Weekly Trader

Upcoming Market Opportunities and Events

CANTOR Fitzgerald

Monday, 16th April 2018

Key Themes This Week

European Conundrum

When writing about the recent volatility in markets, one of the concerns we highlighted was the weakening in European data. This has lead European sentiment and optimism indices to roll over in turn. 2017 was the first year since the crisis that Europe experienced continent wide solid growth & expansion, having previously been seen only in core Europe. Just as the strength of European data in 2017 surprised forecasters, the recent weakness has done the same.

Most European data points reached multi-year highs in Q4/17 so some level of decline was always inevitable. While we were expecting this the ECB was not. Recently on the 8th of March, the ECB upgraded its 2018 forecast from 2.3% to 2.4%. However, that may have been a tad premature. The latest results from Eurozone data imply a growth rate of 1.2% in Q1/18, a much sharper slowdown than was expected.

What has driven this? Undoubtedly market uncertainty and tariff fears may have been a contributing factor. However exports have held up reasonably well and this data weakness has really only been seen in Europe, not in the US & China, who are the two main parties in the affair. Others have cited the high level of poor weather that Europe experienced in Q1. For some it has been the German coalition talks dragging on allied with Italian political uncertainty.

It should be noted that the ECB's slow move towards tightening may now be starting to have a material impact on the wider economy. Though it has yet to stop buying bonds completely, it has halved it purchases and intends on stopping altogether this coming September. Finally, as stated above, the Q4/17 growth rate was above the sustainable trend and we were expecting some level of decline. Whether or not it rebounds is now the key question.

US Banks Report - Round 1

As we roll into the start Q1 earnings, three of the major US banks reported Friday afternoon. The markets initial reaction to the first round of earnings has been poor. While they beat expectations on both top and bottom line estimates, concerns around loan growth and regulatory exposure dragged the sector down on Friday.

JPM posted strong results posting a beat on top line revenue coming in at $27.9bn just ahead of expectations at $27.7bn. Reported EPS came in ahead of estimates at $2.37 per share compared to consensus estimates of $2.28 per share. On the banking side, average loans were marginally up on Q4 to $475.1bn, while deposits grew to $659.6bn. Volume in loan growth is a metric that will be monitored as an indicator for the health of the American economy. Management are still guiding for 6-7% core loan growth. Investment Banking (IB) revenues were marginally down at $1.6bn, while FICC missed estimates at $4.5bn but equity trading made up the short fall at $2.01bn. Management are targeting 7% growth in non-interest revenues. The unit generated a profit of $1bn for the quarter.

Citi posted top line Revenue in line with expectations at $18.8bn, with earnings coming in ahead of estimates at $4.6bn or $1.68 per share ahead of estimates of 1.61 per share. Consumer lending was down approx. $8bn from Q4, at $325bn. Corporate lending growth offset the consumer lending decline to post total loan growth of $6bn QoQ bring total loans to $672bn. Trading revenues grew QoQ to $5bn despite a decline in Fixed Income revenues, equity trading providing growth for the segment.

This week we cover off on some of our highest conviction names. We have also included a section which details where clients can look to in times of increased volatility.

Major Markets Last Week

	Value	Change	% Move
Dow	24360	427.38	1.79%
S&P	2656	51.83	1.99%
Nasdaq	7107	191.54	2.77%
UK Index	7257	62.05	0.86%
DAX	12453	191.09	1.56%
ISEQ	6675	39.19	0.59%
Nikkei	21,836	157.27	0.73%
H.Seng	30,222	-8.05	-0.03%
STOXX600	379	3.71	0.99%
Brent Oil	71.3	2.65	3.86%
Crude Oil	66.42	3.00	4.73%
Gold	1345	8.83	0.66%
Silver	16.6157	0.12	0.73%
Copper	306.7	-1.00	-0.32%
CRB Index	439.73	3.30	0.76%
Euro/USD	1.2357	0.00	0.29%
Euro/GBP	0.8666	-0.01	-0.61%
GBP/USD	1.4259	0.01	0.91%

	Value	Change
German 10 Year	0.547	0.04
UK 10 Year	1.47	0.06
US 10 Year	2.8524	0.07
Irish 10 Year	0.965	0.04
Spain 10 Year	1.259	0.02
Italy 10 Year	1.822	0.05
BoE	0.5	0.00
ECB	0.00	0.00
Fed	1.75	0.00

All data sourced from Bloomberg

Core Portfolio - Top Conviction Picks

CF Research Team

Below we have a re-iteration our our top picks in our Core Portfolio.

Ryanair

Last week we put forward the investment case for Ryanair, highlighting our price target of €18.50. We believe the macroeconomic backdrop and the company's underlying fundamentals are supportive for the stock. Over the week the major piece of news in the sector was IAGs potential takeover of Norwegian Air Shuttle. On Thursday it was report that IAG, who own 4.6% of Norwegian, would be interested in the acquisition. This led to the stock appreciating 47% on the day. The Norwegian Air Shuttle CEO has since played down the sale, saying they had "no interest in selling at all". This was another signal of further consolidation in the industry (as was highlighted last week). This is positive for Ryanair, who are among the best placed capitalise due to their dynamic business model. It is currently trading at €16.25, 13.8% upside to our target price. We maintain our Outperform rating and recommend clients to continue picking up the stock.

Vinci

Vinci released airport traffic stats on Friday that were well above estimates. Passenger growth came in at 11.6%. This was well ahead of our own estimates of 8% and further ahead of Street consensus estimates of 5%. The airport segment of Vinci's Concessions business (72% of overall EBITDA) represents approx. 9.36% of Group EBITDA. So this is not necessarily indicative of overall Q1 Group results (27/04/2018) but bodes well for Q1 growth overall. The stock moved up 2.32% on the day and is now trading at €82.50. We have been advising clients to pick the stock up at €77 and our price target remains €101 (22.4% upside). The market consensus target price is €94.75, which is 14.75 upside. If Q1 results come in as strong as airports, we will more than likely see price upgrades. The nature of the Vinci model ensures that it should perform in both a late cycle, high growth environment (due to its high degree of operational leverage) and in a risk off environment (due to the diversifying, uncorrelated nature of its assets and revenue streams).

CRH

CRH has continued to trade in a tight range between €26.70 and €28.4. This is despite better results in the US than peers and earnings accretive acquisitions (+8-10%) in H2/17. Undoubtedly the general market sell-off has played its part but there are several more reasons we think are playing into this. Firstly, the general uncertainty regarding US construction, stemming from White House policy uncertainty, and some weakening housing data, has ensured that most US materials companies have traded in a range this year. Secondly, the Brexit related uncertainty in the UK construction sector has undoubtedly not helped. Finally, the last couple of quarters, both in the US and Europe, have seen inordinate weather patterns resulting in the loss of a significant amount of work days for the construction industry. Recent FY results were positive and guidance was optimistic in line with our previous meeting with management. It is currently trading at €27.42 which represents 25% upside to the Street target price of €34.36 and 30% upside to our own price target of €36. Downgrades to EPS estimates bottomed out in Sept 17 and have since started growing. Yet the stock has not re-rated to a significant degree. We will believe this should occur as the market sees a few more positive quarters. It remains a conviction buy for the market with 22 buys, 5 holds and 0 sells. The valuation case also remains positive as it is currently trading at FY18 P/E of 12x, representing a 44% discount to its 5 year average (21.41x) and a 55% discount to its 10 year average (27.14x)

Kingspan

Kingspan is currently trading at €34.16 having moved down from €34.70 at the start of last week. This representing 18.5% upside to consensus price target of €40.47. It has traded down over the past few months, partly due to the wider market weakness but driven mainly by management guidance in FY results for a 15% decline in UK panels and significant tick up in raw material costs. At our subsequent meeting with management the picture was much brighter. It has recovered 95% of the €200m tick-up in costs it experienced. Importantly, it also stated that its peers have now also increased prices and it expects to gain back the market share it lost as a result of increasing prices. On the UK, management said the 15% decline in panel orders it had seen in 2018 so far had stabilized. It did not state that it was expecting an improvement as it is too difficult to predict due to Brexit uncertainty. But longer term, it retains confidence in the UK to bounce back. It is currently trading at FY18 P/E of 19.11x, which represents an attractive discount to its 10 (20.5x) and 5 year average (23.64x). As we stated last week, the share price has recently moved up past its 200DMA (€34.03), which along with the €32 level, represent solid levels of support. In the event of continuing market volatility, we would look to these levels as buy-in points. We maintain our Outperform rating.

Core Portfolio cont'd

CF Research Team

AIB

AIB remains one of our top picks, the stock offers exposure to Irish GDP growth story with earnings likely supported by increased credit demand across product ranges along with more hawkish monetary policy supporting margin expansion. Improvements in the legacy back book should also support valuations with reducing low margin tracker balances as well as progress on NPEs. NPE reductions are the key to unlocking capital distributions to shareholders. Investors are expecting management to reach the 5% level in H2 2019. We can expect volatility around share prices to be driven by ECB policy and Irish political noise.

PayPal

PayPal moved up by 2.3% last week and is currently trading at €77.34, implying 10% upside to consensus price target at €85. Allied with the overall Tech decline, the recent news that eBay was to stop offering PayPal as a payment option after 2023 has also been a drag on the stock. At the time we outlined our belief why we were not too worried about this and in the longer term, it could provide PayPal with opportunities in other markets it had been previously excluded from (due to is agreement with eBay). We maintain that view but it has had a knock-on effect with FY20 (the year where eBay will begin to offer payment alternatives) EPS estimates moving down 8% to $3.186. This has been the major drag on the stock. PayPal has already moved away from been over-reliant on eBay over the past 3 years. It has found support at the bottom of a 3 month range at $72.80 with the next level of resistance to the upside being the 100DMA at $77.55. Technically, it remains in a downtrend and may continue to do so if the volatility we have seen in 2018 continues. Longer term it should continue to add new earnings accretive partnerships which sustain current growth levels. We maintain our Outperform and would advise clients to pick up the stock if market volatility subsides. It remains a conviction buy for the market with 31 buys, 14 holds and 0 sells.

DCC

DCC is currently trading at £66.55, representing 26.2% upside to consensus price target at €83.87. It has declined by about 14% from its January high driven by Brexit worries and the wider European sell-off. It remains a conviction stock for the market with 12 buy ratings, 2 holds and 0 sells. There has been no decline in EPS expectations over the past three months and we would expect management to maintain its excellent track record of earnings growth, both organic and through M&A. The next levels of resistance to the upside are £68.13 and the £70 mark and it is showing positive price momentum from a technical perspective. Current levels are attractive and we maintain our Outperform rating.

A Volatile Environment - Defensive Plays

CF Research Team

As we have been expecting for a while now, 2018 has been a year where volatility is moving back to historical norms. To put this in context; in the whole of 2017 the S&P had 9 moves of 1% or more. In 2018 so far we have had 24. So that is triple the amount of moves in a third of the time. This is not necessarily a bad thing. As we wrote in our 2018 Outlook we believed the increased dispersion that would result should provide us with more opportunities and upside in some of our conviction names. While fundamentals & earnings have not deteriorated excessively and we maintain our positive view on equities, we are also cognizant of the fact the majority of the reasons behind recent volatility have been factors which we cannot monitor or model, such as geopolitical ructions. With that in mind we have included some options that are likely to outperform if the recent volatility continues in the near-term. It should be noted that the below options are likely to **outperform on a *relative basis* and do not guarantee 100% downside protection.**

Sectors

Telecoms

We have see equity valuations come under some pressure and a number of risks, mainly geopolitical and trade tensions, sitting on the horizon that are difficult to quantify and have a large range of outcome. As investors consider their risk budgets, the telecoms sector provides some relative protection. The telecoms sector is made up of companies who develop the infrastructure to enable global communications. Due to the nature of the products they provide they generally have secure contracted future income, along with a fundamental role in modern economies, which protects earnings from the volatility of more discretionary products and services. In risk off environment we would expect telecoms to relative outperformance and they typically pay a large dividend. We prefer **Vodafone** and **Verizon** in this space. ETFs are also available including **XWTS.**

Insurers

Similar to telecoms, the insurance sector tends to have secure contracted income streams that are not highly correlated to the fluctuations of the wider economy. The insurance sector also tends to pay a large dividend, which supports total returns in volatile markets. The insurance sector would also have large fixed income exposure but their balance sheets are structured to match their asset and liability exposure reducing volatility of earnings. **Allianz, Aviva, Prudential, AXA** and **FBD Holdings** are our preferred names in the insurance sector. You can also gain exposure through ETFs including **SXIPEX.**

Pharmaceuticals/Healthcare

Traditionally Pharmaceutical products have displayed solid levels of demand regardless of where we are in the business cycle. Despite the idiosyncratic risks and competitive pressure for individual companies, the sector itself is defensive in nature. As revenues are not correlated with GDP growth, the sector has tended to outperform when volatility spikes. Pharmaceutical tend to outperform in late cycle and recessionary environments. The sector tends to offer substantive yields and has therefore been used as a replacement for fixed income securities. Some names we like in this sector are **Glaxo, Pfizer** and **Novartis.** Clients can also seek exposure through ETFs including **XDWH**.

Staples

The consumer staples sector is characterised as essential products that people are generally unable to reduce consumption of regardless of the change in their wealth. Foods, Tobacco, Beverages, Household and Personal products are examples of consumer staples. Revenues for this sector are not overly correlated/ dependant on economic growth. Due to consistent levels of demand across economic cycles, they tend to be far less cyclical in nature relative to other sectors. Companies considered as staples have historically displayed lower levels of volatility and drawdown, while tending to outperform during risk off environments. Over longer time periods the sector has historically outperformed in the later stage of the economic cycle and during recessions. Due to its ability to offer consistent yield regardless of economic cycles, it has been used as replacement for fixed income securities. If recent volatility and sector rotation continues, staples should outperform on a relative basis. Some names we like in this sector are **Kerry**, **Glanbia** and **Unilever**. Clients can also seek exposure through ETFs including **XDWS**.

Utilities - Utilities traditionally underperform in a rising rate environment, which we are undoubtedly moving into. They also tend to underperform in late cycle environments due single digit EPS growth rates. However, when volatility spikes utilities tend to outperform. This is because their revenue streams are not highly correlated with the business cycle and have an inelastic relationship with GDP or consumption growth. The good or service they provide (electricity, water, toll roads etc.) tend to have very solid steady state of demand levels. This allied with inflation linked pricing results in making revenue, cash flow and EPS estimation reliable and simple enough to model. Utilities tend to pay a high dividend as a result also. Some names we like in this sector are **EDF, EON, ENEL**, **SSE** and **RWE**. Clients can also seek exposure through ETFs including **XDWU.**

A Volatile Environment cont'd

CF Research Team

Other Asset Classes

Infrastructure

Infrastructure has many appealing qualities as an asset class and is one of the fastest growing alternative asset classes. It is broken up into two types - listed and unlisted. Listed is holding the equity of the an underlying infrastructure company while unlisted is investing capital in the actual infrastructure asset i.e. private equity. For us, the former is far more preferable. An infrastructure asset is usually some form of economic infrastructure - a port or airport, toll road, mobile network, electricity network etc. Additional categories including social infrastructure (schools, prisons, rest homes etc.) and renewable energy assets.

Studies have shown that infrastructure equities have tend to outperform the broader market over most time horizons (between 1995 - 2006 listed infrastructure produced an annualised return of 22.4% vs a return of 11% for equities over the same period*). It exhibits low correlation with equity markets and other asset classes. We would recommend clients have some infrastructure exposure in their portfolios at all times, even in expansionary markets. But it takes on increasing importance as volatility ticks up. There are numerous ETFs out there for clients but we would recommend the **Lazard Global Listed Infrastructure Fund (LZGIEIA ID).** This is one of the best funds with the sector with superior historical returns and a very capable PM.

Absolute Return Options

One of the major concerns over the next few years is the prospect of bonds and equities underperforming at the same time. With a 9 year equity bull market and yields at multi-year lows, it is a definite possibility that this scenario may occur. One option to counter this is an absolute return fund. The basic premise of the fund is that it can go long or short an asset class, which theoretically should allow the fund to generate a return even in declining markets. These type of funds are available in most asset classes including bonds and equities and has been one of the fastest growing spaces in recent years.

Please note these funds still invest in risk assets and as such *may experience drawdowns at certain times.* Their aim to minimize drawdown over a 2-3 year time frame and the majority usually have a return target of cash + 2-3%. Our top pick in this space is the **Old Mutual Global Equity Absolute Return Fund (GEAR) (OMEIEHA ID).** We have met this PM several times and retain the utmost confidence in its sector, regional and style neutral investment process.

Currency Funds

For an investor currency funds can provide a level of protection when equity markets are volatile as currency tends to be lowly correlated with equity market movements. The currency market is somewhat "crash resistant" as any loss is offset by a gain of the counter-party. It is also a highly liquid market. However FX funds can be very volatile and subject to large swings. With that in mind our preferred pick in this space is the **Alder Capital AG20 strategy.**

Precious Metals/Gold

The original safe haven asset, precious metals/gold are usually the first port of call for investors in a risk off environment. Precious metals, which have a physical store of value, provide certainty when paper assets decline. The asset class is lowly correlated to both stocks and bonds, has proved as an inflation hedge and preforms under periods of volatility/extreme events. We would advise clients to gain exposure through ETFs including **SGLD.**

Cantor Core Portfolio - In Detail

Performance YTD	%
Portfolio	-0.1%
Benchmark	-3.1%
Relative Performance	3.0%
P/E Ratio	20.49x
Dividend Yield	2.3%
ESMA Rating	6
Beta	1.03

Sectors	Portfolio	Benchmark	+ / -
Consumer Discretionary	10%	11%	
Consumer Staples	5%	14%	
Energy	5%	6%	
Financials	24%	15%	
Health Care	5%	9%	
Industrials	27%	15%	
Information Technology	12%	9%	
Telecommunication Services	0%	3%	
Utilities	0%	3%	
Materials	12%	15%	
Real Estate	0%	2%	

FX	Portfolio	Benchmark
EUR	63%	54%
GBP	21%	26%
USD	16%	20%

Currency YTD %	
GBP	1.81%
USD	-2.09%

Benchmark

Weighted Average Contribution

Index	Currency	PE	Outlook	Weighting	YTD Return (EUR)	Weekly Return	Currency Contribution	Total Contribution
ISEQ 20 INDEX	EUR	16	Neutral	32%	-6.4%	0.6%	0.0%	-1.4%
UK 100 INDEX	GBP	13	Neutral	26%	-5.8%	1.0%	2.7%	-0.5%
S&P 500 INDEX	USD	17	Neutral	20%	-2.8%	0.1%	-2.5%	-0.5%
IBEX 35 INDEX	EUR	13	Positive	6%	-4.8%	0.2%	0.0%	-0.1%
DAX INDEX	EUR	12	Positive	16%	-7.4%	0.6%	0.0%	-0.6%
Total				100%		2.9%	0.19%	-3.1%

Core Portfolio

Weighted Average Contribution

Stock	Currency	Yield*	Hold / Sold	Sector	Weighting	Total Return Local	Weekly Return	Currency Contribution	Total Contribution
GLANBIA PLC	EUR	1.5	H	Consumer Staples	5%	-8%	-0.1%	0.0%	-0.4%
RYANAIR HOLDINGS PLC	EUR	0.0	H	Industrials	5%	9%	0.2%	0.0%	0.5%
INDUSTRIA DE DISENO TEXTIL	EUR	3.0	H	Consumer Discretionary	6%	-14%	-0.1%	0.0%	-0.9%
LLOYDS BANKING GROUP PLC	GBp	6.1	H	Financials	5%	0%	0.3%	2.8%	0.1%
BANK OF IRELAND	EUR	2.8	H	Financials	5%	5%	0.4%	0.0%	0.3%
ALLIANZ SE-REG	EUR	4.6	H	Financials	5%	-1%	0.2%	0.0%	-0.1%
FACEBOOK INC-A	USD	0.0	H	Information Technology	4%	-7%	0.2%	-2.3%	-0.4%
PAYPAL HOLDINGS INC	USD	0.0	H	Information Technology	4%	5%	0.1%	-2.7%	0.1%
ALPHABET INC-CL A	USD	0.0	H	Information Technology	4%	-2%	0.0%	-2.5%	-0.2%
AMAZON.COM INC	USD	0.0	H	Consumer Discretionary	4%	24%	0.1%	-3.1%	0.8%
iShares STOXX Europe 600 Banks ETF	EUR	3.5	H	Financials	5%	-3%	0.1%	0.0%	-0.2%
SIEMENS AG-REG	EUR	3.6	H	Industrials	6%	-7%	0.2%	0.0%	-0.4%
VINCI SA	EUR	3.2	H	Industrials	5%	-4%	0.2%	0.0%	-0.2%
SMURFIT KAPPA GROUP PLC	EUR	2.6	H	Materials	6%	24%	0.1%	0.0%	1.4%
ALLIED IRISH BANKS PLC	EUR	3.1	H	Financials	4%	-4%	0.3%	0.0%	-0.1%
CRH PLC	EUR	2.6	H	Materials	6%	-7%	0.1%	0.0%	-0.4%
KINGSPAN GROUP PLC	EUR	1.2	H	Industrials	5%	-4%	0.0%	0.0%	-0.2%
ROYAL DUTCH SHELL PLC	GBp	5.9	H	Energy	5%	-3%	0.3%	2.7%	0.0%
DCC PLC	GBp	1.8	H	Industrials	6%	-11%	0.2%	2.5%	-0.5%
GLAXOSMITHKLINE PLC	GBp	6.1	H	Health Care	5%	10%	0.2%	3.1%	0.6%
Total					100%		2.9%	0.16%	-0.1%

*Red Denotes Deletions
*Green Denotes Additions
*Yields are based on the mean of analyst forcast

All data taken from Bloomberg up until 13/04/2018.

Warning : Past performance is not a reliable guide to future performance

Warning : The value of your investment may go down as well as up.

From the News - Monday's Headlines

- **Global** Shinzo Abe tipped to resign in June as cronyism scandals take toll
- **US** Comey claims Trump may be compromised by Russians
- **Europe** Syrian strike boost Macron's image
- **UK** Theresa May faces backlash over Syria air strikes
- **Ireland** Shortage of construction workers starts to bite

Current Stock Trading News

From a market trading perspective we are long Bank of Ireland, Inditex, Kerry Group, and Kingspan.

This Weeks Market Events

Monday	Tuesday	Wednesday	Thursday	Friday
Corporate	**Corporate**	**Corporate**	**Corporate**	**Corporate**
Bank of America. Netflix	Goldman Sachs IBM J&J	Danone Morgan Stanley	BOI ex-div. Kerry Group ex-div. Lloyds ex-div BNY Mellon Snap	General Electric P&G Schlumberger
Economic	**Economic**	**Economic**	**Economic**	**Economic**
Construction PMI US Retail Sales	CN GDP EU ZEW Index UK Unemployment Rate US Housing Starts	CN House Price Index UK PPI & Inflation Rate EU Inflation Rate	UK Retail Sales US Philly Fed Manf. Index	JP Inflation Rate DE PPI

Upcoming Events

23/04/2018 Alphabet

24/04/2018 Santander. SAP. Verizon. Coca Cola. Caterpillar. Puegeot

25/04/2018 GSK. FB. AT&T, Boeing. PayPal. Ford. eBay. Persimmon. Lloyds

26/04/2018 Shell. Barclays. Total. Nokia. DB. VW. Microsoft. Amazon. Intel. Pepsi. Starbucks. GM. Saint-Gobain. CRH AGM.

27/04/2018 Daimler. Airbus. Renault. Exxon. Chevron. Intesa Sanpaolo

All data sourced from Bloomberg

23/04/2018 EU PMI. US Existing Home Sales

24/04/2018 DE IFO Expectations. US New Home Sales & House Price Index

25/04/2018 US EIA Crude Stocks. US Mortgage Applications

26/04/2018 ECB IR Decision. US Durable Goods Orders.

27/04/2018 JP CPI. FR GDP & Inflation rate. UK Housing Prices & GDP. ES GDP & Inflation Rate. US GDP & PCE Data

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Market View

Daily Note

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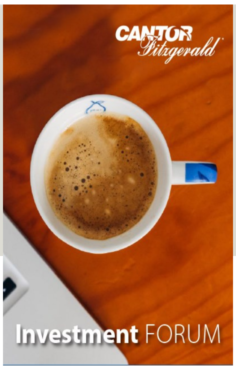

Investment Forum

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Regulatory Information

Issuer Descriptions: (Source: Bloomberg)

Bank of Ireland: Bank of Ireland provides a range of banking, life insurance and other financial services to customers in Ireland and United Kingdom

AIB: Allied Irish Banks plc (AIB) attracts deposits and offers commercial banking services. The Bank offers mortgage, automobile, business, plant and equipment purchase, and lease financing loans, investment banking, securities brokerage, asset management and treasury services, and discounts invoices. AIB operates in Ireland, the United Kingdom, and the United States

Inditex: Industria de Diseno Textil, S.A. designs, manufactures and distributes apparel. The company operates retail chains in Europe, the Americas, Asia and Africa.

Ryanair: Ryanair Holdings plc provides low fare passenger airline services to destinations in Europe.

ICG: Irish Continental Group plc markets holiday packages and provides passenger transport, roll-on and roll-off freight transport, and container lift on and lift-off freight services between Ireland, the United Kingdom and Continental Europe.

Siemens: Siemens AG is an engineering and manufacturing company. The Company focuses on four major business sectors including infrastructure and cities, healthcare, industry and energy. Siemens AG also provides engineering solutions in automation and control, power, transportation, and medical.

Lloyds: Lloyds offers a range of banking and financial services including retail banking, mortgages, pensions, asset management, insurance services, corporate banking and treasury services.

Allianz: Allianz, through it subsidiaries, provides insurance and financial services.

Facebook: Facebook Inc. operates a social networking site.

PayPal: PayPal operates a technology platform that enables digital and mobile payments on behalf of customers and merchants.

Alphabet: Alphabet provides web based search, advertisement, maps, software applications, mobile operating systems, consumer content and other software services.

Amazon: Amazon is an online retailer that offers a wide range of products.

Smurfit Kappa: Smurfit Kappa manufactures paper packaging products.

CRH: CRH is a global building materials group.

Kingspan: Kingspan is a global market player in high performance insulation and building envelope technologies.

Royal Dutch Shell: Royal Dutch Shell explores, produces and refines petroleum.

DCC: DCC is a sales, marketing, distribution and business support services company.

GlaxoSmithKline: GSK is a research based pharmaceutical company.

Kerry: Kerry Group PLC is a major international food corporation. The Group develops, manufactures, and delivers innovative taste solutions and nutritional and functional ingredients.

VINCI SA: VINCI is a global player in concessions and construction with expertise in building, civil, hydraulic, and electrical engineering

Glanbia: Glanbia plc is an international dairy, consumer foods, and nutritional products company. The Company conducts operations primarily in Ireland, the United Kingdom, and the United States

None of the above recommendations have been disclosed to the relevant issuer prior to dissemination of this Research.

Historical Record of recommendation

Ryanair: Ryanair was added to the Core Portfolio at inception in and have had an Outperform recommendation since then

VINCI SA: We initiated coverage of Vinci SA with an Outperform rating, on 25/08/2017.

CRH: We have added CRH to our core portfolio on the 01/01/16, with a recommendation of Outperform

Kingspan: We have changed our rating for Kingspan from Not Rated to Outperform on the 14/03/2016

PayPal: We added PayPal to our Core Portfolio on the 20/07/15 and have an Outperform outlook on the stock

Smurfit Kappa: We have added Smurfit Kappa to our core portfolio on the 01/01/2016 and we have upgraded our recommendation from Market Perform to Outperform

DCC: We have an Outperform on DCC as of 17/8/15 changing to Outperform from Not Rated.

AIB: We moved our rating from under perform to out perform on the 23/06/2017

Regulatory Information

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