05 ansated the shifts		40		-
aganit the store.	Cuite IN		-034	
Non Farm Phyrolis the last hurdle for a December NAU?	0.6	194	18.01	1
Finite sees the final New Farm Faynel making of the proc in the US. Watch utilizes data has been made in more seeing agains around for				
	214	10.004	0.2	
would almost certainly centent the Ped's decision to cake rates on the 143	Cesw	223	2.3	
given have beepend aspily markeds are of pressent.	CRE Have	487.22	4.01	
	Series.	1.000	- 10	
	Levist'	0.804	0.0	
OPEC Meeting and Oil Prices	08160	1247	-	
Chairmone empired width dead of Westendar's scheduled media				
Unproducted terrained could areas in which easily a schedule mediate			VMM	
	Company 12 Team		8,218	
reelings are a series of contradidary headines, enanaling from members,	DX 10 hear		1,306	
and this meeting is no different, with runnous circulating that then and they were refusing to out annihultion, such to be followed up to further numbers to	as to have		1100	
appearant is now lists that any part is the last year given South Anders second conduction lists and have adversion to and appearing conduction	110.11 197			
record praticities reveals and hain reforming to poet-sendion production invest from encoding for complete for manipulation will be to some rivers the	Real of Law		1.54	
implanting makins and policiel ofference. Advant of a deal being	Edy 17 Test		1.00	
agreed, we maintain our view that of prices will average of \$40 through year-	any of the		1.61	
	84		125	
	678		1.14	

## Weekly Trader

On Mondays, we release our weekly note in which we provide a view on equity markets for the coming days, and highlight a number of equities which we believe provide exposure to the important themes unfolding in the markets. Our in-house Investment Committee meets on a weekly basis to craft this strategy, thereby allowing clients to dynamically position portfolios to take advantage of the most up to date market developments.

**Click Here** 



## Monthly Investment Journal

Each month our Private Client and Research departments collaborate to issue a publication which highlights the performance of our flagship products, funds and our Core Portfolio, including the Green Effects fund, most recent private equity deals and structured product investment opportunities.

Click Here



## **Investment Forum**

Through our investment Forum we bring you the latest market news, investment insights and a series of informative articles from our experts.

**Click here** 

## **Regulatory Information**

Issuer Descriptions: (Source: Bloomberg)

**FBD**: FBD Holdings plc is primarily involved in insurance underwriting **Smurfit Kappa**: Smurfit Kappa manufactures paper packaging products.

#### Historical Recommendation:

FBD: We moved FBD from Market Perform to Outperform on the 6th December 2016.

Smurfit Kappa: We have added Smurfit Kappa to our core portfolio on the 01/01/2016 and we have upgraded our recommendation from Market Perform to Outperform

#### http://www.cantorfitzgerald.ie/research\_disclosures.php

This material is approved for distribution in Ireland by Cantor Fitzgerald Ireland Ltd. It is intended for Irish retails clients only and is not intended for distribution to, or use by, any person in any country where such distribution or use would be contrary to local law or regulation. Cantor Fitzgerald Ireland Ltd ("CFIL") is regulated by the Central Bank of Ireland. Cantor Fitzgerald Ireland Ltd is a member firm of the Irish Stock Exchange and the London Stock Exchange.

Where CFIL wishes to make this and other Cantor Fitzgerald research available to Retail clients, such information is provided without liability and in accordance with our terms and conditions that are available on the CFIL website.

No report is intended to and does not constitute a personal recommendations or investment advice nor does it provide the sole basis for any evaluation of the securities that may be the subject matter of the report. Specifically, the information contained in this report should not be taken as an offer or solicitation of investment advice, or to encourage the purchased or sale of any particular security. Not all recommendations are necessarily suitable for all investors and CFIL recommend that specific advice should always be sought prior to investment, based on the particular circumstances of the investor either from your CFIL investment adviser or another investment adviser.

CFIL takes all responsibility to ensure that reasonable efforts are made to present accurate information but CFIL gives no warranty or guarantee as to, and do not accept responsibility for, the correctness, completeness, timeliness or accuracy of the information provided or its transmission. This is entirely at the risk of the recipient of the report. Nor shall CFIL, its subsidiaries, affiliates or parent company or any of their employees, directors or agents, be liable to for any losses, damages, costs, claims, demands or expenses of any kind whatsoever, whether direct or indirect, suffered or incurred in consequence of any use of, or reliance upon, the information. Any person acting on the information contained in this report does so entirely at his or her own risk

All estimates, views and opinions included in this research note constitute CANTOR IRELAND's judgment as of the date of the note but may be subject to change without notice. Changes to assumptions may have a material impact on any recommendations made herein.

Unless specifically indicated to the contrary this research note has not been disclosed to the covered issuer(s) in advance of publication.

Past performance is not a reliable guide to future performance. The value of your investment may go down as well as up. Investments denominated in foreign currencies are subject to fluctuations in exchange rates, which may have an adverse affect on the value of the investments, sale proceeds, and on dividend or interest income. The income you get from your investment may go down as well as up. Figures quoted are estimates only; they are not a reliable guide to the future performance of this investment.

#### Conflicts of Interest & Share Ownership Policy

It is noted that research analysts' compensation is impacted upon by overall firm profitability and accordingly may be affected to some extent by revenues arising other CANTOR IRELAND business units including Fund Management and Stock broking. Revenues in these business units may derive in part from the recommendations or views in this report. Notwithstanding, CANTOR IRELAND is satisfied that the objectivity of views and recommendations contained in this note has not been compromised. Nonetheless CANTOR IRELAND is satisfied that the impartiality of research, views and recommendations remains assured.

#### Analyst Certification

Each research analyst responsible for the content of this research note, in whole or in part, certifies that: (1) all of the views expressed accurately reflect his or her personal views about those securities or issuers; and (2) no part of his or her compensation was, is, or will be, directly or indirectly, related to the specific recommendations or views expressed by that research analyst in the research note. We have assessed the publication and have classed it as Research under MIFID II. All charges in relation to this publication will be borne by Cantor.



**Dublin:** 75 St. Stephen's Green, Dublin 2. Tel: +353 1 633 3633. email : <u>ireland@cantor.com</u> web : <u>www.cantorfitzgerald.ie</u>

Twitter : @cantorIreland Linkedin : Cantor Fitzgerald Ireland

Cantor Fitzgerald Ireland Ltd is regulated by the Central Bank of Ireland. Cantor Fitzgerald Ireland Ltd is a Member Firm of The Irish Stock Exchange and The London Stock Exchange..